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For immediate release

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Stock Code: 8593
Stock Listing: Tokyo Stock Exchange, First Section
Nagoya Stock Exchange, First Section
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New Medium-term Management Plan “Evolution” (FY2014 – FY2016)

Mitsubishi UFJ Lease & Finance Company Limited (“Company”) today announced its medium-term management plan “Evolution” formed to cover the three-year period starting from April 1, 2014. In accordance with assessment of the economic environment, market trends and other relevant factors surrounding the Company, the concept of its plan are developed and it indicates detailed measures that the Company should implement for the achievement.

1. Outline of Medium-term Management Plan “Evolution”

Based on the freedom and flexibility which are inherent to a non-bank finance company and its expertise in many categories of assets, the Company, as reliable business partner who provides management resources – properties, funds, human resources, information, and functions –, these are organized flexibly in accordance with customer needs, offers advanced services which leads to resolution customer and issues.

The Company also pursues to build a business portfolio that combines stability with growth potential. For implementation, our medium-term management plan “Evolution” indicates our specific management strategies from growth strategies and reinforcement strategy for business infrastructure. We will put the plan into practice steadily and continuously.

(1) Growth Strategies

(a) Evolve business models

We will aggressively implement our four business models. In addition to our core business: corporate finance and asset finance, we will pursue new business models: service provide and business participation.

(b) Accelerate international business

We will expand our competitive edges which are accumulated through long-time business in

Japan to various overseas markets, mainly in Asian region, in accordance with development of its economy, industry, market and demands in the region. As key business segment for “Evolve business models” and “Accelerate international business”, we set up seven business areas listed below.

- i) Domestic Customer Base
- ii) Eco and Energy-related business
- iii) International business
- iv) Global Asset business
- v) Medical and Nursing Care business
- vi) Business for Asset-related Services
- vii) Real Estate business

(c) Create group synergies

We will aim to maximizing top-line profit by utilizing the functions and wide-ranging sales channels within the group companies effectively and aggressively.

(d) Continuously create new business

We will continuously create new businesses in growth sectors both in domestic and overseas markets, mainly in the business of providing services and business participation. Combining the functions and strengths of the Companies Group with outside business partner’s expertise will support it.

(e) Promote external growth strategy

We will promote a non-organic growth strategy that contributes to expanding the Company’s customer base and enhancing its function in domestic and overseas markets.

(2) Reinforcement Strategy for Business Infrastructure

(a) Develop advanced management control

We will establish risk management system which able to undertake risk control in a wide variety of risk scenarios as well as business model actively and proactively. We will also enhance portfolio management furthermore.

(b) Put in place a globalization-adapted operational infrastructure

We will enhance our operational infrastructure by putting in place a stable operational management system for the international business sector, through fostering and fulfilling human resources, improvement of business site functions, and the support by each corporate division.

(c) Intensify Group management

We will work to improve operational efficiency by deepening collaboration to create synergies and promoting Group-wide strategies, as well as ensuring effective utilization of management resources.

(d) Reinforce human resources management

We will work to recruit and foster diversified human resources to match our comprehensive operations and ensure effective utilization of management resources. In addition, we will ensure appropriate systems and rules of evaluation performance and treatment.

(e) Encourage a free, open, and dynamic corporate ethos

We will foster a free, open, and dynamic corporate ethos to maintain and improve the morale of each employee with diverse values. And we also promote organizational reform toward a more free-spirited and dynamic corporate culture.

(f) Strengthen and make strategic use of IT infrastructure

We will work to improve operational stability and efficiency, by strengthening IT systems and telecommunications infrastructure as well as using it strategically.

(g) Earn firm trust

We will aim to continue soundly based growth, by further strengthening our internal control system and maintaining earn firm trust from both our client and the market.

2. Business Target

The business targets set in our medium-term management plan are indicated below.

Item	Year ending March 31, 2017
Consolidated net profit	More than 45 billion yen
Share of overseas operating assets to total consolidated operating assets	30%

END

(Note) This translation is prepared and provided for reference only. In the event of any discrepancy between this translated document and the original Japanese document, the original documents shall prevail.