

FINANCIAL INFORMATION 2019

For the year ended March 31, 2019

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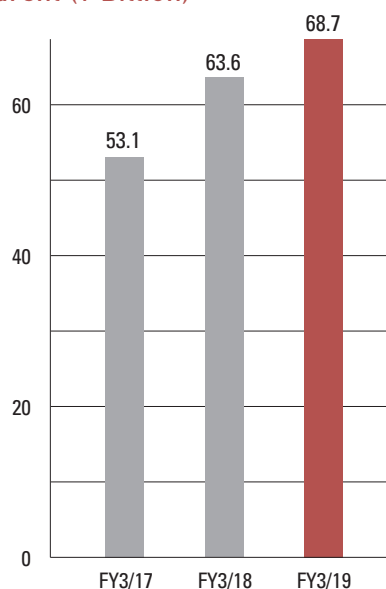
MANAGEMENT'S DISCUSSION AND ANALYSIS

Business Results

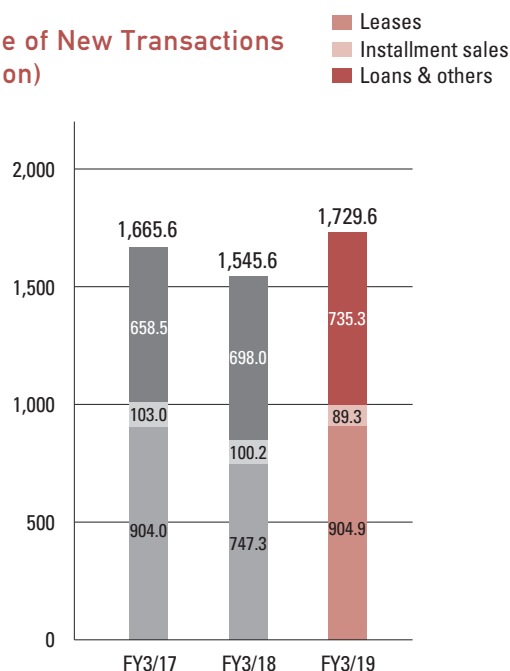
In the fiscal year ended March 31, 2019, despite some areas of concern such as trade friction and the slowdown in the Chinese economy, the overall picture in the global business environment was one of stable development. In the Japanese economy, meanwhile, although there were some signs of weakness in exports and manufacturing, the pattern of gradual recovery continued, assisted particularly by the improving situation in employment and personal income. Against this background, the Mitsubishi UFJ Lease & Finance Group continued to target strong and sustainable growth by actively pursuing the range of strategies set out in the Medium-Term Management Plan **Breakthrough for the Next Decade**, which we launched in April 2017 to take us through till the end of March 2020.

Consolidated revenues in the fiscal year ended March 31, 2019, decreased by ¥5.7 billion or 0.7% from the previous fiscal year to ¥864.2 billion. Gross profit grew by ¥2.1 billion or 1.4% to ¥158.3 billion. This was due to the successful promotion of

Net Income Attributable to Owners of the Parent (¥ Billion)



Volume of New Transactions (¥ Billion)



asset-turnover businesses in the Real Estate and other businesses, and to earnings growth notably in the Environment & Energy Business. Operating income rose by ¥1.0 billion or 1.4% to ¥80.3 billion. Net income attributable to owners of the parent also expanded, by ¥5.1 billion or 8.0% to ¥68.7 billion, a record high level for the second consecutive year, even after discounting the favorable impact of U.S. tax reforms. ROA meanwhile stood at 1.2%.

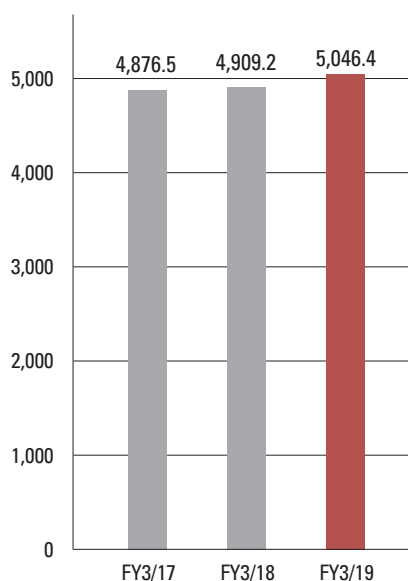
The volume of new transactions increased by 11.9% year on year to ¥1,729.6 billion. This was attributable largely to the impact of global asset-related projects. By business segment, the breakdown of new transactions was as follows: the leasing business posted a year-on-year increase of 21.1% to ¥904.9 billion, the installment sales business a decrease of 10.8% to ¥89.3 billion, the loans business an increase of 2.2% to ¥643.5 billion, and other businesses an increase of 34.3% to ¥91.8 billion.

Financial Position

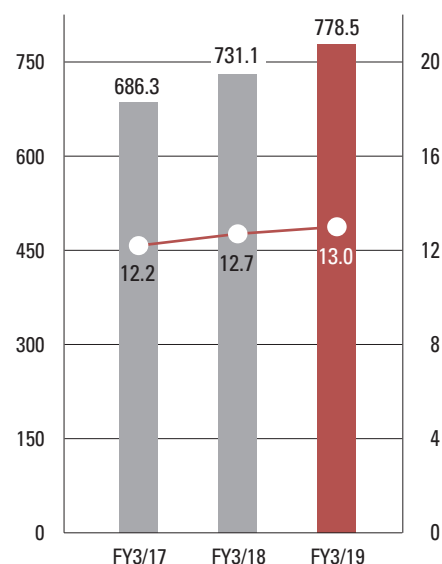
As of March 31, 2019, the total assets of Mitsubishi UFJ Lease & Finance stood at ¥5,790.9 billion, an increase of ¥238.2 billion over the previous fiscal year-end. Due among other factors to the rise in net income attributable to owners of the parent, total equity expanded by ¥47.4 billion from the previous fiscal year-end to ¥778.5 billion, driving the equity ratio up by 0.3 of a percentage point to 13.0%. The balance of interest-bearing debt increased ¥188.5 billion from the previous fiscal year-end to ¥4,440.3 billion.

