

FY3-2010 Results

(Tokyo Stock Exchange / Nagoya Stock Exchange : 8 5 9 3)

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Value Integrator

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1. Trend of financial performance (consolidated)

	© Profit & Loss Statement million yen					
		Consolidated				
		FY3/2006	FY3/2007	FY3/2008	FY3/2009	FY3/2010
1	Operating Revenues	524,157 -2.4%	517,429 -1.3%	987,056 +90.8%	818,618 -17.1%	747,043 -8.7%
2	Lease	380,596	359,973	763,991	613,716	558,615
3	Installment Sales	<mark>-1.8%</mark> 117,831	<mark>-5.4%</mark> 118,460	+112.2% 164,293	<mark>-19.7%</mark> 140,159	<mark>-9.0%</mark> 122,615
4	Loans	<mark>-8.8%</mark> 12,728	+0.5% 20,522	+38.7% 37,176	<mark>-14.7%</mark> 38,393	<mark>-12.5%</mark> 39,048
4	Loans	+17.4%	+61.2%	+81.2%	+3.3%	+1.7%
5	Others	13,000	18,473	21,596		26,764
6	Cost of Revenues	+33.4% 471,951	+42.1% 460,671	+16.9% 883,025	+22.0% 713,903	<mark>+1.6%</mark> 637,474
-		-2.8%	-2.4%	+91.7%	-19.2%	-10.7%
7	CoR / Revenues	90.0%	89.0% -1.0P	89.5%	87.2%	85.3%
8	Lease, CoR	-0.4P 341,595	-1.0P 322,205	+0.5P 684,594	-2.3P 539,425	-1.9P 484,581
		-1.9%	-5.7%	+112.5%	-21.2%	-10.2%
9	Installment Sales, CoR	111,283	111,248	152,172	129,784	112,819
10	Financial expenses	<mark>-8.7%</mark> 9,596	-0.0% 14,324	+36.8% 34,608	-14.7% 34,533	<mark>-13.1%</mark> 26,916
10	i manetar expenses	-1.4%	+49.3%	+141.6%	-0.2%	-22.1%
11	Others, CoR	9,474	12,892	11,648	10,160	13,157
10	Gross Profit	+58.9%	+36.1%	-9.6%	-12.8%	+29.5%
12	Gross From	52,206 +1.5%	56,758 +8.7%	104,030 +83.3%	104,715 +0.7%	109,569 +4.6%
13	Gross Profit / Revenues	10.0%	11.0%	10.5%	12.8%	14.7%
		+0.4P	+1.0P	-0.5P	+2.3P	+1.9P
	Number of Employees	950 55.0	1,029 55.2	2,209 47.0	2,122 49.3	2,219 49.3
15	GP per employee	55.0 +1.0%	+0.4%	-14.9%	49.3 +4.8%	49.3 +0.0%
16	SG&A Expenses	23,389	23,825	53,307	77,829	83,755
		+7.9%	+1.9%	+123.7%	+46.0%	+7.6%
17	Personnel Expenses	9,762 +5.6%	10,527 +7.8%	21,439 +103.7%	21,444 +0.0%	21,478 +0.2%
18	Non-Personnel Expenses	9,865	11,567	27,627	24,594	23,193
	r	-2.2%	+17.3%	+138.8%	-11.0%	-5.7%
19	Expenses for Non-performing assets	3,761	1,730	4,241	31,790	39,083
20	Overhead Ratio	+60.0% 37.6%	-54.0% 38.9%	+145.1% 47.2%	+649.6% 44.0%	+22.9% 40.8%
20	(Overhead expenses divided by GP)	-0.0P	+1.3P	+8.3P	-3.2P	-3.2P
21	Operating Profit	28,816	32,932	50,723	26,885	25,813
		-3.1%	+14.3%	+54.0%	-47.0%	-4.0%
22	OP / Revenues	5.5%	6.4%	5.1%	3.3%	3.5% +0.2P
23	Recurring Profit	-0.0P 29,597	+0.9P 33,508	-1.3P 51,705	-1.8P 26,282	25,821
	· · · · · · · · · · · · · · · · · · ·	-2.1%	+13.2%	+54.3%	-49.2%	-1.8%
24	Extraordinary Profit	1,472	3,497	4,573	1,890	14,150
05	Extroordinory Cost	+27.7%	+137.6%	+30.8%	-58.7%	+648.3%
20	Extraordinary Cost	441 +437.8%	310 -29.7%	2,460 +691.5%	10,860 +341.4%	1,827 -83.2%
26	Net Profit	21,135	22,064	30,245	7,145	20,727
	* Percentage ("%") and Point ("P") i	+13.4%	+4.4%	+37.1%	-76.4%	+190.1%

X Percentage ("%") and Point ("P") in the lower line represent yoy ratio.

