

~Sustainable Growth 2030~

FY3/2021 3rd Quarter Results

(Tokyo Stock Exchange / Nagoya Stock Exchange: 8593)

Mitsubishi UFJ Lease & Finance Company Limited

February 12, 2021

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I. FY3/2021 3rd Quarter Results

Key Points

<Financial Highlight>

- Cumulative consolidated gross profit for 3Q declined 14.2% YOY to 122.6 billion yen, as a result of declines in lease revenues and asset sales gains in aviation-related business, while posting real-estate-related sales gains. However, gross profits improved QOQ, from 34.5 billion yen in 2Q to 42.0 billion yen in 3Q, after quarterly gross profit of 46.0 billion yen in 1Q.
- 3Q net income attributable to owners of the parent declined 29.1% YOY to 40.5 billion yen. The reasons for the net income decline were YOY increases in credit costs in aviation-related business and in expenses related to the business integration with Hitachi Capital, among other factors. The progress rate relative to our net income forecast (net income of 50.0 billion yen for the full year) was 81.1%.

<New Transactions Volume>

- New Transactions Volume declined 31.6% YOY. Not only was there non-recurrence in the posting of real-estate-related multiple large-scale deals last fiscal year, but against the backdrop of COVID-19 pandemic, there was a slump in the aviation-related market that resulted in a decline in transactions, and were restrictions on business activities .

<Operating Assets>

- Operating assets declined 1.2% from last fiscal year-end on a decline in new transactions volume, and exchange rate effects, among other factors.

- Earnings-related figures for the 3Q consolidated cumulative term declined YOY at every level chiefly due to a decline in aviation-related earnings and an increase in credit costs.

(Billion Yen)		(a)	(b)	(c)	(d)	(e)
		FY3/2020 3Q	FY3/2021 3Q	YOY Change	Exchange Rate Effects	YOY Change (%)
1	Revenues	694.2	663.7	-30.4	-2.4	-4.4%
2	Gross Profit	142.9	122.6	-20.2	-0.7	-14.2%
3	Operating Income	78.8	50.0	-28.7	-0.3	-36.5%
4	Recurring Income	80.6	52.4	-28.1	-0.3	-35.0%
5	Net Income* ¹	57.1	40.5	-16.6	-0.2	-29.1%
6	New Transactions Volume	1,098.5* ²	751.1	-347.3	-9.0	-31.6%
7	USD Exchange Rate*	\$1=¥109.15	\$1=¥107.59		-	

* Exchange rate applied to profit and loss statement of major overseas subsidiaries (\$)

8	Operating Assets	5,248.3* ³ * ⁴	5,185.6	-62.6* ⁵	-77.1	-1.2%* ⁵
9	USD Exchange Rate*	\$1=¥109.56	\$1=¥105.80		-	

* Exchange rate applied to balance sheet of major overseas subsidiaries (\$)

*¹ 3Q net income attributable to owners of the parent

*² Due to change in definition of "new transactions volume", changed from the figure in FY3/2020 3Q results (from 1,351.6 billion yen to 1,098.5 billion yen) (refer to page 15 for details)

*³ Due to change in definition of "operating assets", changed from the figure in FY3/2020 results (from 5,228.4 billion yen to 5,248.3 billion yen) (refer to page 15 for details)