Operating activities used net cash of ¥239.4 billion compared to ¥50.7 billion used in the previous fiscal year. The main inflows were ¥93.5 billion in income before income taxes, ¥134.1 billion in depreciation and amortization, and ¥82.8 billion in loss on disposals and sales of leased assets. These were set against outflows including ¥425.8 billion in purchases of leased assets, ¥57.2 billion in increase in receivables, ¥28.8 billion in purchases of other operating assets, and ¥25.2 billion in increase in operating securities and investments in private equity securities.

Operating Assets (¥ Billion)



Total Equity (¥ Billion) / Equity Ratio (%)



Investing activities used net cash of ¥34.0 billion compared to ¥31.9 billion used in the previous fiscal year. Inflows of ¥12.9 billion in proceeds from sales and redemption of investment securities and ¥12.9 billion in proceeds from sales of consolidated subsidiaries were set against outflows of ¥33.7 billion in payments for acquisition of newly consolidated subsidiaries, ¥19.7 billion in purchases of investment securities, and ¥6.4 billion in purchases of own-used assets.

Financing activities provided net cash of ¥299.7 billion, compared with a net inflow of ¥147.6 billion in the previous fiscal year. Direct financing such as corporate bonds provided net proceeds of ¥201.5 billion, while indirect financing such as bank loans provided net proceeds of ¥116.1 billion. Among the main outflows was ¥17.8 billion in cash dividends paid.

As a result of these movements, cash and cash equivalents as of March 31, 2019 stood at ¥186.4 billion, an increase of ¥26.3 billion or 16.5% from the previous fiscal year-end.

BUSINESS AND RELATED RISKS

The Mitsubishi UFJ Lease & Finance Group's primary business and related risks that could have an important impact on investors' decisions are given below. The Group has established an appropriate system to manage these risks and strives to prevent them from emerging or to minimize their impact if they occur.

To manage these envisaged risk factors, we operate a system whereby the division responsible for the relevant area of risk monitors current conditions and identifies issues arising from developments in the external environment or other changes. Each of these divisions holds regular discussions to decide appropriate response measures and reports promptly to the Management Committee, a consultative and decision-making body that controls the execution of business. Specifically, in addition to the various committees dealing with individual categories of risk—the System Committee, Asset Liability Management (ALM) Committee, and Compliance Committee—we operate a Risk Management Committee to undertake comprehensive and systematic management of risks affecting all operational areas. At the meetings of each of these committees, which are held quarterly and otherwise as necessary, the responsible divisions make detailed reports on risk conditions and discuss response strategies and other relevant measures with management.

The forward-looking statements herein are based on judgments made by the Group as of the end of the consolidated fiscal year ended March 31, 2019.

01 Business Fluctuations

The Mitsubishi UFJ Lease & Finance Group conducts business activities globally. It provides services such as leases as a means for customers to fund capital investments. The assets it holds for leases and related transactions are diversified, ranging from general movable property such as office equipment and production equipment to assets, such as aircraft, that are used in particular industries.

Demand for capital investment can decline considerably if a customer's business environment

deteriorates with deceleration or slowdown in business at home or abroad. In that case, a decline in leases and other transactions could impact the Group's business results and financial position.

02 Intensifying Competition

The Mitsubishi UFJ Lease & Finance Group continues to face intense competition in its leasing and other businesses conducted in and outside Japan, not only from companies in the same business but also from financial institutions and others.

The Group makes various efforts to maintain and strengthen its competitiveness, including by offering greater added value to its customers and through low-cost fund procurement. However, should the current competitive situation intensify further, a fall in market share and decline in income could impact the Group's business results and financial position.

03 Credit Risk

The Mitsubishi UFJ Lease & Finance Group conducts business that extends credit over the medium-to-long term through leases, installment sales, and other forms. When considering the advisability of each deal, the Group makes a thorough study in light of the customer's credit standing and country risk as well as factors such as the value of the leased property in an effort to ensure a reasonable return for the risk. The Group also endeavors to take risk diversification into account in credit management for its portfolio overall so as to not concentrate credit in particular customers, industry sectors, countries, or regions. Furthermore, it strives to ensure sound management by checking the credit standing of customers on an ongoing basis even after entering into business relations and by quantitatively measuring the credit risk of its portfolio to periodically monitor whether it is within a certain scope of capital.

Nevertheless, depending on future business trends

and the financial landscape, additional provisions of allowance for doubtful receivables could be necessary with increasing non-performing loans due to deterioration of a company's credit status, which could impact the Group's business results and financial position.

04 Asset Risk

In addition to general movable property, the Mitsubishi UFJ Lease & Finance Group also holds assets such as aircraft and aircraft engines, and conducts a business leasing these assets in and outside Japan in the form of operating leases. When engaging in operating leases, the Group carefully assesses the future property value in addition to the customer's credit standing when considering each deal, in an effort to ensure a reasonable return for the risk and to maintain a portfolio with risk diversification taken into account, including applicable models, regions, and time of expiration. The Group also quantitatively measures the risk of fluctuations in the value of assets in its portfolio to periodically monitor whether it is within a certain scope of capital, in an effort to ensure sound management.