© Balance Sheet		million yen Consolidated				
	E \/0/0000				EV/0/004	
	FY3/2006	FY3/2007	FY3/2008	FY3/2009	FY3/201	
Net Assets	130,187		312,352	342,633		
	+23.4%	+18.5%	+102.5%	+9.7%	+7.1	
Total Assets	1,825,087		3,965,891		le se és se se sés s	
	+3.7%	+30.4%	+66.6%	-1.4%		
Operating Assets	1,652,698	2,185,763	3,630,737	3,497,071		
	+3.6%	+32.3%	+66.1%	-3.7%	+0.6	
Lease	830,630	820,541	1,794,936	1,565,325		
	-4.5%	-1.2%	+118.8%	-12.8%		
Installment Sales	298,793	288,129	431,143	368,467	297,0	
	+5.0%	-3.6%	+49.6%	-14.5%	-19.4	
Loans	459,531	901,858	1,145,939	1,227,716	1,222,7	
	+25.2%	+96.3%	+27.1%	+7.1%	-0.4	
Others	63,742	175,233	258,719	335,562	321,0	
	-13.4%	+174.9%	+47.6%	+29.7%	-4.3	
Impaired Assets	9,314	4,474	6,382	47,983	46,3	
-	+3.4%	-52.0%	+42.6%	+651.8%	-3.4	
Allowance	1,451	1,043	2,014	3,694	8,4	
Net Balance of Impaired Assets	7,862		4,368	44,288		
-	+19.5%	-56.4%	+27.3%	+913.9%		
Equity Ratio	7.1%	6.2%	7.5%	8.4%	9.1	
	+1.1P	-0.9P	+1.3P	+0.9P	+0.	
ROE	17.9%	15.9%	13.6%	2.3%		
	-1.3P	-2.0P		-11.3P		
ROA	1.2%			0.2%		
	+0.1P					
Total Funding	1,520,766	2,033,869	3,314,673	3,190,431	3,148,9	
	+1.5%	• 		-3.7%		
Indirect Funding	813,827					
maneet runaling				+4.3%		
Diroct Funding	+17.6%			+4.3%		
Direct Funding						
СР	-12.3%			-13.0%		
Cr	456,300			892,900 -0.9%		
Socuritization						
Securitization	81,639			162,959	lessessesséss	
(Lease Receivables)	-36.7%			-43.4%		
Corporate Bond	169,000					
Diversed From diverse Desti	-14.7%			-18.8%		
Direct Funding Ratio	46.5%			42.3%		
	-7.3P	-4.4P	+4.6P	-4.4P		

* Percentage ("%") and Point ("P") in the lower line represent yoy ratio.

2. Funding

1) Funding Structure



2) Issued Straight Bonds (SB) Historical Chart



% SB Rate is a sum of applicable swap rate and the above spread (basis point).

3) Ratings (as of May 12, 2010)

Rating Agency	Long-term	Short-term
JCR	AA-	J-1+
R&I	A+	a-1
Moody's	A1	P-1

JCR = Japan Credit Rating Agency

R&I = Rating and Investment Information

3. Net Credit Cost

1) Net Credit Cost Historical Chart



The above figures represent consolidated net credit cost, which includes all related credit cost of Cost of Revenue, SG&A expenses and Extraordinary profit.



2) Breakdown of Delinquency and Net Credit Cost

3) Internal Capital Adequacy Assessment Processes

KISK Capital Al	location as of Marc	
Risk Capital (100%)		Credit Risk 9%
(12010)		Asset Risk 34%
		Market Risk8%
		Operational Risk1%

Risk Capital Allocation as of March, 2010

MUL uses Internal Capital Adequacy Assessment Processes ("ICAAP") which approaches to quantify various risks and enables to reinforce performance assessment by allocating risk-capital to strategic segments.