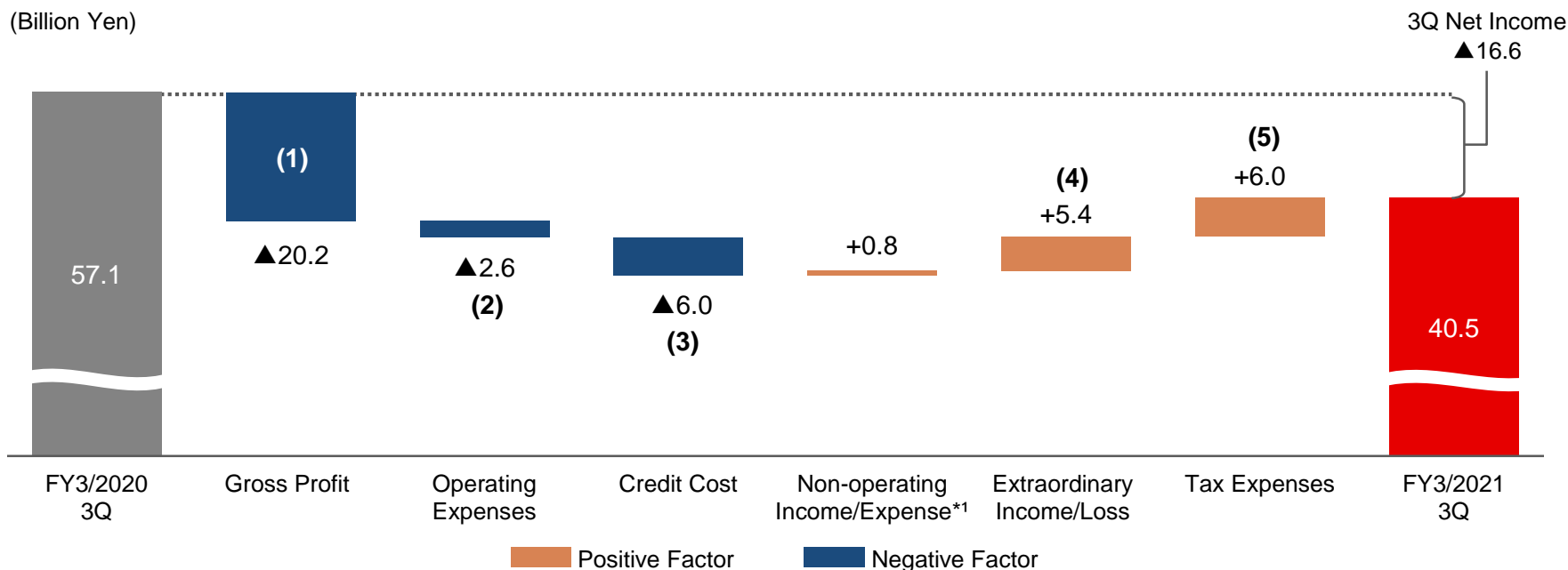
*⁴ FY3/2020

*⁵ Operating assets is a change from FY3/2020

Increase/Decrease in Net Income Attributable to Owners of the Parent

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(Billion Yen)



(1) Gross Profit	<ul style="list-style-type: none"> Declined YOY. While real-estate-related sales gains were up, aviation-related earnings were down, among other factors.
(2) Operating Expenses	<ul style="list-style-type: none"> Increased YOY. While business activities and other expenses were down, expenses related to the business integration with Hitachi Capital were posted (4.7 billion yen, of which 0.6 billion yen are for 3Q)
(3) Credit Cost	<ul style="list-style-type: none"> Increased YOY, due to additional expenses posted in the aviation-related business due payment delays by some customers, among other factors (refer to P.18)
(4) Extraordinary Income/Loss	<ul style="list-style-type: none"> Increased YOY. In addition to gains on sales of shares held for strategic purposes, real-estate-related earnings were posted on the contribution of assets to the urban revitalization business, among other factors.
(5) Tax Expenses	<ul style="list-style-type: none"> Tax expenses were down on the decline in profits.

*1 Credit cost in non-operating income/expense (bad debt recovered, etc.) excluded

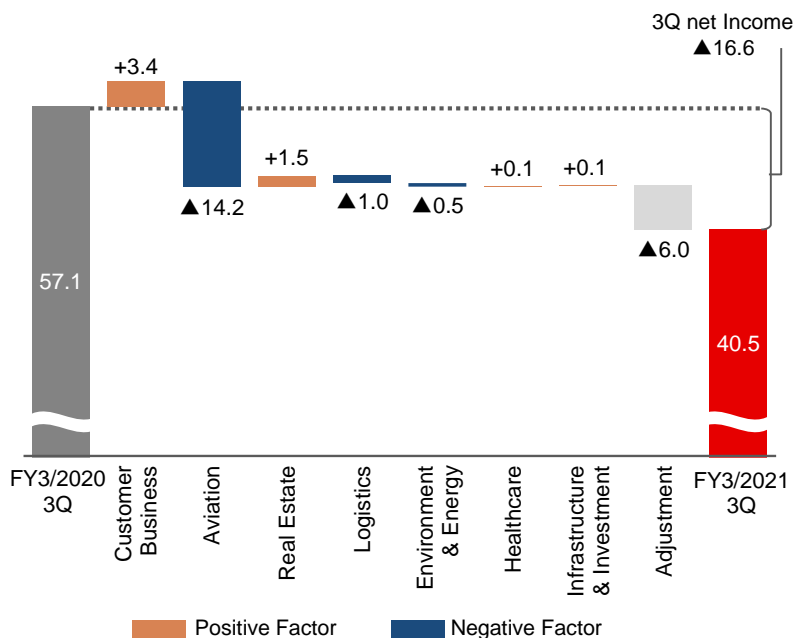
II. Divisional Updates

Quarterly Divisional Net Income / Assets

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Increase/Decrease in Quarterly Net Income (FY3/2021 3Q)

(Billion Yen)



Factors Impacting Changes in Quarterly Net Income (FY3/2021 3Q)