The Group strives for appropriate management of asset risk through these initiatives, but should there be a significant business deterioration or an abrupt change in the market environment for the leased property, the Group could record a disposal loss and impairment loss with a substantial drop in the property's value, or costs associated with management of the property could increase, which could impact the Group's business results and financial position.

05 Investment Risk

The Mitsubishi UFJ Lease & Finance Group aims to expand its business base and enhance its range of services. To achieve this and related goals, we are complementing our activities in areas such as leasing, installment sales, and loan finance by also investing in other projects and

businesses. When considering investments, we make careful projections regarding the future value of the investment assets to ensure a reasonable return for the risk. Meanwhile, in addition to ongoing management of individual investments, we periodically measure the amount of fluctuation in portfolio risk to check that it remains within a certain capital range, thus ensuring sound management.

We seek to manage investment risk appropriately through the above measures, but changes in the objects of investment, the business environment, or other factors may cause considerable fluctuation or loss of the value of the investment assets, which may impact the Group's business results and financial position.

06 Market Risk

(1) Interest Rate Fluctuation Risk

The fees for leases and installment sales conducted by the Mitsubishi UFJ Lease & Finance Group are set based on the purchase price for the transacted property and the market interest rates at the time of contract and basically do not fluctuate during the contract term. Acquisition funds for the leased property, on the other hand, are procured at fixed interest rates and variable interest rates, and the cost of capital is affected by fluctuations in the market interest rate.

The Group constantly watches movements in the financial markets and, as needed, monitors through asset liability management (ALM) any imbalances in the form of interest rates for asset management and for procurement of funds. It then manages interest rate fluctuation risk through appropriate hedge operations while taking interest rate movements and other factors into account. However, should the market interest rate rise precipitously, it could impact the Group's business results and financial position.

(2) Exchange Rate Fluctuation Risk

The Mitsubishi UFJ Lease & Finance Group actively conducts business outside Japan, and the foreign currency

BUSINESS AND RELATED RISKS

assets in its consolidated operating assets have reached a certain percentage. The financial statements of many of the Group's consolidated subsidiaries outside Japan are expressed in the local currency while the Company's consolidated financial statements are expressed in Japanese yen. For this reason, should a large fluctuation occur in exchange rates, it could impact the Group's business results and financial position in Japanese yen terms.

(3) Stock Price Fluctuation Risk

The Mitsubishi UFJ Lease & Finance Group holds marketable stocks. Should a loss on valuation of stock holdings occur with a considerable drop in stock prices due to factors such as a free fall in economic and financial conditions, major confusion in the financial markets, or a drop in performance of the company whose stock is held, it could impact the Group's business results and financial position.

07 Liquidity Risk

The Mitsubishi UFJ Lease & Finance Group procures large amounts of funds in Japanese and foreign currencies when conducting business such as the acquisition and loaning of properties for leasing. With respect to the procurement of funds, the Group tries to ensure the liquidity of funds through efforts to diversify by procuring funds directly from the market including corporate bonds, commercial paper, and liquidation of lease receivables in addition to borrowing from financial institutions as well as through procurement with long- and short-term balance, careful management of cash flow, and measures to supplement liquidity during emergencies, such as through the acquisition of commitment lines.

Nevertheless, should the Group be required to procure funds under interest rates that are considerably less favorable than the usual procurement costs or experience difficulty securing enough funds because of heightened risk aversion on the part of financial institutions and investors due to a free fall in economic and financial

conditions and major confusion in the financial markets or a decline in the Group's creditworthiness, it could impact the Group's business results and financial position.

08 Risk Related to Expansion of Operating Base, Strategic Partnerships, and M&As

In pursuit of continued growth through expansion of its operating base, the Mitsubishi UFJ Lease & Finance Group engages, in and outside Japan, in strategic partnerships with outside entities aimed at the enhancement of various services and tries to diversify and expand the Group's business portfolio through M&As in addition to expanding business on its own.

The Group endeavors to diversify its business and enhance its services through this kind of approach. However, changes in the domestic or international economic and financial conditions, intensification of competition, changes in the business environment or strategy of partners, revision of relevant legislation or other systems, and other factors could cause a failure to achieve expected results or result in the need to record additional expenses. Such a situation could impact the Group's business results and financial position.

09 System Change Risk

The Mitsubishi UFJ Lease & Finance Group conducts its various businesses in and outside Japan based on current legislation, taxation, accounting, and other systems. Should substantial changes be made to these systems in the future, they could impact the Group's business results and financial position.

10 Operational Risk

The Mitsubishi UFJ Lease & Finance Group uses a variety of information systems to conduct account processing, management of various contracts, customer management, asset management of leased properties,

and other operations. The Group also conducts transactions in various forms, and it follows detailed operational management rules for each kind of transaction. With respect to information systems, the Group puts in place management systems to prevent trouble by detecting malfunctions, interruptions and other abnormalities, unauthorized access from outside, penetration by computer viruses, and cyber attacks. It also continuously implements in-house training related to information security and operational management.

Despite these measures, it is possible that unauthorized access from outside, penetration by computer viruses, human error such as inappropriate administration within the company, or fraud could cause system suspension and failure or the leakage or unauthorized use of the Company's confidential information or customer information. Such a situation could impact the Group's business results and financial position by causing a back up in operating activities due to interruption of contracting and collection operations and services provided to customers as well as a fall in social confidence due to the leakage of important information.