4. Overview of Principal Consolidated Companies

million yen

	Mitsubishi UFJ I (Par		DFL Lease MUL's Share : 95%		
	Amounts YOY change		Amounts	YOY change	
Revenues	524,186	-7.7%	21,304	-7.1%	
Gross Profit	73,511	+5.4%	2,239	-5.8%	
Operating Profit	15,884	-48.3%	631	-	
Recurring Profit	17,426	-44.4%	638	-	
Net Profit	7,303	-47.3%	838	-	
Operating Asset	2,885,119	-0.5%	52,275	-17.2%	
Total Asset	3,238,022	-1.5%	54,199	-18.3%	
Net Asset	327,307	+2.4%	5,822	+16.8%	

	Japan Medical Lease		Shinko	Lease
	MUL's Share: 100%		MUL's Sh	are: 80%
	Amounts	YOY change	Amounts	YOY change
Revenues	30,200	+9.9%	32,664	-2.7%
Gross Profit	3,277	+25.7%	2,410	-4.8%
Operating Profit	1,115 +97.0%		628	+463.5%
Recurring Profit	1,112	+90.7%	602	+418.4%
Net Profit	651	+67.8%	223	+36.2%
Operating Asset	90,300	+9.6%	6 108,293 -	
Total Asset	93,152 +9.3%		116,848	-0.9%
Net Asset	8,213	+8.3%	5,369	+3.7%

	Casio Lease MUL's Share : 80%		Hirogir MUL's Sh	
	Amounts	YOY change	Amounts	YOY change
Revenues	19,101	-0.9%	23,860	-12.4%
Gross Profit	1,715	+23.2%	2,362	-0.0%
Operating Profit	799	+155.5%	939	
Recurring Profit	802	+154.0%	1,195	-
Net Profit	519	+126.1%	1,115	-
Operating Asset	39,654	-11.4%	61,884 -7.9	
Total Asset	40,586 -11.7%		65,053	-8.1%
Net Asset	9,314	+5.9%	6,032	+22.7%

million yen

	Shutoken Leasing MUL's Share : 76%		Chukyo Ger MUL's Sh	
	Amounts	YOY change	Amounts	YOY change
Revenues	26,692	-4.5%	7,739	-5.2%
Gross Profit	4,757	+31.4%	882	+2.9%
Operating Profit	1,858	+371.2%	71	-71.0%
Recurring Profit	1,886	+363.3%	% 76 -6	
Net Profit	1,252	+394.8%	86 -48	
Operating Asset	99,527	-9.5%	18,239 -5.0	
Total Asset	102,894	-11.2%	6 19,051 -4.	
Net Asset	8,258	+17.8%	4,423	+2.1%

	MMC Diamond Finance		Diamond Re	•
	MUL's Share : 50%		MUL's Share : 100%	
	Amounts	YOY change	Amounts	YOY change
Revenues	16,138	-9.5%	24,627	+7.7%
Gross Profit	5,875	+16.3%	2,355	-8.9%
Operating Profit	609 +35.1%		395	-48.7%
Recurring Profit	610	610 +38.0%		-51.9%
Net Profit	404	+59.3%	240	-45.4%
Operating Asset	185,441	+20.8%	50,669 -1.	
Total Asset	194,848 +22.5%		53,220	-1.1%
Net Asset	10,863	+3.9%	3,256	+8.0%

	Diamond As MUL's Sha		Miyuki Building* MUL's Share : 97%	
		YOY change		YOY change
Revenues	13,038	+25.0%	4,813	-
Gross Profit	4,167	-14.8%	2,386	-
Operating Profit	-1,101	-	2,018	-
Recurring Profit	-1,028	-	- 1,668	
Net Profit	-4,086	-	979	-
Operating Asset	154,755	+13.0%	52,511	
	,			
Total Asset	168,247 +6.4%		56,204	
Net Asset	10,318	-28.4%	16,490	-

*Miyuki Building Co., Ltd., property owned management company, has been consolidated from July 2009. The above figure shows nine months (July 2009 - March 2010) results.

5. Business Performance (New Transactions)

- New transactions in volume (consolidated) entered in FY3-2010 were decreased by 23.7% (year-on-year) to ¥1,301.5 billion.
- By segment, lease volume was increased by 8.1%, installment sales was decreased by 39.7%, and the loans and other business were decreased by 30.7%.
- Composition of transaction type: Lease 40%, Installment sales 4%, Loans and Others 56%



Leases (new trancactions in volume)	(bil.yen)		
	FY3/09	FY3/10	yoy change
IT / Office Equip.	167.9	138.1	-17.7%
Industrial Machinery	124.7	141.3	+13.3%
Civil Eng. & Construction Machinery	23.9	18.3	-23.2%
Transport Equip.	37.4	26.4	-29.2%
Medical Equip.	44.2	40.9	-7.4%
Commercial & Service Equip.	61.1	56.8	-7.0%
Others	102.3	94.1	-8.0%
Total	561.7	516.4	-8.1%