(Billion Yen)	Increase/Decrease	Main Factor	Divisions and Businesses Involved
Customer Business	+3.4	Increase in profits, even after impact of removing subsidiary from consolidated accounts, on gains on sales of shares held for strategic purposes, other	Departments and domestic and overseas subsidiaries included in Customer Business, others
Aviation	▲14.2	Lease revenues and asset sales gains down, credit costs up, other	Aviation Business Department, JSA, ELF
Real Estate	+1.5	Increase in profits on sales of logistics, residence and other assets	Real Estate Business Department, MULP, MURI, MRI, DAF, Miyuki Building, MURA, CPD, others
Logistics	▲1.0	Railway freight cars earnings down on market deterioration, other	Logistics Business Department, Mobility Service Business Department, BIL, MULR, TKS, MAL, others
Environment & Energy	▲0.5	Revenues from electricity sales were up, but earnings were down on non-recurrence of large-scale sales gains posted last year	Environment & Energy Business Department, MEI, Solar Energy SPC, others
Healthcare	+0.1	Investment earnings expansion in healthcare funds, other	Healthcare Business Department, Japan Medical Lease, HMP, others
Infrastructure & Investment	+0.1	Earnings expanded at investment businesses, other	Infrastructure Business Department, Investment Business Department, JII, invested businesses, others
Adjustment	▲6.0	Posted expenses related to business integration with Hitachi Capital, and funding-related costs were up	Head office

(Note) Please refer to page 23 for details of subsidiaries

(Billion Yen)		Customer Business	Aviation	Real Estate	Logistics	Environment & Energy	Healthcare	Infrastructure & Investment	Adjustment	Consolidated Total		
1	FY3/2021 3Q	Quarterly Divisional Net Income Attributable to Owners of the Company		17.4	4.6	21.8	0.7	2.5	0.5	0.0	▲7.2	40.5
2		Divisional Assets ^{*1}		2,187.2	1,176.1	950.4	525.3	183.0	154.6	110.3	1.6	5,289.0
3	FY3/2020 3Q	Quarterly Divisional Net Income Attributable to Owners of the Company		13.9	18.9	20.2	1.8	3.0	0.3	0.0	▲1.2	57.1
4		Divisional Assets ^{*2}		2,304.8 ^{*3}	1,101.7	976.1	521.4 ^{*3}	184.3	152.2	95.0 ^{*3}	2.5	5,338.3 ^{*3}

*1 Operating assets plus equity-method investments

*2 FY3/2020

*3 Changed from the figures in FY3/2020 results due to change in definition of "operating assets" (refer to page 15 for details)
 (Customer Business: 2,315.3 billion yen→2,304.8 billion yen, Logistics: 510.8 billion yen→521.4 billion yen,
 Infrastructure & Investment: 75.1 billion yen→95.0 billion yen, Consolidated Total: 5,318.4 billion yen→5,338.3 billion yen)

Main Figures (Billion Yen)			
	FY3/2020 3Q	FY3/2021 3Q	YOY
Divisional Earnings	65.3 ^{*1}	59.7	-5.6
Quarterly Divisional Net Income Attributable to Owners of the Company	13.9	17.4	+3.4
New Transactions Volume	578.8	440.3	-138.5
Divisional Assets	2,304.8 ^{*2}	2,187.2	-117.5 ^{*3}

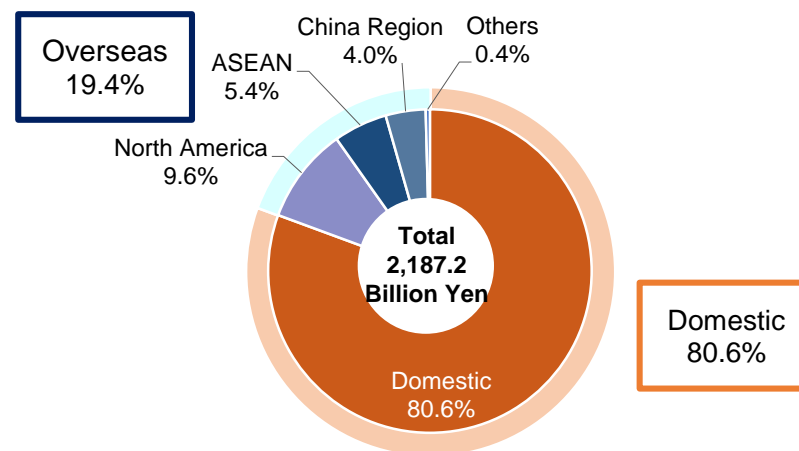
*1 Changed from the figures in FY3/2020 3Q results due to the transfer of consolidated subsidiary TKS from the Customer Business to the Logistics: from 66.6 billion yen to 65.3 billion yen (refer to page 15 for details)

*2 FY3/2020

*3 Divisional assets is change from FY3/2020.