11 Compliance Risk

The Mitsubishi UFJ Lease & Finance Group's operations are subject to a range of relevant legislation in and outside Japan. Specifically, in Japan its operations must comply with the Companies Act, tax laws, the Financial Instruments and Exchange Act, the Anti-Monopoly Act, the Personal Information Protection Act, the Money Lending Business Act, the Installment Sales Act, the Act on Prevention of Transfer of Criminal Proceeds, and laws and regulations related to the environment. Outside Japan, the Group's operations are subject to the legislation of each country and region as well as to oversight by regulatory authorities. The Group regards compliance as one of its most important management issues. In addition to rigorous compliance with legislation and company rules, the

Group makes it a practice to carry out operations in accordance with high ethical standards and social norms. The Group provides continuing training on compliance and takes measures to prevent fraud in an effort to further strengthen its compliance system.

Nevertheless, should there be a failure of compliance with legislation, social norms, or company rules, it could impact the Group's business results and financial position by causing restriction on or interruption of operations, a claim for damages from customers or others, and a fall in social confidence.

12 Risk Related to Natural Disaster and Unpredictable Circumstances

The Mitsubishi UFJ Lease & Finance Group uses facilities, including sites and systems, in and outside Japan to conduct its operations. Wind and flood damage, earthquake, or other natural disasters as well as infectious disease, terrorism, or other unpredictable circumstances could damage those sites and systems, disrupting our business operations.

The Group has established a business continuity plan, taken redundancy measures for key systems, and put in place other systems to prepare for such situations. However, depending on the extent of the damage, it could take a long time for business activities to recover or considerable expenditure could be needed to restore systems and other facilities. Such a situation could impact the Group's business results and financial position.

13 Risk Related to Personnel Recruitment

The Mitsubishi UFJ Lease & Finance Group must stably secure adequate human resources, in order to maintain and strengthen its competitiveness in the various businesses it operates in and outside Japan. The Group strives to continuously recruit and train capable personnel, but should it not be able to secure and train the needed personnel, that could impact the Group's business results and financial position.

Consolidated Balance Sheets

Mitsubishi UFJ Lease & Finance Company Limited and Consolidated Subsidiaries
March 31, 2019 and 2018

	Millions of yen		Thousands of U.S. dollars (Note 1)
	2019	2018	2019
Assets			
Current assets:			
Cash and cash equivalents (Notes 11 and 23)	¥186,489	¥160,124	\$1,680,088
Time deposits other than cash equivalents (Notes 11, 12, and 23)	9,341	4,976	84,161
Marketable securities (Notes 4 and 23)	3,561	3,446	32,083
Receivables:			
Lease	23,230	23,740	209,280
Installment sales (Notes 11 and 23)	265,962	273,364	2,396,061
Loans (Notes 11, 12, and 23)	1,114,470	1,233,218	10,040,277
Lease receivables and investments in leases (Notes 7, 11, 20, and 23)	1,579,843	1,543,940	14,232,821
Inventories (Notes 5, 11, and 12)	22,120	10,828	199,279
Prepaid expenses and other (Notes 11 and 12)	65,498	75,164	590,079
Allowance for doubtful receivables (Note 23)	(4,829)	(7,502)	(43,506)
Total current assets	3,265,689	3,321,299	29,420,626
Property and equipment:			
Leased assets — at cost	2,473,884	2,260,157	22,287,250
Accumulated depreciation	(579,997)	(534,512)	(5,225,198)
Net leased assets	1,893,887	1,725,644	17,062,051
Advances for purchases of leased assets	57,034	18,226	513,824
Total leased assets (Notes 6, 8, and 11)	1,950,922	1,743,871	17,575,875
Other operating assets — at cost	72,722	42,961	655,161
Accumulated depreciation	(5,355)	(3,439)	(48,249)
Net other operating assets (Note 11)	67,367	39,521	606,912
Own-used assets — at cost	14,777	12,996	133,130
Accumulated depreciation	(7,752)	(7,224)	(69,843)
Net own-used assets	7,024	5,771	63,286
Total property and equipment	2,025,314	1,789,164	18,246,074
Investments and other assets:			
Investment securities (Notes 4, 11, and 23):			
Unconsolidated subsidiaries and associated companies	126,162	128,134	1,136,602
Other securities	162,395	130,813	1,463,024
Goodwill (Notes 9 and 10)	72,163	71,299	650,119
Long-term receivables (Note 23)	27,286	34,892	245,828
Asset for retirement benefits (Note 14)	32	389	295
Deferred tax assets (Note 21)	6,879	3,130	61,981
Other (Note 11)	120,107	89,246	1,082,051
Allowance for doubtful receivables (Note 23)	(15,103)	(15,658)	(136,071)
Total investments and other assets	499,925	442,248	4,503,831
Total assets	¥5,790,929	¥5,552,712	\$52,170,532

See notes to consolidated financial statements.

