

Consolidated Financial Results Summary for the First Quarter ended June 30, 2014

Fiscal 2014 First Quarter Earnings Summary (Results)



Fiscal Fiscal 2013/1Q 2014/1Q Y on Y Change 30,990 34.500 111 Revenues 23.238 25.343 109 **Expenses** (of which SG&A expenses) 18.699 19.804 106 (of which financing costs) 4.538 5.539 122 Operating income 7.752 9.157 118 407 932 229 Non-operating income or loss 8.160 10.089 124 Ordinary income Extraordinary income or loss 760 Income before income taxes and 113 8.920 10.089 minority interests 5.511 6.579 119 Net income ROE 8.1 8.8 +0.7 **ROA** 1.2 +0.1 1.3 OHR (Overhead Ratio) 64 64 **A**0 Net income per share (ven) 47.15 56.29 119 Volume of business 474,179 483,074 102

(Millions of Yen, %)

Details of Expenses



(Millions of Yen, %)

	Fiscal	Fiscal	
	2013/1Q	2014/1Q	Y on Y Change
Expenses	23,238	25,343	109
SG&A expenses	18,699	19,804	106
Personnel expenses	10,322	11,129	108
Business management expenses, etc.	6,726	7,504	112
Provision for allowance for losses on receivables and loan guarantees	1,650	1,169	71
Financing costs	4,538	5,539	122

(Reference)

Extraordinary income or loss	760 —	_
,		

(Reference) Credit Loss by Geographical Segment



(Millions of Yen, %)

		Fiscal	Fiscal	
		2013/1Q	2014/1Q	Y on Y Change
Credit loss		737	776	+38
Credit loss ratio	0(%)	0.10	0.10	+0.00
Japan	Credit loss	275	268	▲ 6
Japan	Credit loss ratio(%)	0.05	0.05	+0.00
Europe and	Credit loss	216	233	+16
Americas	Credit loss ratio(%)	0.19	0.14	▲0.05
Asia	Credit loss	244	274	+29
Asia	Credit loss ratio(%)	0.36	0.35	▲0.02

Balance Sheets



(Billions of Yen)

	As of			As of	
	June 30, 2014	vs As of March 31, 2014		June 30, 2014	vs As of March 31, 2014
Total current assets	2,043.0	+67.4	Total current liabilities	1,076.7	+13.8
Cash on hand and at bank	32.4	+1.4	Trade payables	256.9	▲19.3
Parent company deposit	114.5	▲3.0	Bank loans and commercial paper	616.8	+19.2
Trade receivables	1,006.5	+51.2	(of which commercial paper)	142.7	▲28.4
Investment in direct finance leases	843.7	+16.1	Accrued payables	51.8	+11.5
Allowance for losses on receivables	▲16.6	▲0.5	Allowance for losses on guarantees	3.2	▲0.3
Fixed assets (Tangible and intangible)	295.4	+4.7	Fixed liabilities	1,074.9	+54.2
Equipment held for lease	268.9	▲ 1.1	Bonds and bank loans	912.7	+65.5
Investments and other assets	124.6	+0.3	Total net assets	311.4	+4.4
Investments in securities	88.1	▲1.3			
Total assets	2,463.1	+72.5	Total liabilities and net assets	2,463.1	+72.5

Details of Total Accounts Receivable



(Millions of Yen, %)

		Fiscal 2013/1Q	Fiscal 2014/1Q	Y on Y Change
Total	Accounts Receivable	2,931,504	3,083,456	105
Japar	n Business	2,210,867	2,109,069	95
	Account Solution	1,482,120	1,463,157	99
	Vendor Solution	380,961	360,485	95
	Others	350,708	290,403	83
Globa	I Business	720,636	974,387	135
	Europe	373,780	538,052	144
	The Americas	78,251	120,649	154
	China	185,515	218,260	118
	ASEAN	83,089	97,424	117
Global Business Ratio(%)		24.6	31.6	+7.0

***Adjustment is included in Japan Business**

5

Details of Revenues



(Millions of Yen, %)

		Fiscal 2013/1Q	Fiscal 2014/1Q	Y on Y Change
Total Revenues		30,990	34,500	111
Japar	n Business	18,190	18,106	100
	Account Solution	12,397	12,176	98
	Vendor Solution	4,464	4,192	94
	Others	3,572	3,404	95
Globa	l Business	12,800	16,393	128
	Europe	7,014	9,631	137
	The Americas	1,069	1,585	148
	China	2,959	3,261	110
	ASEAN	1,756	1,914	109
Globa	l Business Ratio(%)	41.3	47.5	+6.2

***Adjustment is included in Japan Business**

Details of Operating Income



(Millions of Yen, %)

		Fiscal 2013/1Q	Fiscal 2014/1Q	Y on Y Change
Total Operating Income		7,752	9,157	118
Japar	n Business	4,701	4,350	93
	Account Solution	3,761	3,736	99
	Vendor Solution	955	871	91
	Others	539	553	103
Globa	l Business	3,050	4,806	158
	Europe	2,613	3,811	146
	The Americas	253	210	83
	China	1,061	995	94
	ASEAN	▲ 442	182	_
Globa	I Business Ratio(%)	39.4	52.5	+13.1

****Adjustment is included in Japan Business and Global Business**

7

Details of Volume of Business



(Millions of Yen, %)

		Fiscal 2013/1Q	Fiscal 2014/1Q	Y on Y Change
Total	Volume of Business	474,179	483,074	102
Japar	n Business	301,742	278,644	92
	Account Solution	250,309	238,566	95
	Vendor Solution	41,376	36,795	89
	Others	11,137	4,487	40
Globa	I Business	172,437	204,430	119
	Europe	104,301	117,238	112
	The Americas	14,700	28,759	196
	China	35,804	40,543	113
	ASEAN	17,630	17,889	101
Globa	Business Ratio(%)	36.4	42.3	+6.0

***Adjustment is included in Japan Business**

FY2014 Full-Year Earnings Forecast (Full-year earnings forecast has not changed from the forecast announced on April 24, 2014)



(Millions of Yen, %)

	FY2013	FY2014		
	Result	Forecast	Y on Y Change	
Revenues	127,979	137,800	108	
Expenses	95,380	104,700	110	
(of which SG&A expenses)	75,244	79,700	106	
(of which financing costs)	20,135	25,000	124	
Operating income	32,598	33,100	102	
Non-operating income or loss	1,021	900	88	
Ordinary income	33,619	34,000	101	
Extraordinary income or loss	760		_	
Income before income taxes and minority interests	34,380	34,000	99	
Net income	22,195	23,100	104	
ROE	7.8	7.8	+0.0	
OHR (Overhead Ratio)	67	67	+0	
Net income per share (yen)	189.89	197.63	104	
Dividends per share (yen)	48.00	50.00	104	
Volume of business	1,954,341	1,960,000	100	



@Hitachi Capital Corporation

http://www.hitachi-capital.co.jp/

Note:

This document contains forward-looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management's views and assumptions formed using information available at the time. Accordingly, forecasts may differ from actual results due to a variety of factors.