Breakdown of Divisional Assets (Billion Yen)			
	FY3/2020	FY3/2021 3Q	Change from FY3/2020
Total	2,304.8	2,187.2	-117.5
Domestic	1,862.5	1,763.4	-99.1
Overseas	442.3	423.8	-18.4
North America	199.1	209.7	+10.5
ASEAN	134.0	117.6	-16.4
China Region	102.1	87.4	-14.7
Others	6.9	9.1	+2.1

Divisional Assets by Region (FY3/2021 3Q)



[Definition]

Divisional Earnings:

gross profit (prior to allocation of financial expenses) plus equity-method earnings and dividend income of each division.

Divisional Assets: operating assets plus equity-method investments. A portion of assets which generate Divisional Earnings is not included (for example, shares held for strategic purposes and small-lot equity investments.)

Aviation

Main Figures (Billion Yen)			
	FY3/2020 3Q	FY3/2021 3Q	YOY
Divisional Earnings	58.3	44.3	-13.9
Quarterly Divisional Net Income Attributable to Owners of the Company	18.9	4.6	-14.2
New Transactions Volume	154.7	87.9	-66.7
Divisional Assets	1,101.7 ^{*1}	1,176.1	+74.4 ^{*2}

*1 FY3/2020

*2 Divisional assets is change from FY3/2020

Breakdown of Divisional Assets (Billion Yen)			
	FY3/2020	FY3/2021 3Q	Change from FY3/2020
Total	1,101.7	1,176.1	+74.4
Aircraft Lease(JSA)	841.6	853.0	+11.4
Engine Lease(ELF)	253.3	248.9	-4.4
Aircraft Lease(MUL)	6.7	74.1	+67.4

Owned Aviation-related Assets

	FY3/2020	FY3/2021 3Q	Change from FY3/2020
Number of Aircrafts^{*3}(JSA)	168	177	+9
Number of Aircraft Purchased ^{*4}	24	10	-
Number of Aircraft Sold ^{*4}	14	1	-
Number of Aircraft Engines(ELF)	309	311	+2

*3 Starting from FY3/2021 2Q results, aircrafts owned by MUL parent excluded:
FY3/2020 170 aircraft→168 aircraft

*4 After consolidated adjustment
(do not match with sales profits/losses for aircraft numbers recognized on the P/L)

Real Estate

Main Figures (Billion Yen)			
	FY3/2020 3Q	FY3/2021 3Q	YOY
Divisional Earnings	36.6	40.2	+3.6
Quarterly Divisional Net Income Attributable to Owners of the Company	20.2	21.8	+1.5
New Transactions Volume	234.2	103.1	-131.0
Divisional Assets	976.1 ^{*1}	950.4	-25.7 ^{*2}

Breakdown of Divisional Assets (Billion yen)			
	FY3/2020	FY3/2021 3Q	Change from FY3/2020
Total	976.1	950.4	-25.7
Real estate leasing	268.4	256.3	-12.0
Other real estate Finance	255.4	243.9	-11.4
Securitization(Debt)	119.7	126.8	+7.1
Domestic	108.1	108.3	+0.1
Overseas	11.5	18.5	+6.9
Securitization(Equity)	54.5	58.8	+4.2
Domestic	40.7	43.4	+2.7
Overseas	13.8	15.3	+1.5
Real estate rental business	107.6	89.4	-18.2
Real estate revitalization investment	170.3	175.0	+4.6

Logistics

Main Figures (Billion Yen)			
	FY3/2020 3Q	FY3/2021 3Q	YOY
Divisional Earnings	16.1 ^{*1}	14.7	-1.4
Quarterly Divisional Net Income Attributable to Owners of the Company	1.8	0.7	-1.0
New Transactions Volume	69.8	53.1	-16.7
Divisional Assets	521.4 ^{*2}	525.3	+3.9 ^{*3}

*1 Changed from the figure in FY3/2020 3Q results due to the transfer of consolidated subsidiary TKS from the Customer Business to the Logistics: 14.9 billion yen to 16.1 billion yen (refer to page 15 for details)

*2 FY3/2020 *3 Divisional assets is change from FY3/2020.

Breakdown of Divisional Assets (Billion Yen)			
	FY3/2020	FY3/2021 3Q	Change from FY3/2020
Total	521.4	525.3	+3.9
Marine Containers	219.2	222.6	+3.4
Railway Freight Cars	170.7	179.4	+8.7
Shipping and Others	131.5	123.3	-8.1

Owned Logistics-related Assets ^{*4}			
	December 31, 2019	September 30, 2020	Change from December 31, 2019
Marine Container Fleet (TEU 1,000) ^{*5}	1,368	1,448	+79
Number of Railway/Freight Cars	16,544	20,119	+3,575

*4 Numbers based on management account

*5 TEU: Twenty Feet Equivalent Unit(converted into 20ft. containers)