	Millions of yen	Thousands of U.S. dollars (Note 1)	
	2019	2018	2019
Liabilities and Equity			
Current liabilities:			
Short-term loans from banks and other financial institutions (Notes 11, 13, 20, and 23)	¥320,604	¥407,351	\$2,888,326
Commercial paper (Notes 13 and 23)	742,200	807,400	6,686,486
Current maturities of bonds (Notes 13 and 23)	236,945	157,858	2,134,640
Current maturities of long-term loans (Notes 11, 12, 13, 20, and 23)	215,561	304,868	1,941,997
Current maturities of loans from the securitizations of the minimum future rentals on lease contracts (Notes 11, 12, 13, and 23)	53,908	63,860	485,664
Current maturities of lease obligations (Note 13)	24,472	22,294	220,474
Notes and accounts payable — trade (Note 23)	93,067	83,177	838,447
Income taxes payable	5,599	8,592	50,442
Deferred profit on installment sales (Note 23)	16,462	17,810	148,310
Other (Note 13)	113,652	151,177	1,023,899
Total current liabilities	1,822,474	2,024,392	16,418,689
Long-term liabilities:			
Bonds, less current maturities (Notes 13 and 23)	823,357	675,846	7,417,631
Long-term loans from banks and other financial institutions, less current maturities (Notes 11, 12, 13, 20, and 23)	1,955,842	1,732,546	17,620,199
Loans from the securitizations of the minimum future rentals on lease contracts, less current maturities (Notes 11, 12, 13, and 23)	91,933	102,037	828,230
Lease obligations, less current maturities (Note 13)	88,509	76,714	797,380
Liability for retirement benefits (Note 14)	3,438	5,761	30,981
Asset retirement obligations	17,932	16,619	161,553
Deferred tax liabilities (Note 21)	43,135	33,105	388,604
Other (Notes 11 and 13)	165,723	154,563	1,493,001
Total long-term liabilities	3,189,871	2,797,195	28,737,583
Commitments and contingent liabilities (Notes 15 and 24)			
Equity (Notes 16 and 28):			
Common stock —	33,196	33,196	299,063
authorized, 3,200,000,000 shares in 2019 and 2018; issued, 895,834,160 shares in 2019 and 2018			
Capital surplus	167,147	167,187	1,505,832
Stock acquisition rights (Note 17)	1,471	1,380	13,261
Retained earnings	491,963	441,604	4,432,107
Treasury stock — at cost, 5,338,116 shares in 2019 and 5,791,216 shares in 2018	(1,867)	(2,026)	(16,824)
Accumulated other comprehensive income:			
Net unrealized gain on available-for-sale securities	21,032	22,865	189,480
Deferred gain on derivatives under hedge accounting	2,431	4,089	21,904
Foreign currency translation adjustments	41,742	43,408	376,054
Defined retirement benefit plans	(1,425)	(3,249)	(12,841)
Total	755,692	708,457	6,808,037
Noncontrolling interests	22,890	22,666	206,222
Total equity	778,582	731,124	7,014,260
Total liabilities and equity	¥5,790,929	¥5,552,712	\$52,170,532

See notes to consolidated financial statements.

Consolidated Statements of Income

Mitsubishi UFJ Lease & Finance Company Limited and Consolidated Subsidiaries
Years ended March 31, 2019 and 2018

	Millions of yen		Thousands of U.S. dollars (Note 1)
	2019	2018	2019
Revenues (Note 20)	¥864,224	¥869,948	\$7,785,808
Costs (Note 20)	705,904	713,779	6,359,498
Gross profit	158,320	156,169	1,426,310
Selling, general, and administrative expenses (Note 18)	77,949	76,883	702,246
Operating income	80,371	79,285	724,063
Other income (expenses):			
Dividend income	2,299	2,886	20,714
Interest expense — net of interest income of ¥471 million (\$4,249 thousand) in 2019 and ¥134 million in 2018 (Note 20)	(2,285)	(3,670)	(20,593)
Impairment loss (Note 10)		(815)	
Gain on sales of shares of subsidiaries and affiliates (Note 3.b.)	1,315		11,848
Gain on step acquisition (Note 19)	969	846	8,736
Other — net	10,885	9,735	98,071
Other income — net	13,184	8,981	118,777
Income before income taxes	93,555	88,267	842,840
Income taxes (Note 21):			
Current	19,227	20,448	173,216
Deferred	4,198	1,439	37,826
Total income taxes	23,425	21,887	211,042
Net income	70,129	66,379	631,797
Net income attributable to noncontrolling interests	1,333	2,699	12,012
Net income attributable to owners of the parent	¥68,796	¥63,679	\$619,784
	Yen		U.S. dollars
	2019	2018	2019
Amounts per share of common stock (Note 27):			
Basic net income	¥77.28	¥71.57	\$0.69
Diluted net income	76.99	71.31	0.69
Cash dividends applicable to the year	23.50	18.00	0.21

See notes to consolidated financial statements.

Consolidated Statements of Comprehensive Income

Mitsubishi UFJ Lease & Finance Company Limited and Consolidated Subsidiaries
Years ended March 31, 2019 and 2018

	Millions of yen		Thousands of U.S. dollars (Note 1)
	2019	2018	2019
Net income	¥70,129	¥66,379	\$631,797
Other comprehensive income (Note 25):			
Net unrealized (loss) gain on available-for-sale securities	(1,896)	7,282	(17,084)
Deferred (loss) gain on derivatives under hedge accounting	(1,275)	3,194	(11,495)
Foreign currency translation adjustments	(1,168)	(12,656)	(10,527)
Defined retirement benefit plans	1,890	673	17,035
Share of other comprehensive income in associates	(961)	409	(8,661)
Total other comprehensive income	(3,411)	(1,095)	(30,733)
Comprehensive income	¥66,718	¥65,283	\$601,063
Total comprehensive income attributable to:			
Owners of the parent	¥65,471	¥62,517	\$589,831
Noncontrolling interests	1,246	2,766	11,232

See notes to consolidated financial statements.