Installment sales (new transactions in volume)	(bil.yen)		
	FY3/09	FY3/10	yoy change
IT / Office Equip.	2.7	1.6	-40.9%
Industrial Machinery	13.1	7.1	-45.4%
Civil Eng. & Construction Machinery	12.5	6.4	-48.6%
Transport Equip.	6.4	2.6	-58.9%
Medical Equip.	6.9	5.9	-13.2%
Commercial & Service Equip.	9.3	9.8	+5.0%
Others	32.9	16.9	-48.5%
Total	84.0	50.6	-39.7%

Loan transactions (new transactions in volume)	(bil.yen)		
	FY3/09	FY3/10	yoy change
Factoring	335.4	282.5	-15.8%
Real estate financing	397.6	201.9	-49.2%
Others	326.2	250.0	-23.4%
Total	1,059.3	734.4	-30.7%

Total (all transactions)	(bil.yen)		
	FY3/09	FY3/10	yoy change
Total	1,705.1	1,301.5	-23.7%

6. Review of Operation

(1) Lease Operating Lease

Operating lease involves leasing industrial machinery, machine tools and other equipment over periods corresponding to customer's flexibilities.

Our Operating Lease is growing, particularly industrial machinery and lease property owned by Miyuki Building*.



*New consolidate company effective from July 2009

(2) Others Trading Used Equipment

MUL is trading broad range of used machinery and equipment which is supported by extensive track record for operating lease and machinery market. MUL can meet various customer requirements though trading used equipments.



(3) Lease Symphony (Real Estate Lease)

"Symphony "(Real estate lease) involve an arrangement where (i) we lease land from landowners through commercial leaseholds, (ii) construct buildings and facilities with specifications designed by tenants, and (iii) sublease the property to the tenant (e.g. chain-store). This arrangement enables tenants to open stores with small initial investment. Our Symphony is providing optimal solution for tenants, constructors and landowners.



Symphony (Real Estate Lease) Outstandings



• Example of Symphony transactions



ACROSS PLAZA NAGAOKA(NIIGATA)

ACROSS PLAZA NAGAOKA ADDRESS: NIIGATA, NAGAOKA CITY OPEN: MARCH 2010 PROJECT SCALE: JPY2.6bil SHOPS: 32

Our Symphony is utilized for logistic center, restaurant, showroom and others.



Mitsubishi UFJ Lease & Finance-FY3/2010 Results

(4) Lease ESCO (Energy Service Company) Business

ESCO business is an energy-saving contractual activity. MUL is offering comprehensive energy-related services (consultation, design, maintenance, lease, inspection, etc.). ESCO business is achievable for client to low-cost and high efficient operation.

MUL has remarkable track records (total 363 transactions). Our ESCO business is expanding its field not only to Japan but also overseas.



(5) Lease Carbon Offset Business

Our main products in this area are (i) Carbon Natural Lease ("CNL") and (ii) Offset Partners Service ("OPS"). CNL is lease transaction allotted carbon emission credit. Therefore, customer (lessee) can use carbon-free* lease equipments. OPS is carbon trade support service. MUL is offering wide-range carbon trade related services. Our Carbon Offset Business has been implemented since 2008 and has been used by various customers with 1,382 transactions by the end of March 2010.

*by way of offset all or part of carbon emission brought by lease equipment



Carbon Natural Lease	Industrial Machine, Machine Tool
	Printing Machine
	Vending Machine
	Air Conditioning Unit
	PCs, Server, etc
Offset Partner Service	Sports Event
	International Cargo
	Showroom
	Catalog



(6) Lease *e-Leasing Direct*

e-Leasing Direct enables customers to perform an entire range of procedures via the internet, including requesting and viewing estimates, as well as completing lease contracts and certificates of completion of lease inspections. Customers can also verify transaction details online during lease periods.

Principal *e-Leasing Direct* transaction

•Screen image of *e-Leasing Direct*

Main User	Principal Equipment
Retailer, Restaurant	Cash Register
	Automatic Teller Machine (Cash Machine)
Railway Company	Automatic Ticket Gate
Bottling/Drink Company Vending Machine	
Manufacturer	Mold
Rental Company	Rental
	User Merit
1. Outsou	urcing Asset Management
2. Simple	e Account Treatment
3. Reinfo	orce J-SOX Framework

Principal *e-Leasing Direct* transaction >



Automatic Ticket Gate lease to Kintetsu Corp.