Environment & Energy

Main Figures (Billion Yen)			
	FY3/2020 3Q	FY3/2021 3Q	YOY
Divisional Earnings	9.1	9.4	+0.2
Quarterly Divisional Net Income Attributable to Owners of the Company	3.0	2.5	-0.5
New Transactions Volume	20.3	28.1	+7.8
Divisional Assets	184.3 ^{*2}	183.0	-1.2 ^{*3}

Breakdown of Divisional Assets ^{*6} (Billion Yen)			
	FY3/2020	FY3/2021 3Q	Change from FY3/2020
Total	184.3	183.0	-1.2
Debt	59.8	49.3	-10.5
Equity	30.1	28.7	-1.3
Power Generation Business Assets	82.9	89.9	+6.9
Others ^{*7}	11.3	15.0	+3.6

*6 Solar power-related leases were recorded in Customer Business

*7 Includes equity-method investments

Healthcare

Main Figures (Billion Yen)			
	FY3/2020 3Q	FY3/2021 3Q	YOY
Divisional Earnings	3.6	3.9	+0.2
Quarterly Divisional Net Income Attributable to Owners of the Company	0.3	0.5	+0.1
New Transactions Volume	30.0	29.7	-0.2
Divisional Assets	152.2 ^{*1}	154.6	+2.4 ^{*2}

*1 FY3/2020

*2 Divisional assets is change from FY3/2020.

Breakdown of Divisional Assets ^{*3} (Billion Yen)			
	FY3/2020	FY3/2021 3Q	Change from FY3/2020
Total	152.2	154.6	+2.4
Leases and Installment Sales	106.9	106.3	-0.6
Factoring	24.8	25.6	+0.7
Healthcare-related Loans and Investments	20.4	22.7	+2.2

*3 Leases and installment sales to medical institutions and care homes recorded in the Customer Business excluded.

Infrastructure & Investment

Main Figures (Billion Yen)			
	FY3/2020 3Q	FY3/2021 3Q	YOY
Divisional Earnings	2.0	2.1	0.0
Quarterly Divisional Net Income Attributable to Owners of the Company	0.0	0.0	+0.1
New Transactions Volume	10.4	8.4	-1.9
Divisional Assets	95.0 ^{*1}	110.3	+15.3 ^{*2}

Performance of Overseas Infrastructure Projects		
Booking Party	Project Overview	Remarks
MUL	Submarine Power Transmission Business in Germany	In operation
	Wind Power Business in Ireland ^①	In operation
	Water Supply Business in the UK	Investment complete
	Offshore Wind Farm Project in the UK	Scheduled to start operating in 2022
	Power Distribution Project in the UK	Investment complete
	Distributed Solar Power Generation Project in the US	In operation
	Wind Power Business in Ireland ^②	In operation
JII	Rail Infrastructure Initiative in the UK	In operation
	Optical Cable Initiative	In operation
	Railway Freight Car Maintenance and Lease Initiative in the UK	In operation
	Passenger Railcar lease and Maintenance Initiative in the UK	Scheduled to start operating in 2022
	Toll Highway Operating Company in India	Investment committed
	Optical Cable Initiative	Completion planned for 2H 2022

III. Forecast for FY3/2021

Forecast for FY3/2021

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- The proportion of off-lease aircraft in our Aviation business remains low. In addition, the performances of our other businesses were within range of the forecasts we published in November 2020.
- The progress rate of 81.1% relative to our net income forecast (50.0 billion yen) remains high, but we are leaving that number unchanged given ongoing opacity in the business outlook.

(Billion Yen)		FY3/2020	FY3/2021	YOY Change	YOY Change (%)
1	Net Income Attributable to Owners of the Parent	70.7	50.0	-20.7	-29.3%
2	Dividend per Share	¥25.00	¥25.50	+¥0.50	-
3	Payout Ratio	31.5%	45.4%	+13.9P	-

(Note) 1. The above figures are FY3/2021 estimates as of February 12, 2021
 2. The assumed foreign exchange rate for the above figures is \$1=¥105

IV. Impact of Definitional Changes on Results from FY3/2021

Impact of Definitional Changes on Results from FY3/2021

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- As we announced in our “FY3/2021 1st Quarter Results” and “FY3/2021 2nd Quarter Results”, in order to more accurately portray the actual state of our business, we have made the following definitional changes from FY3/2021.