Consolidated Statements of Changes in Equity

Mitsubishi UFJ Lease & Finance Company Limited and Consolidated Subsidiaries
Years ended March 31, 2019 and 2018

	Thousands				
	Number of shares of common stock issued	Common stock	Capital surplus	Stock acquisition rights (Note 17)	Retained earnings
BALANCE, April 1, 2017	895,834	¥33,196	¥167,220	¥1,253	¥390,601
Net income attributable to owners of the parent					63,679
Cash dividends					(12,677)
Purchase of treasury stock (80 shares)					
Disposal of treasury stock (530,100 shares)			(32)		
Adjustment of retained earnings for newly consolidated subsidiaries					
Adjustment of retained earnings for newly associated companies accounted for by the equity method					
Net change in the year				126	
BALANCE, MARCH 31, 2018 (April 1, 2018, as previously reported)	895,834	33,196	167,187	1,380	441,604
Cummulative effect of accounting change (Note 2.r.)					(746)
BALANCE, APRIL 1, 2018 (as restated)	895,834	33,196	167,187	1,380	440,857
Net income attributable to owners of the parent					68,796
Cash dividends					(17,802)
Disposal of treasury stock (453,100 shares)			(5)		
Adjustment of retained earnings for newly consolidated subsidiaries					112
Change in ownership interest due to capital increase of consolidated subsidiaries			(35)		
Net change in the year				91	
BALANCE, MARCH 31, 2019	895,834	¥33,196	¥167,147	¥1,471	¥491,963

	Common stock	Capital surplus	Stock acquisition rights (Note 17)	Retained earnings
BALANCE, MARCH 31, 2018 (April 1, 2018, as previously reported)	\$299,063	\$1,506,194	\$12,436	\$3,978,419
Cummulative effect of accounting change (Note 2.r.)				(6,728)
BALANCE, APRIL 1, 2018 (as restated)	299,063	1,506,194	12,436	3,971,691
Net income attributable to owners of the parent				619,784
Cash dividends				(160,385)
Disposal of treasury stock (453,100 shares)		(47)		
Adjustment of retained earnings for newly consolidated subsidiaries				1,016
Change in ownership interest due to capital increase of consolidated subsidiaries		(315)		
Net change in the year			824	
BALANCE, MARCH 31, 2019	\$299,063	\$1,505,832	\$13,261	\$4,432,107

See notes to consolidated financial statements.

Millions of yen

Accumulated other comprehensive income

Treasury stock	Net unrealized gain on available-for-sale securities	Deferred gain on derivatives under hedge accounting	Foreign currency translation adjustments	Defined retirement benefit plans	Total	Noncontrolling interests	Total equity
¥(2,211)	¥15,501	¥942	¥55,778	¥(3,944)	¥658,337	¥28,040	¥686,378
					63,679 (12,677)		63,679 (12,677)
185					152		152
	7,364	3,147	(12,369)	694	(1,035)	(5,374)	(6,409)
(2,026)	22,865	4,089	43,408	(3,249)	708,457	22,666	731,124
		714			(32)	(40)	(73)
(2,026)	22,865	4,804	43,408	(3,249)	708,424	22,626	731,051
					68,796 (17,802)		68,796 (17,802)
158					153		153
					112		112
					(35)		(35)
	(1,833)	(2,372)	(1,666)	1,824	(3,957)	264	(3,692)
¥(1,867)	¥21,032	¥2,431	¥41,742	¥(1,425)	¥755,692	¥22,890	¥778,582

Thousands of U.S. dollars (Note 1)

Accumulated other comprehensive income

Treasury stock	Net unrealized gain on available-for-sale securities	Deferred gain on derivatives under hedge accounting	Foreign currency translation adjustments	Defined retirement benefit plans	Total	Noncontrolling interests	Total equity
\$ (18,253)	\$205,999	\$36,846	\$391,069	\$ (29,275)	\$6,382,500	\$204,203	\$6,586,704
		6,434			(293)	(365)	(659)
(18,253)	205,999	43,281	391,069	(29,275)	6,382,207	203,838	6,586,045
					619,784 (160,385)		619,784 (160,385)
1,428					1,381		1,381
					1,016		1,016
					(315)		(315)
	(16,519)	(21,376)	(15,014)	16,434	(35,651)	2,384	(33,267)
\$ (16,824)	\$189,480	\$21,904	\$376,054	\$ (12,841)	\$6,808,037	\$206,222	\$7,014,260

Consolidated Statements of Cash Flows

Mitsubishi UFJ Lease & Finance Company Limited and Consolidated Subsidiaries
Years ended March 31, 2019 and 2018

