

MITSUBISHI  
HC CAPITAL

**mitsubishi**  
**HC CAPITAL**  
CORPORATE PROFILE



## Basic Management Policy

### 〈 Our Mission 〉

**Contribute to a prosperous and sustainable future by creating social value through maximizing the potential of assets.**

### 〈 Our Vision 〉

- Solve social issues by developing unique and progressive businesses with consideration for the global environment.
- Aim for sustainable growth through value co-creation with diverse stakeholders across the globe.
- Enhance corporate value by evolving our business model through utilizing digital technology and data.
- Foster an “open, creative and engaging” corporate culture that shapes each and every employee’s motivation and pride.
- Aim to be a trusted company by complying with laws and regulations, as well as implementing ethical corporate management.

**MITSUBISHI HC CAPITAL**

Maximize Potential







In April 2021, Mitsubishi HC Capital Inc. was born from the business integration of Mitsubishi UFJ Lease & Finance and Hitachi Capital.

We will develop an advanced asset business around the world that goes beyond a leasing company and create new value by solving social issues.

Aiming for “Voyager to the Frontier,” we started this journey to evolve new business fields with a pioneering spirit by leveraging the experience and expertise of both companies having different backgrounds of being a bank- and trading house-affiliated company and a manufacturer-affiliated company.

We will contribute to realizing a bright and hopeful future society as well as a richer life for people by accurately grasping social changes and needs while operating a unique and progressive business in consideration of the global environment.

Please look forward to the future of Mitsubishi HC Capital Inc.

