
**Consolidated Financial Results
Supplementary Information
for the First Quarter ended June 30, 2016**

July 28, 2016

 **Hitachi Capital Corporation**

Summary of Business Performance for the First Quarter of FY2016

(Millions of yen)

	FY2015/1Q Results	FY2016/1Q Results	Y on Y Change	Foreign exchange effects	Y on Y (excluding foreign exchange effects)
Volume of business	569,879	563,364	99%	▲50,474	108%
Revenues	90,785	89,285	98%	▲5,826	105%
Cost of sales	57,904	57,876	100%	▲2,981	105%
Gross profit	32,881	31,408	96%	▲2,844	104%
Selling, general and administrative expenses	20,748	20,654	100%	▲1,617	107%
Profit before tax	12,660	11,222	89%	▲1,221	98%
Net income attributable to owners of the parent	8,548	7,347	86%	▲949	97%
Operating assets	3,059,897	2,829,683	92%	▲350,441	104%
ROE	10.3%	8.9%	▲1.4%	—	
ROA	1.7%	1.6%	▲0.1%	—	
OHR	57.9%	60.6%	+2.7%	—	
Yearly average currency exchange rate	Yen / £	186 yen	155 yen	▲31 yen	Exchange sensitivity(*1) Approx. 90m yen
	Yen / US \$	121 yen	108 yen	▲13 yen	Exchange sensitivity(*1) Approx. 30m yen

(*1) The impact on Profit before tax in case JPY vs £ changed 1 yen (Mar 2016)

Summary of Japan Business/Global Business

(Millions of yen)

		FY2015/1Q Results	FY2016/1Q Results	Y on Y Change	Foreign exchange effects	Y on Y (excluding foreign exchange effects)
Volume of business	Japan Business	307,645	245,422	80%	—	—
	Global Business	263,050	318,309	121%	▲50,474	140%
Gross profit	Japan Business	16,077	15,153	94%	—	—
	Global Business	17,015	16,167	95%	▲2,844	112%
Profit before tax	Japan Business	6,773	5,884	87%	—	—
	Global Business	7,298	6,739	92%	▲1,221	109%
Operating assets	Japan Business	1,783,803	1,623,855	91%	—	—
	Global Business	1,276,093	1,205,828	94%	▲350,441	122%
ROA	Japan Business	1.5%	1.4%	▲0.1%	—	—
	Global Business	2.4%	2.2%	▲0.2%	—	—

* Adjustment are not allocated in Japan business and Global business.

Breakdown of Global Business (1):Europe

■ Europe(UK, Poland)

(Millions of yen)

	FY2015/1Q Results(*1)	FY2016/1Q Results	Y on Y Change(*2)
Volume of business	113,120	122,542	108%
Gross profit	8,518	9,392	110%
Profit before tax	3,840	4,129	108%
Operating assets	477,587	543,561	114%
ROA	3.0%	2.9%	▲0.2%

(*1)FY2015/1Q Results:The exchange rate of FY2016/1Q Results

(*2) Excluding foreign exchange effects

- 1Q results exceeded the plan due to “stable growth.”
- Operating assets achieved a double-digit increase due to continuing growth of volume of business.
- Double-digit growth of topline (gross profit) and stable credit cost contributed to high ROA.

Breakdown of Global Business (2):The Americas

■ The Americas(US, Canada)

(Millions of yen)

	FY2015/1Q Results(*1)	FY2016/1Q Results	Y on Y Change(*2)
Volume of business	44,385	123,865	279%
Gross profit	2,147	2,728	127%
Profit before tax	744	622	84%
Operating assets	167,821	273,447	163%
ROA	1.8%	1.0%	▲0.8%

(*1)FY2015/1Q Results:The exchange rate of FY2016/1Q Results

(*2) Excluding foreign exchange effects

- In 1Q results, both volume of business and operating assets increased significantly as a “growth driver.”
- For volume of business, both truck and factoring, our core fields, showed strong performance and Canada also drove the growth.
- As part of strategic investments, a business transfer agreement was entered into with CreekrIDGE Capital LLC in May 2016, in view of strengthening finance service in healthcare and IT sectors as well as business collaboration with the Hitachi Group.
- Profit before tax decreased year on year due to an increase in cost related to business expansion.

Breakdown of Global Business (3):China

■ China(Hong Kong, China)

(Millions of yen)

	FY2015/1Q Results(*1)	FY2016/1Q Results	Y on Y Change(*2)
Volume of business	47,270	45,757	97%
Gross profit	2,525	2,747	109%
Profit before tax	1,455	1,844	127%
Operating assets	243,982	278,751	114%
ROA	2.3%	2.5%	+0.2%

(*1)FY2015/1Q Results:The exchange rate of FY2016/1Q Results

(*2) Excluding foreign exchange effects

- 1Q results exceeded the plan due to an increase in topline (gross profit) and reduction in credit cost.
- Volume of business decreased year on year due to downsized consumer business (mortgages) in Hong Kong while mainland China showed strong performance in public-related and factoring services.
- Growth of topline(Gross profit) and reduction in credit cost resulted in high ROA.