	Millions of yen		Thousands of U.S. dollars (Note 1)
	2019	2018	2019
Operating activities:			
Income before income taxes	¥93,555	¥88,267	\$842,840
Adjustment for:			
Income taxes — paid	(23,146)	(24,494)	(208,530)
Depreciation and amortization	134,155	128,346	1,208,606
Amortization of negative goodwill		(25)	
Reversal of allowance for doubtful receivables	(2,764)	(1,403)	(24,904)
Loss on disposals and sales of leased assets	82,894	140,156	746,796
Gain on sales of shares of subsidiaries and affiliates	(1,315)		(11,848)
Gain on step acquisition	(969)	(846)	(8,736)
Impairment loss		815	
Changes in assets and liabilities:			
Increase in receivables	(57,274)	(26,269)	(515,989)
Increase in lease receivables and investments in leases	(21,997)	(29,503)	(198,173)
Increase in operating securities and investments in private equity securities	(25,227)	(18,923)	(227,278)
Increase (decrease) in trade payables	11,263	(16,484)	101,471
Increase in interest payable	1,236	593	11,137
Purchases of leased assets	(425,871)	(265,962)	(3,836,679)
Purchases of other operating assets	(28,814)	(17,368)	(259,589)
Other — net	24,874	(7,648)	224,094
Total adjustments	(332,958)	(139,018)	(2,999,624)
Net cash used in operating activities	(239,403)	(50,751)	(2,156,784)
Investing activities:			
Purchases of own-used assets	(6,494)	(4,548)	(58,513)
Purchases of investment securities	(19,750)	(31,943)	(177,934)
Proceeds from sales and redemption of investment securities	12,964	6,182	116,794
Payments for acquisition of newly consolidated subsidiaries	(33,753)	(1,974)	(304,086)
Proceeds from sales of consolidated subsidiaries	12,998		117,103
Payments into time deposits		(1,810)	
Proceeds from withdrawal of time deposits		1,748	
Other — net	(26)	383	(239)
Net cash used in investing activities	(34,063)	(31,962)	(306,875)
Financing activities:			
Net decrease in short-term loans	(45,709)	(137,827)	(411,793)
Net decrease in commercial paper	(30,200)	(28,500)	(272,072)
Proceeds from loans from the securitizations of the minimum future rentals on lease contracts	136,136	167,403	1,226,455
Repayments of loans from the securitizations of the minimum future rentals on lease contracts	(121,549)	(138,989)	(1,095,038)
Proceeds from long-term loans	525,048	550,335	4,730,169
Repayments of long-term loans	(363,193)	(336,959)	(3,272,014)
Proceeds from issuance of bonds	370,132	268,694	3,334,530
Redemption of bonds	(156,402)	(183,755)	(1,409,034)
Cash dividends paid	(17,802)	(12,677)	(160,385)
Proceeds from share issuance to noncontrolling interest	3,400		30,633
Other — net	(108)	(112)	(976)
Net cash provided by financing activities	299,752	147,611	2,700,472
Foreign currency translation adjustments on cash and cash equivalents	(758)	(3,207)	(6,837)
Net increase in cash and cash equivalents	25,527	61,689	229,975
Increase in cash and cash equivalents resulting from change in the scope of consolidated subsidiaries	534	3,170	4,814
Increase in cash and cash equivalents resulting from merger with unconsolidated subsidiary	304		2,739
Cash and cash equivalents, beginning of year	160,124	95,263	1,442,558
Cash and cash equivalents, end of year	¥186,489	¥160,124	\$1,680,088

See notes to consolidated financial statements.

Additional information

Acquisition of ENGS Holdings Inc. (ENGs) (Note 3.a.)

Payments for acquisition of newly consolidated subsidiaries mainly consist of the acquisition of ENGs.

On December 4, 2018, the Company acquired all of the equity interests of ENGs according to the equity purchase agreement executed on October 26, 2018.

Reconciliation of the net cash paid for the investment in ENGs is as follows:

	Millions of yen	Thousands of U.S. dollars (Note 1)
	2019	2019
Current assets	¥83,378	\$751,154
Fixed assets	2,325	20,948
Goodwill	13,735	123,744
Current liabilities	(53,204)	(479,318)
Long-term liabilities	(20,478)	(184,493)
Foreign currency translation adjustments	282	2,546
Acquisition cost	26,038	234,580
Cash and cash equivalents	(1,219)	(10,988)
Net cash paid for acquisition of ENGs	¥24,818	\$223,591

Transfer of MMC DIAMOND FINANCE CORPORATION (MDF) (Note 3.b.)

Proceeds from sales of consolidated subsidiaries mainly consist of the transfer of MDF.

On April 2, 2018, the Company transferred entire shares of MDF according to the share transfer agreement executed on March 27, 2018.

Reconciliation of the net cash provided by the transfer of MDF is as follows:

	Millions of yen	Thousands of U.S. dollars (Note 1)
	2019	2019
Current assets	¥252,620	\$2,275,864
Fixed assets	11,322	102,000
Current liabilities	(164,326)	(1,480,416)
Long-term liabilities	(88,759)	(799,639)
Noncontrolling interests	(5,428)	(48,904)
Negative goodwill	(226)	(2,037)
Gain on share transfer	1,315	11,848
Transfer amount	6,517	58,716
Cash and cash equivalents	(239)	(2,155)
Net cash provided by transfer of shares of MDF	¥6,278	\$56,561

Notes to Consolidated Financial Statements

Mitsubishi UFJ Lease & Finance Company Limited and Consolidated Subsidiaries
Years ended March 31, 2019 and 2018

1. Basis of Presentation of Consolidated Financial Statements

The accompanying consolidated financial statements of Mitsubishi UFJ Lease & Finance Company Limited (the “Company”) and its consolidated subsidiaries (collectively, the “Companies”) have been prepared in accordance with the provisions set forth in the Japanese Financial Instruments and Exchange Act and its related accounting regulations and in accordance with accounting principles generally accepted in Japan, which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards.

In preparing these consolidated financial statements, certain reclassifications and rearrangements have been made to the consolidated financial statements issued domestically in order to present them in a form that is more familiar to readers outside Japan. In addition, certain reclassifications have been made to the 2018 consolidated financial statements to conform to the classifications used in 2019.

The consolidated financial statements are stated in Japanese yen, the currency of the country in which the Company is incorporated and operates. The translations of Japanese yen amounts into U.S. dollar amounts are included solely for the convenience of readers outside Japan and have been made at the rate of ¥111 to USD1, the approximate rate of exchange at March 31, 2019.

Such translations should not be construed as representations that the Japanese yen amounts could be converted into U.S. dollars at that or any other rate.

Japanese yen figures less than a million yen and U.S. dollar figures less than a thousand dollars are rounded down to the nearest million yen and thousand dollars, except for per share data. As a result, totals in millions of yen and thousands of U.S. dollars may not add up exactly.

2. Summary of Significant Accounting Policies

a. Consolidation — The consolidated financial statements as of March 31, 2019, include the accounts of the Company and its 228 (260 in 2018) significant subsidiaries.