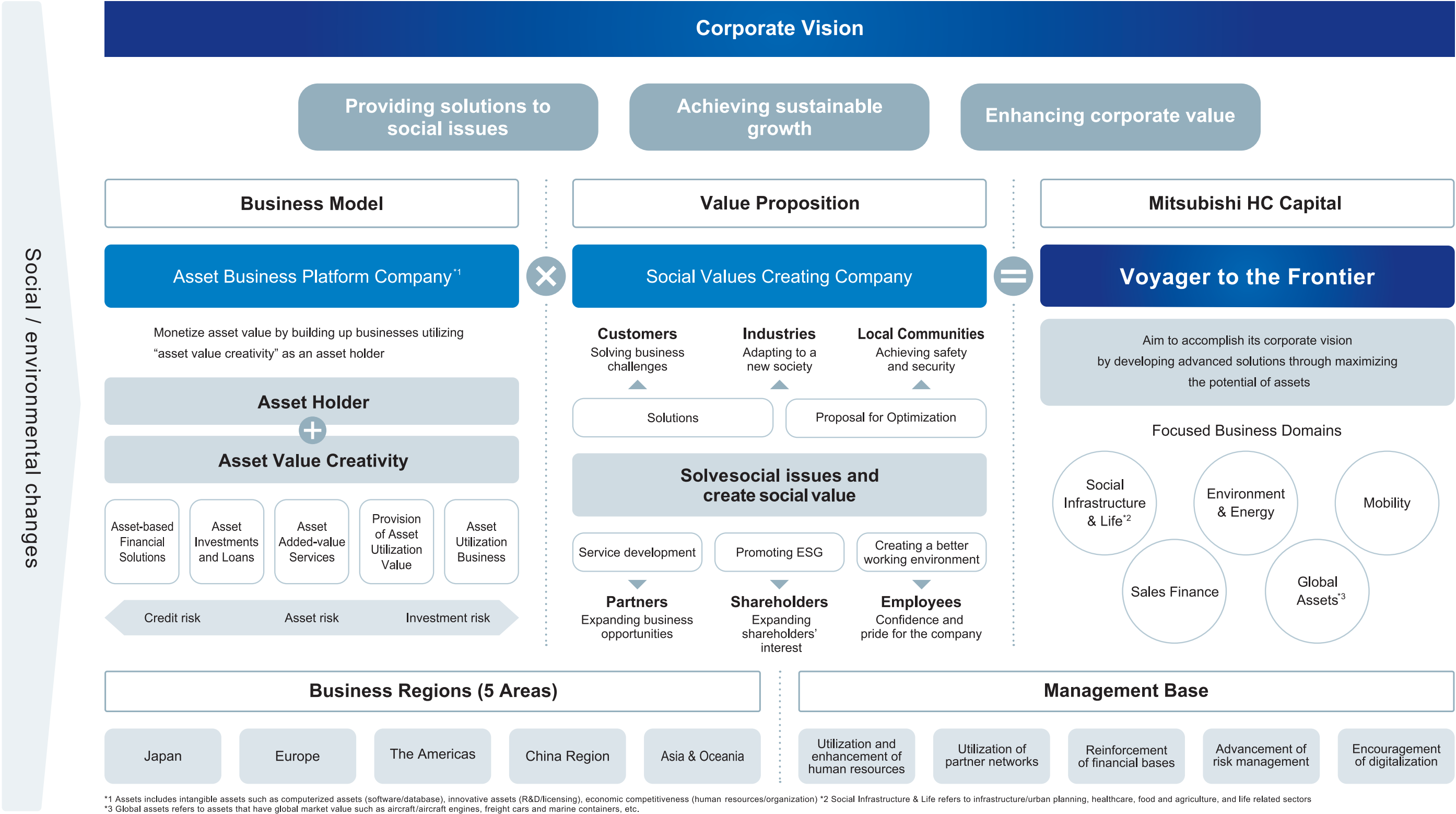
Representative Director, Chairman

*Seiji Kawabe*

Representative Director, President & CEO

*Takahiro Yori*

# An advanced asset business built with a pioneering spirit to create new social value.



# Greater and more expansive strengths. Mitsubishi HC Capital's five areas of focus.

Mitsubishi HC Capital develops an advanced asset business beyond a leasing company.

As a partner that can support customers in their own ambitious endeavors,  
we will provide new social value with a pioneering spirit.

## Social Infrastructure & Life

Focus on social infrastructure  
for industries and life services



- Provide a richer life for people through real estate financing, business operations and investments in social infrastructure



### Major related products and services

- Conducting overseas infrastructure projects
- PPP·PFI businesses
- Real estate leasing, financing for liquidation, and real estate revitalization investment businesses
- Management and operation of office buildings, retail facilities, hotels, logistics real estate, etc.
- Support for installing medical equipment

## Environment & Energy

Place an emphasis on renewable energy,  
and also target energy creation,  
storage and conservation



- Provide comprehensive support for customers' business from business plans to operations launch and maintenance services
- Project investment and loan, and operation of joint business with partners



### Major related products and services

- The renewable energy business, asset management service and business operation related to renewable energy
- Solar PPA service (Power Purchase Agreement)
- Environmental support services
- ESCO (Energy Service Company)

## Mobility

Target auto lease and advanced  
mobility services



- Provide total services for vehicle leasing and management
- Develop into solutions using data



### Major related products and services

- Total services for vehicle leasing and management
- Maintenance and customization of special purpose vehicles (vehicles for disabled and aged persons)
- Risk management services (safety driving training sessions, diagnosis of safety management systems, etc.)
- Vehicle purchases · Vehicles web management system
- MaaS (Mobility as a Service)

## Sales Finance

Target diversified small-lot assets



- Provide optimal services supporting installation of properties
- Provide laborsaving by digitization and high quality services through optimization



### Major related products and services

- Back up services for installation of machinery/equipment and sales activity
- Partner Lease (sales support finance services for vendors)
- Support for overseas finance utilizing global networks
- Sales and purchase of used machinery focusing on lease-completed properties

## Global Assets

Focus on assets with high  
marketability and value in the  
global market



- Use of expertise in operating leases to promote various asset businesses



### Major related products and services

- Aircraft leasing · Marine container leasing
- Aircraft engine leasing · Freight cars leasing



# Our history up till now. And the next stage beyond.

Mitsubishi UFJ Lease & Finance arose as a bank- and trading house-affiliated company.

Hitachi Capital, a manufacturer-affiliated leasing company, developed its business in various fields around the world over many years. Each company has cultivated unique strengths and knowledge.

Our merger gives us more expansive power to create new value to meet the ever changing needs of society and customers by integrating our strengths which we could not have achieved separately.

Mitsubishi UFJ  
Lease & Finance

2007

## The Birth of Mitsubishi UFJ Lease & Finance Company Limited

Diamond Lease Company Limited and UFJ Central Leasing Co., Ltd. merge to form Mitsubishi UFJ Lease & Finance Company Limited.