Items Changed	Details of Definitional Changes
Divisional Earnings	<ul style="list-style-type: none"> From FY3/2021, the Indonesian automotive lease subsidiary, PT. Takari Kokoh Sejahtera (TKS) business domain was transferred from Customer Business to the Logistics, and retroactive adjustments were made for past fiscal years.
New Transactions Volume	<ul style="list-style-type: none"> From FY3/2021, the following two items changed and retroactive adjustments were made for past fiscal years. <ol style="list-style-type: none"> Factoring, which consists largely of short-term transaction, was excluded from new transactions volume. A portion of equity investments, which were not included in new transactions volume, was added to new transactions volume.
Operating Assets	<ul style="list-style-type: none"> From FY3/2021, the following two items changed and retroactive adjustments were made for past fiscal years. <ol style="list-style-type: none"> A portion of equity investments, which were not included in the operating assets, was added to operating assets. Same as the definitional change of Divisional Earnings above, “TKS” was transferred from Customer Business to the Logistics.

Revision Impact in FY3/2020 3Q				
(Billion Yen)		FY3/2020 3Q		Impact
		Before Adjustment	After Adjustment	
Divisional Earnings^{*1}	Total	191.9	191.9	-
	Customer Business	66.6	65.3	-1.2
	Logistics	14.9	16.1	+1.2
New Transactions Volume	Total	1,351.6	1,098.5	-253.0
	Customer Business	773.6	578.8	-194.8
	Healthcare	95.8	30.0	-65.8
	Infrastructure & Investment	2.8	10.4	+7.5
Divisional Assets^{*2*3}	Total	5,318.4	5,338.3	+19.9
	Customer Business	2,315.3	2,304.8	-10.5
	Logistics	510.8	521.4	+10.5
	Infrastructure & Investment	75.1	95.0	+19.9

*1 Gross profit (prior to allocation of financial expenses) plus equity-method earnings and dividend income of each division.

*2 Operating assets plus equity-method investments.

*3 FY3/2020

V. Appendix

Details of New Transactions Volume by Division

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(Billion Yen)		FY3/2020 3Q	FY3/2021 3Q	YOY Change	YOY Change (%)
1	Customer Business	578.8	440.3	-138.5	-23.9%
2	Aviation	154.7	87.9	-66.7	-43.1%
3	Real Estate	234.2	103.1	-131.0	-55.9%
4	Logistics	69.8	53.1	-16.7	-24.0%
5	Environment & Energy	20.3	28.1	+7.8	+38.8%
6	Healthcare	30.0	29.7	-0.2	-0.8%
7	Infrastructure & Investment	10.4	8.4	-1.9	-18.7%
8	Volume of All New Transactions	1,098.5	751.1	-347.3	-31.6%

MUL/Subsidiaries								
(Billion Yen)		FY3/2017	FY3/2018	FY3/2019	FY3/2020	FY3/2020 3Q	FY3/2021 3Q	YOY Change
1	MUL	-2.9	-0.0	-1.8	2.2	0.5	0.1	-0.4
2	Domestic Subsidiaries	0.4	1.5	0.9	0.6	0.5	0.5	0.0
3	Overseas Subsidiaries	2.1	0.9	2.1	4.2	1.9	8.4	+6.5
4	Total Net Credit Cost	-0.4	2.4	1.1	7.1	3.0	9.1	+6.0

By Sector								
(Billion Yen)		FY3/2017	FY3/2018	FY3/2019	FY3/2020	FY3/2020 3Q	FY3/2021 3Q	YOY Change
5	Real Estate Sector	-0.6	0.7	-1.2	-0.0	-0.0	-0.0	0.0
6	Manufacturing Sector	-0.1	0.4	1.3	1.2	0.9	0.1	-0.8
7	Transportation Sector	1.6	0.7	-1.0	0.9	0.3	6.2	+5.8
8	Others*1	-1.3	0.6	2.0	4.9	1.8	2.8	+1.0
9	Total Net Credit Cost	-0.4	2.4	1.1	7.1	3.0	9.1	+6.0

*1 Includes general credit cost calculated based on the historical rate of credit loss and ENGS credit costs

Funding Structure

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(Billion Yen)		FY3/2017	FY3/2018	FY3/2019	FY3/2020	FY3/2021 3Q	Change from FY3/2020 (%)
1	Borrowing	2,395.1	2,444.7	2,492.0	2,863.2	2,853.1	-0.4%
2	Yen	1,449.4	1,470.6	1,352.2	1,425.5	1,526.3	+7.1%
3	Foreign Currency	945.7	974.1	1,139.8	1,437.6	1,326.8	-7.7%
4	CP (Commercial Paper)	835.9	807.4	742.2	762.1	467.4	-38.7%
5	Securitization	137.4	165.8	145.8	135.7	114.7	-15.5%
6	Corporate Bonds	773.5	833.7	1,060.3	1,169.5	1,212.4	+3.7%
7	Yen	452.0	496.0	583.5	763.3	770.1	+0.9%
8	Foreign Currency	321.5	337.7	476.8	406.2	442.3	+8.9%
9	Total Funding	4,142.0	4,251.7	4,440.3	4,930.6	4,647.7	-5.7%
10	Foreign Currency Funding Ratio*1	30.6%	30.9%	37.0%	37.4%	38.1%	+0.7P