Vending Machine lease to DyDo Drinco Inc.



Mitsubishi UFJ Lease & Finance-FY3/2010 Results

(7) Lease Auto Lease

Our Auto lease and finance business are mainly operating through two affiliates, Mitsubishi Auto Leasing and MMC Diamond Finance. As of end of March, 2010, MUL group is operating 276 thousand vehicles in Japanese market.



(8) Loans Factoring

Our new Factoring system started in August 2002. Main target of Factoring is for Sales receivables, Medical receivables.



Mitsubishi UFJ Lease & Finance-FY3/2010 Results

(9) Loans Real Estate Finance

We go beyond leasing operations to provide various types of structured finance to meet market needs related to the opening and relocation of stores, office buildings, logistic centers, residents, and other facilities. We enlarge non-recourse loan under strict risk control



1. Breakdown (MUL Portion)



Greater Nagoya 5% Greater Osaka 13% Greater Tokyo 68%

2. Distribution of LTV (MUL Portion)



3. Type of Property (MUL Portion)

DevelopmentNon- DevelopmentTotalOutstandings56.2570.2626.4Ratio9%91%100%

4. Real Estate Sector Total Portfolio (Consolidated)



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Non-Recourse Loan Diamond Asset Finance Real Estate Sector Transaction (Securitization) (10) Loans PFI (Private Finance Initiative)

The PFI business employs private-sector funds and management expertise to develop and operate public infrastructure. MUL is acting as not only debt provider but also representative company of consortiums. We have entered into 41 transactions (including 13 transactions acting as representative company).



•Recent Project

		(bil. yen)
Date	Project	Project Scale
Apr-08	Choshi High School (Chiba)	6.0
Jul-08	Sendai Shintakasago School Meal Center(Miyagi)	10.5
Dec-08	Yokohama Water Purification Plant (Kanagawa)	26.5
Jan-09	Natori School Meal Center(Miyagi)	6.8
Feb-09	Ushita Housing of Public Officers (Hiroshima)	8.1
Jul-09	Minamisenri Public Facilities (Osaka)	8.6
Oct-09	Urayasu Chidori School Meal Center(Chiba)	5.7
Dec-09	Hokuso Water Purification Facility (Chiba)	7.6
Jan-10	n-10 Shinonome Public Facilities (Tokyo)	
Feb-10	Totsuka Station Re-development (Yokohama)	17.0



TOTSUKA STATION RE-DEVELOPMENT PROJECT (YOKOHAMA)



MINAMISENRI PUBLIC FACILITY PROJECT (OSAKA)

7. Forecast for FY3/2011

Forecast for FY3/2011

	Consolidated		
	Amounts(bil.yen)	change	
Revenues	740.0	-0.9%	
Gross Profit	110.0	+0.4%	
Operating Profit	44.0	+70.5%	
Recurring Profit	44.0	+70.4%	
Net Profit	23.5	+13.4%	
Dividend per Share	50 yen	+2 yen	



	FY3/06	FY3/07	FY3/08	FY3/09	FY3/10	FY3/11(E)
DPS (yen)	36	40	42	46	48	50
EPS (yen)	370	387	377	80	212	262

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8. Progress of Management Strategy in the Medium-Term Plan

1. Results and Achievements

Growth Strategy



22

Principal Results and Achievements

3. Introduction of principal strategic achievement

(1) Expanding Value-Chain

MUL is providing optimal solutions to customers by integrating internal/external values and expanding various functions in the value-chain. Our value-chain is expanding in real estate, medical, environment and others.

Real Estate Related Business Value-Chain





(2) Accelerated Global Activities

1 Business Alliance with Financial One Corp.

In January 2010, MUL signed business alliance agreement with Financial One Corp., a major financial institution in Asia, to promote lease, finance, used equipment trade and various businesses jointly.



Mr. Obata, Mitsubishi UFJ Lease CEO & President (left) and Mr. Koo, Financial One Corp. Chairman(right)

2 Established Los Angeles Branch

In January 2010, MUL (USA) Inc., a wholly owned subsidiary, established Los Angeles Branch for enhancing services to customers.



•MUL Group Global Network

Mitsubishi UFJ Lease & Finance's statements contained in this material of their current expectations are forward-looking statements subject to significant risks and uncertainties, and actual results any differ materially. Factors that could cause actual results to differ materially include, but are not limited to, changes in overall economic conditions, changes in market rates of interest and the effect of new legislation or government directives.