Provides used equipment trading as well as its core leasing business.



2013

## Expands Value Chain Functions

Accelerates development of the global asset business, starting with the acquisition of aircraft leasing companies.

Strengthens the provision of value-added services.



2015

## Expands Opportunities to Generate Profits

Accelerates international business, such as the business alliance with a North American freight car leasing company and the acquisition of an aircraft engine leasing company and a marine container leasing company.

Starts real estate revitalization business and solar power-related asset management for increasing profitability.



2017

## New Value Creation

Participates in businesses by evolving business models and develops toward business management, such as commencing participation in offshore power transmission business in Germany.



2020

## Evolves into Asset-Business Platform Company

Becomes an asset-business-platform company with enhanced asset value creation, which is generated by combining the eight functions - acquisition, development, possession, rent, management, maintenance, operation, and sale, based on expertise in intangible and tangible assets.



2019

## Shifts its Mobility Solutions into High Gear

Evolves Vehicle Solutions business which it has been pursuing and shifts its Mobility business into high gear by merging MaaS companies.



2014

## Starts to Develop Renewable Energy Plants

Starts to operate wind power plants and solar power plants, as primary project contractor of the renewable energy business.



2013

## Enhances its Sales Finance Business

Acquires a company which provides sales support to vendors through leasing.

Develops our global business based on the needs of local communities, and extends its footprint by forming partnerships with the financial institutions in Europe.



2005

## Extends Social Infrastructure Business

Starts management and operation of commercial facilities, and opens "Ayase Town Hills Shopping Center" in Ayase City, Kanagawa Prefecture, and provides solutions contributing to the society such as multi-tenant logistics facilities management, building public gymnasium as a representative company of PPP/PFI, etc.



2000

## The Birth of Hitachi Capital Corporation

Hitachi Credit Corporation and Hitachi Leasing Corporation merge to become Hitachi Capital Corporation, consolidating the financing businesses of the Hitachi Group to expand business.



2021

## Establishment of Mitsubishi HC Capital

## "Voyager to the Frontier"

Develop an advanced asset business  
Create social value with a pioneering spirit

Hitachi Capital

## 》 Company Profile



Trade name
Mitsubishi HC Capital Inc.
Location of head office
5-1, Marunouchi 1-chome, Chiyoda-ku, Tokyo
Name and title of representative
Representative Director, President & CEO Takahiro Yanai
Line of business
Leasing for various types of properties, installment sales for various types of properties, various types of financing, etc.
Stock Listing
First Section of the Tokyo Stock Exchange (TSE) First Section of the Nagoya Stock Exchange (NSE)
Stated capital
<b>33,196</b> million yen

## 》 External evaluations

Rating Agency			
	Japan Credit Rating Agency, Ltd. (JCR)	Rating and Investment Information, Inc. (R&I)	Moody's Standard&Poor's (S&P)
Long-term	AA	AA-	A3
Short-term	J-1+	a-1+	—

\*As of April, 2021

### Received “Platinum Kurumin” Certification



We received “Platinum Kurumin” certification from the Minister of Health, Labour and Welfare as a company that provides outstanding support for childcare based on the Act on Advancement of Measures to Support Raising Next-Generation Children.