Breakdown of Global Business (4):ASEAN

■ ASEAN(Singapore, Thailand, Malaysia, Indonesia)

(Millions of yen)

	FY2015/1Q Results(*1)	FY2016/1Q Results	Y on Y Change(*2)
Volume of business	20,495	26,144	128%
Gross profit	1,288	1,299	101%
Profit before tax	151	142	94%
Operating assets	94,391	110,067	117%
ROA	0.6%	0.5%	▲0.1%

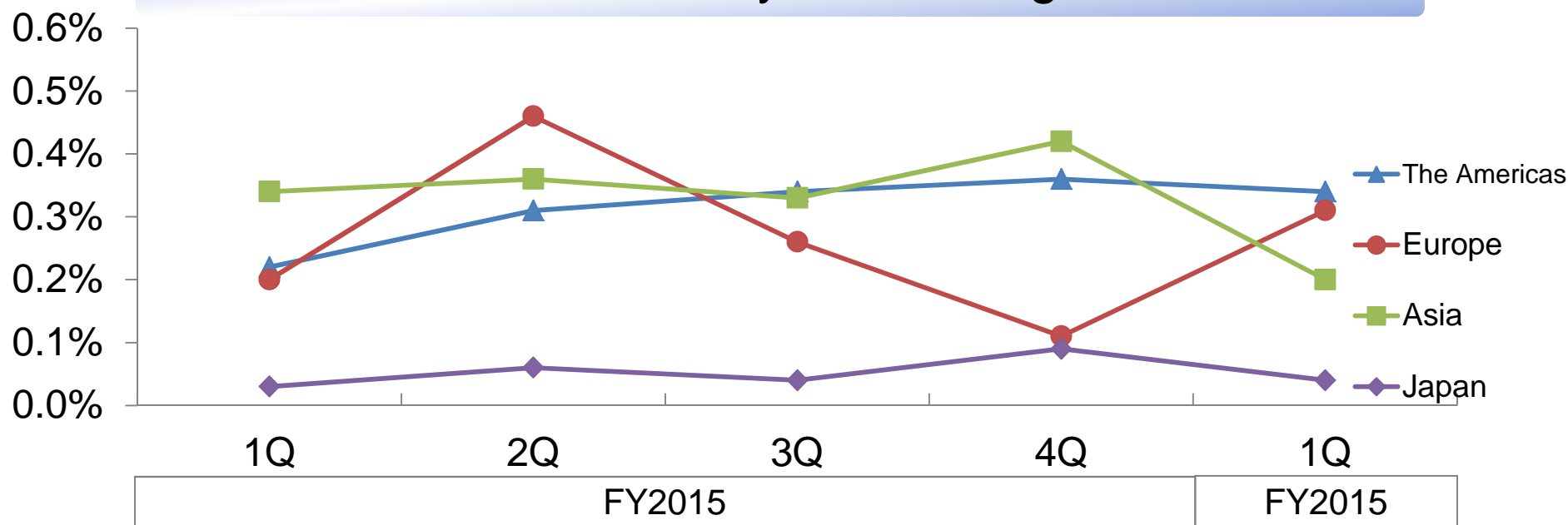
(*1)FY2015/1Q Results:The exchange rate of FY2016/1Q Results

(*2) Excluding foreign exchange effects

- 1Q results exceeded the plan despite a decrease in profit before tax.
- Volume of business increased year on year in all countries on a local currency basis, and operating assets showed a double-digit growth.
- Promoted business structural reform through changing business portfolio and strengthening management base (IT and human resources).

(Reference)Region Credit trends for each quarter

Low and stable by risk management



(Millions of yen)

	FY2015					FY2016	
	1Q	2Q	3Q	4Q	total	1Q	Credit loss
Japan	0.03%	0.06%	0.04%	0.09%	0.06%	0.04%	191
Europe	0.20%	0.46%	0.26%	0.11%	0.28%	0.31%	441
The Americas	0.22%	0.31%	0.34%	0.36%	0.30%	0.34%	251
Asia	0.34%	0.36%	0.33%	0.42%	0.36%	0.20%	210

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Note:

This document contains forward - looking statements with respect to future results, performance and achievements that are subject to risk and uncertainties and reflect management's views and assumptions formed using information available at the time. Accordingly, forecasts may differ from actual results due to a variety of factors.