*1 Foreign-currency loans and Corporate Bonds as a proportion of total funding

Financial Performance: Profit & Loss Statement

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(Million Yen)		FY3/2017 3Q 16/4~16/12	FY3/2018 3Q 17/4~17/12	FY3/2019 3Q 18/4~18/12	FY3/2020 3Q 19/4~19/12	FY3/2021 3Q 20/4~20/12
1	Revenues	615,141 +0.7%	644,988 +4.9%	636,260 -1.4%	694,249 +9.1%	663,785 -4.4%
2	Cost of Revenues	502,946 +3.5%	525,735 +4.5%	520,166 -1.1%	551,300 +6.0%	541,116 -1.8%
3	Financial Expenses	26,021 -9.8%	31,857 +22.4%	34,989 +9.8%	44,309 +26.6%	47,651 +7.5%
4	Gross Profit	112,194 -10.2%	119,253 +6.3%	116,093 -2.6%	142,948 +23.1%	122,669 -14.2%
5	SG&A Expenses	50,960 -9.7%	55,379 +8.7%	58,206 +5.1%	64,094 +10.1%	72,585 +13.2%
6	Personnel Expenses	24,801 +1.7%	27,112 +9.3%	27,194 +0.3%	30,286 +11.4%	30,605 +1.1%
7	Non-personnel Expense	24,559 -4.9%	26,312 +7.1%	27,020 +2.7%	30,075 +11.3%	32,436 +7.8%
8	Allowance	1,599 -74.2%	1,954 +22.3%	3,991 +104.2%	3,732 -6.5%	9,543 +155.7%
9	Operating Income	61,234 -10.6%	63,873 +4.3%	57,887 -9.4%	78,854 +36.2%	50,084 -36.5%
10	Recurring Income	65,598 -8.5%	68,467 +4.4%	63,496 -7.3%	80,647 +27.0%	52,457 -35.0%
11	Extraordinary Income	4,200 +4,162.6%	2,774 -34.0%	6,983 +151.7%	4,688 -32.9%	10,219 +118.0%
12	Extraordinary Loss	9 -88.0%	20 +117.6%	870 +4,058.8%	0 -100.0%	75 -
13	Net Income Attributable to Owners of the Parent	43,410 -2.7%	45,111 +3.9%	50,528 +12.0%	57,180 +13.2%	40,539 -29.1%

(Note) The bottom percentage show year-on-year percentage change

Financial Performance: Balance Sheet

~Sustainable Growth 2030~

(Million Yen)		FY3/2017	FY3/2018	FY3/2019	FY3/2020	FY3/2021 3Q
1	Cash and Cash Equivalents	102,011	165,100	195,831	466,228	245,072
		-14.9%	+61.8%	+18.6%	+138.1%	-47.4%
2	Total Equity	686,378	731,124	778,582	798,820	794,890
		+6.9%	+6.5%	+6.5%	+2.6%	-0.5%
3	Total Assets	5,388,844	5,552,712	5,790,929	6,285,966	6,026,871
		+5.2%	+3.0%	+4.3%	+8.5%	-4.1%
4	Divisional Assets	-	-	5,142,614	5,338,325	5,289,009
		-	-	-	+3.8%	-0.9%
5	Operating Assets* ¹	4,876,553	4,910,705	5,060,114	5,248,363	5,185,680
		+5.4%	+0.7%	+3.0%	+3.7%	-1.2%
6	Equity-Method Investments	-	-	82,500	89,962	103,328
		-	-	-	+9.0%	+14.9%
7	Impaired Assets	34,144	34,892	27,286	24,693	37,206
		+22.3%	+2.2%	-21.8%	-9.5%	+50.7%
8	Allowance	16,365	15,658	15,103	13,831	18,144
		+0.4%	-4.3%	-3.5%	-8.4%	+31.2%
9	Net Balance of Impaired Assets	17,779	19,234	12,183	10,862	19,062
		+53.0%	+8.2%	-36.7%	-10.8%	+75.5%

(Note) The bottom percentage show year-on-year percentage change

*1 Change in definition of "operating assets" from FY3/2021 (refer to page 15 for details)

Financial Performance: Balance Sheet (Cont'd)