### Received “Eruboshi” Certification

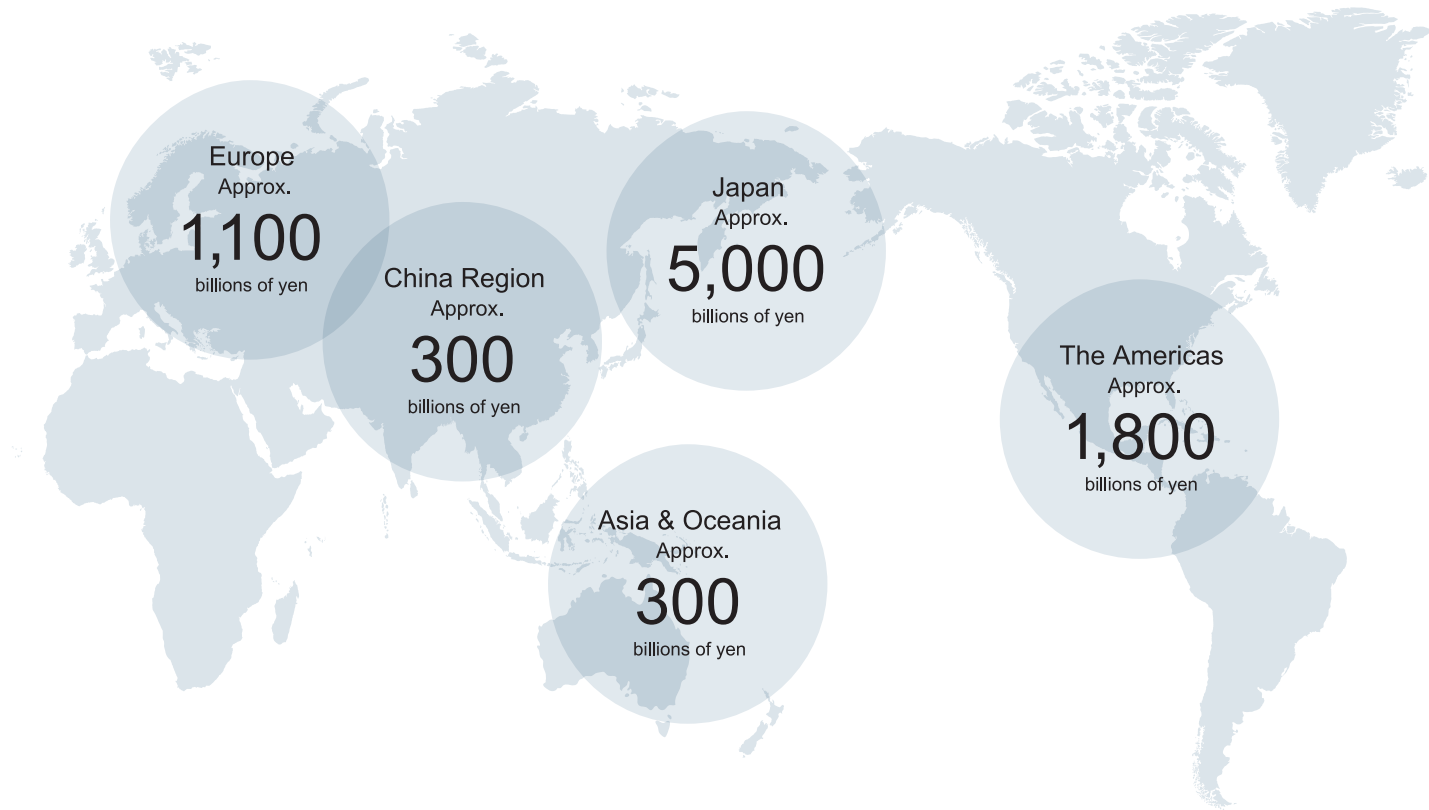


We received “Eruboshi” certification from the Minister of Health, Labour and Welfare, as a company that implement superior initiatives for promoting women’s participation in the workplace after meeting all certification standards based on the Act on Promotion of Women’s Participation and Advancement in the Workplace.

## 》 Global Activities

To become a community-based global corporation.  
We are committed to renewing our business model to benefit local communities by identifying the unique characteristics of countries and areas around the world. We demonstrate our presence and contribute to social development wherever we are.

