

For Reference Only

May 14, 2014

For immediate release

Company Name: Mitsubishi UFJ Lease & Finance Company Limited
Representative: Tadashi Shiraishi, President & CEO
Stock Code: 8593
Stock Listing: Tokyo Stock Exchange, First Section
Nagoya Stock Exchange, First Section
For inquiries: Takashi Ota, General Manager
Corporate Communications Department

Mitsubishi UFJ Lease & Finance Commences a Full-Fledged Railcar Business in the U.S.
~Forms Strategic Business Alliance with The Greenbrier Companies~

Mitsubishi UFJ Lease & Finance Company Limited (“Company”) today announced that it has entered a Business Alliance Agreement with Greenbrier Leasing Company LLC (“GLC”) that is a wholly owned subsidiary of The Greenbrier Companies, Inc. (“Greenbrier”), a leading supplier of transportation equipment and services to the railroad industry. The GLC operates railcar leasing business which is one of the core businesses of Greenbrier.

The alliance advances the Company’s goal to establish an asset finance business. Both companies will jointly focus their efforts on developing a significant presence for the Company in railcar operating leasing. The Company intends to expand its global asset-related services for railcars and to enhance its service offerings in the near future.

In the U.S., which boasts the world’s largest railway network of over 200,000 kilometers, rail transportation is the major logistical infrastructure and accounts for more than 40% of total cargo transportation. Since the North American Free Trade Agreement (NAFTA) was executed, intra-regional distribution of goods among the U.S., Canada, and Mexico has accelerated. Furthermore, many factors are influencing an ongoing trend resulting in a modal shift from highways to railroads including environmental preservation, highway congestion and infrastructure limitations. Therefore, the role of and demand for rail roads in physical transportation is becoming more important than ever before.

To benefit from these business conditions, the Company has formed a Business Alliance with GLC. Greenbrier, the parent company of GLC is an Oregon-based leading US railcar manufacturer with more than 30 years’ history, which is listed on the New York Stock Exchange, and which is engaged in railcar-related services such as asset management and leasing. The Company develops an operation of railcar leasing platform with the support and collaboration of GLC.

The Company will utilize the full range of services available from Greenbrier, including manufacturing, maintenance management and repair through Greenbrier’s network of facilities, and

provide the Company and its new leasing customers with “state-of-the-art” products and services focused on delivering long-term asset value, beyond mere financing. GLC will assist the Company in its business development and in all facets of rail leasing and infrastructure development.

The Company has increased its activity in global asset leasing which can bring in higher liquidity and value in the global market, such as aircrafts, vessels and containers. Moreover, the Company has shown its flexibility and mobility as a comprehensive finance company by creating trustworthiness or producing business reliant on business feasibility or potential value of assets. As a result, the Company has been proactively involved in the development and enhancement of infrastructure indispensable for transportation, physical distribution, and commercial distribution.

Last year, the Company acquired all equity interests in JSA International Holdings, L.P., the parent company of a US aircraft leasing company, Jackson Square Aviation, LLC in January. In November, the Company commenced an auto-leasing business jointly with an Indonesian major automobile rental company, PT. Takari Sumber Mulia, to expand and move into full swing its auto-leasing business in Indonesia. In this way, the Company is matching the characteristics of its global assets and expanding its business internationally.

The Company will also expand its business area and enhance its offering function by utilizing its own knowhow and approach to the fullest extent.

End