~Sustainable Growth 2030~

(Million Yen)		FY3/2017	FY3/2018	FY3/2019	FY3/2020	FY3/2021 3Q
10	Equity Ratio	12.2%	12.7%	13.0%	12.4%	12.9%
		+0.2P	+0.5P	+0.3P	-0.6P	+0.5P
11	ROE	8.4%	9.3%	9.4%	9.2%	-
		-0.6P	+0.9P	+0.1P	-0.2P	-
12	ROA	1.0%	1.2%	1.2%	1.2%	-
		-0.1P	+0.2P	+0.0P	-0.0P	-
13	Total Funding	4,142,073	4,251,769	4,440,352	4,930,692	4,647,747
		+6.0%	+2.6%	+4.4%	+11.0%	-5.7%
14	Indirect Funding	2,395,158	2,444,766	2,492,008	2,863,257	2,853,172
		+10.4%	+2.1%	+1.9%	+14.9%	-0.4%
15	Direct Funding	1,746,914	1,807,002	1,948,344	2,067,434	1,794,575
		+0.4%	+3.4%	+7.8%	+6.1%	-13.2%
16	CP	835,900	807,400	742,200	762,100	467,400
		-2.1%	-3.4%	-8.1%	+2.7%	-38.7%
17	Securitization	137,484	165,897	145,842	135,781	114,710
		-18.6%	+20.7%	-12.1%	-6.9%	-15.5%
18	Corporate Bonds	773,530	833,705	1,060,302	1,169,553	1,212,464
		+7.9%	+7.8%	+27.2%	+10.3%	+3.7%

(Note) The bottom percentage figures with P (point) show year-on-year percentage change

Major MUL Group Companies

~Sustainable Growth 2030~

Division	Company	Ownership Ratio ^{*1}	Main Business
Customer Business	Mitsubishi UFJ Lease & Finance (Domestic Branches)	-	Leasing, etc.
	DFL Lease	80.0%	Leasing, etc.
	Hirogin Lease	80.0%	Leasing, etc.
	Shutoken Leasing	70.7%	Leasing, etc.
	DRS	100.0%	Rental and leasing, etc.
	Mitsubishi UFJ Lease & Finance (U.S.A.)	100.0%	Leasing, etc.
	ENGs Commercial Finance ^{*2}	100.0%	Vendor finance, etc.
	Bangkok Mitsubishi UFJ Lease	44.0%	Leasing, etc.
	Mitsubishi UFJ Lease (Singapore)	100.0%	Leasing, etc.
	Mitsubishi UFJ Lease & Finance Indonesia	100.0%	Leasing, etc.
	Mitsubishi UFJ Lease & Finance (China)	100.0%	Leasing, etc.
	Mitsubishi UFJ Lease & Finance (Hong Kong)	100.0%	Leasing, etc.
	Mitsubishi UFJ Lease & Finance (Ireland)	100.0%	Finance, etc.
Aviation	MUL (Aviation Business Department)	-	Japanese operating lease, etc.
	Jackson Square Aviation(JSA)	100.0%	Aircraft leasing
	Engine Lease Finance(ELF)	100.0%	Aircraft engine leasing, part-out
Real Estate	MUL (Real Estate Business Department)	-	Securitization finance
	MUL Property (MULP)	100.0%	Real estate leasing
	MUL Realty Investment (MURI)	100.0%	Real estate revitalization investment
	MUL Realty Investments(MRI)	100.0%	Overseas securitization finance

*1 Includes indirect ownership portions

*2 Vendor finance entity of ENGs Holdings Inc.

Division	Company	Ownership Ratio ^{*1}	Main Business
Real Estate	Diamond Asset Finance (DAF)	100.0%	Real estate rental and other real estate finance
	Miyuki Building	98.3%	Real estate rental
	MUL Realty Advisers (MURA)	66.6%	Real estate asset management
	Center Point Development (CPD)	33.4%	Asset management services for logistics real estate
Logistics	MUL (Logistics Business Department)	-	Ship finance
	Beacon Intermodal Leasing (BIL)	100.0%	Marine container leasing
	MUL Railcars (MULR)	100.0%	Railcar leasing
	Takari Kokoh Sejahtera (TKS)	75.0%	Auto leasing, etc.
	Mitsubishi Auto Leasing (MAL)	50.0%	Auto leasing
Environment & Energy	MUL (Environment & Energy Business Department)	-	Renewable-energy business
	MUL Energy Investment (MEI)	100.0%	Operation and asset management of renewable-energy businesses
	MUL Utility Innovation (MUI)	100.0%	Development of energy-related businesses
Healthcare	MUL (Healthcare Business Department)	-	Medical equipment leasing and medical fee factoring
	Japan Medical Lease	100.0%	Medical equipment and real estate leasing
	MUL Healthcare(MULH)	100.0%	Support service for installment of medical equipment and medical institution consulting
	Healthcare Management Partners (HMP)	66.0%	Management of fund to support management specializing in the medical and long-term care fields
Infrastructure & Investment	MUL (Infrastructure Business Department)	-	Infrastructure business, PFI business
	MUL (Investment Business Department)	-	Corporate investment
	Japan Infrastructure Initiative (JII)	47.6%	Infrastructure investment and loan

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