### Balance of Operating Assets by Region FY2020/3

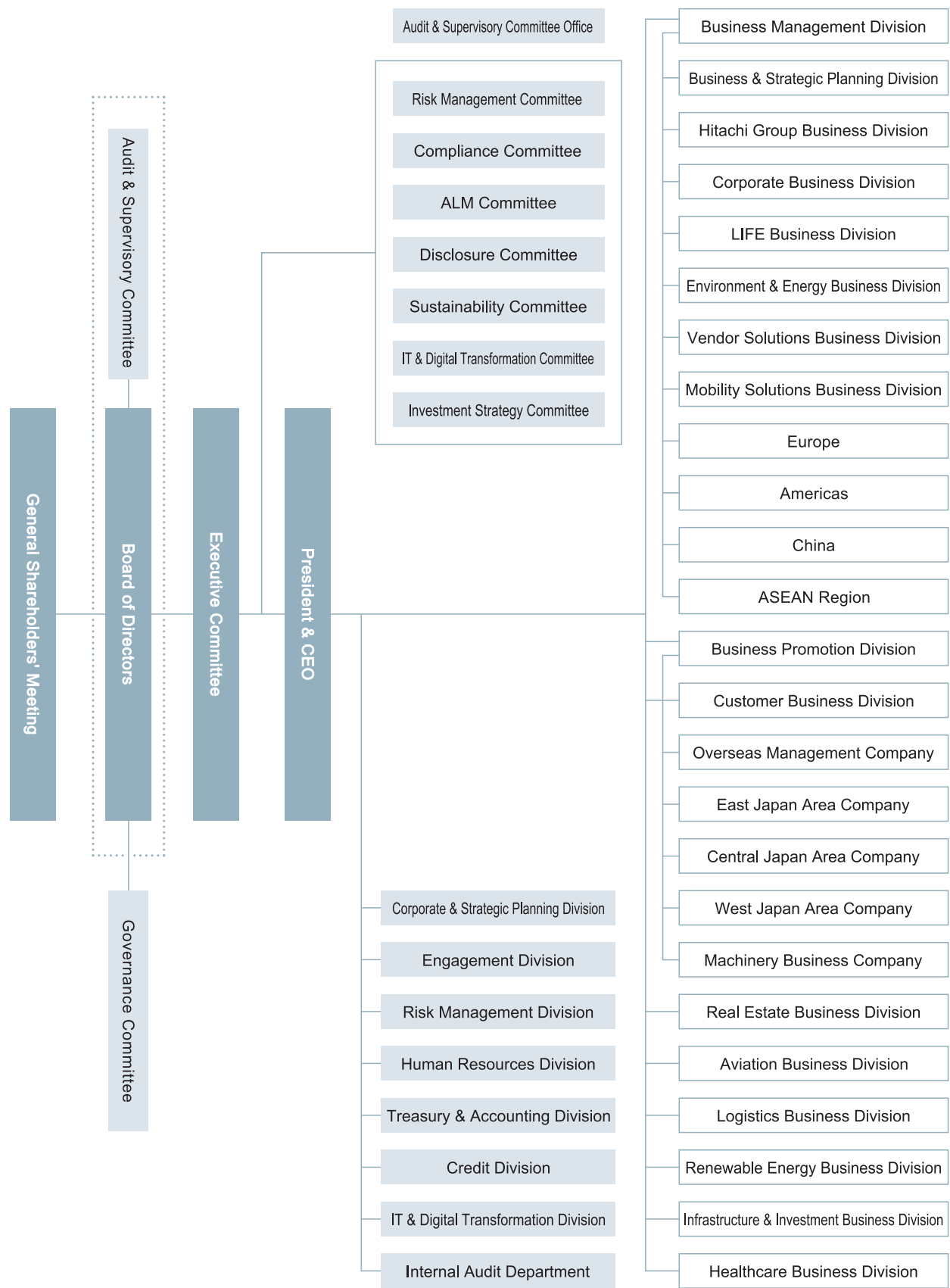


Total	127	
Myanmar	1	Asia & Oceania 19
Malaysia	1	
Vietnam	1	
Indonesia	8	
Thailand	6	
Singapore	2	China Region 10
Hong Kong area	5	
Mainland China	5	
Canada	2	The Americas 10
US	8	
Hungary	1	Europe 15
Slovakia	1	
Czech Republic	1	
Belgium	1	
Austria	1	
Germany	1	Japan 73
Netherlands	3	
Ireland	3	
Poland	1	Number of Locations / Companies*
UK	2	
Japan	73	Countries and Areas
Total by Region		

\*As of the end of February, 2021



》 Organization As of April 1, 2021




》 Corporate website /Advertisement

Corporate website



We established a corporate website, where we communicate our businesses, services and social engagement.

Corporate website  
<https://www.mitsubishi-hc-capital.com/english/>



Advertisement



Financial Times, April 2021  
The Wall Street Journal, April 2021

The advertisement above demonstrates our resolve to evolve new businesses with a pioneering spirit.

》 Contribution to Sports

We contribute to the development of sports through sponsorship activities, etc.



Soccer team  
URAWA RED DIAMONDS



Soccer team  
KASHIWA REYSOL



Basketball team  
SUNROCKERS SHIBUYA



Baseball team  
Fukuoka SoftBank HAWKS



Professional golfer  
Daisuke Kataoka