Under the control and influence concepts, those companies in which the Company, directly or indirectly, is able to exercise control over operations are fully consolidated and those companies over which the Company has the ability to exercise significant influence are accounted for by the equity method.

Investments in one (one in 2018) unconsolidated subsidiary and 39 (24 in 2018) associated companies are accounted for by the equity method.

In September 2006, the Accounting Standards Board of Japan (ASBJ) issued Practical Issues Task Force No. 20, *Practical Solution Application of Control Criteria and Influence Criteria to Investment Associations*. The practical solution clarifies how the control and influence concept should be practically applied to the consolidation scope of collective investment vehicles, such as limited partnerships, silent partnerships, and other entities with similar characteristics. The Company applied this practical solution and consolidated 43 such collective investment vehicles in 2019 (32 in 2018).

Investments in the remaining unconsolidated subsidiaries and associated companies are stated at cost. If the equity method of accounting had been applied to the investments in these companies, the effect on the accompanying consolidated financial statements would not be material.

The excess of the cost of acquisition over the fair value of the net assets of an acquired subsidiary at the date of acquisition is shown as “Goodwill” in “Investments and other assets.” Goodwill is mainly amortized using the straight-line method over a period of 15 or 20 years.

The excess of the fair value of the net assets of the acquired subsidiary over the cost of an acquisition (“negative goodwill”) at the date of acquisition is recognized in the consolidated statements of income as a bargain purchase gain. Before the Company recognizes a bargain purchase gain as profit, it reassesses the completeness of identified assets and liabilities of the acquired company and appropriate allocation of acquisition cost to the assets and liabilities. The negative goodwill recognized before April 1, 2009, is systematically amortized using the straight-line method over a period of 20 years.

All significant intercompany balances and transactions have been eliminated in consolidation. All the material unrealized profit included in assets resulting from transactions within the Companies is also eliminated.

The fiscal years of the subsidiaries are not necessarily the same as the Company's. Accounts of those subsidiaries that have different fiscal periods have been adjusted for significant transactions to reflect properly their financial positions at March 31 of each year and the results of operations for the years then ended. Certain subsidiaries have prepared provisional statements of accounts, prepared in the equivalent way as the year-end closing, as of March 31, 2019.

b. Business Combinations — Business combinations are accounted for using the purchase method. Acquisition-related costs, such as advisory fees or professional fees, are accounted for as expenses in the periods in which the costs are incurred. If the initial accounting for a business combination is incomplete by the end of the reporting period in which the business combination occurs, an acquirer shall report in its financial statements, provisional amounts for the items for which the accounting is incomplete. During the measurement period, which shall not exceed one year from the acquisition, the acquirer shall retrospectively adjust the provisional amounts recognized at the acquisition date to reflect new information obtained about facts and circumstances that existed as of the acquisition date and that would have affected the measurement of the amounts recognized as of that date. Such adjustments shall be recognized as if the accounting for the business combination had been completed at the acquisition date. A parent's ownership interest in a subsidiary might change if the parent purchases or sells ownership interests in its subsidiary. The carrying amount of noncontrolling interest is adjusted to reflect the change in the parent's ownership interest in its subsidiary, while the parent retains its controlling interest in its subsidiary. Any difference between the fair value of the consideration received or paid and the amount by which the noncontrolling interest is adjusted is accounted for as capital surplus as long as the parent retains control over its subsidiary.

c. Cash Equivalents — Cash equivalents are short-term investments that are readily convertible into cash and that are exposed to insignificant risk of changes in value.

Cash equivalents include time deposits, all of which mature or become due within three months of the date of acquisition. Time deposits in trust, restricted for payment of maintenance of leased assets and reserved to refund security deposits under lease contracts to lessees, are not included in cash equivalents.

d. Lease Accounting — In March 2007, the ASBJ issued ASBJ Statement No. 13, *Accounting Standard for Lease Transactions*, which revised the previous accounting standard for lease transactions issued in June 1993. The revised accounting standard for lease transactions was effective for fiscal years beginning on or after April 1, 2008.

Lessee — Finance leases that are deemed to transfer ownership of the leased property to the lessee are capitalized. However, under the previous accounting standard, other finance leases were permitted to be accounted for as operating lease transactions if certain “as-if capitalized” information was disclosed in the notes to the lessee’s consolidated financial statements. In principle, the revised accounting standard requires that all finance lease transactions be capitalized by recognizing lease assets and lease obligations in the consolidated balance sheets, but it permits leases that existed at the transition date and do not transfer ownership of the leased property to the lessee to continue to be accounted for as operating lease transactions.

The Company and its consolidated domestic subsidiaries applied the revised accounting standard effective April 1, 2008.

Lessor — Finance leases that are deemed to transfer ownership of the leased property to the lessee are to be treated as sales. However, under the previous accounting standard, other finance leases were permitted to be accounted for as operating lease transactions if certain “as-if sold” information was disclosed in the notes to the lessor’s consolidated financial statements. The revised accounting standard requires that all finance leases that are deemed to transfer ownership of the leased property to the lessee be recognized as “lease receivables” and all finance leases that are not deemed to transfer ownership of the leased property to the lessee be recognized as “investments in leases.”

The Company and its consolidated domestic subsidiaries applied the revised accounting standard effective April 1, 2008. The leased assets are initially recorded at their acquisition cost and depreciated over the term of the lease or estimated useful lives on a straight-line basis to the residual value that is the amount to be realized at the time when the lease contract is terminated.

e. Revenue Recognition

Finance Leases — The Companies recognize lease revenues and related costs over the lease term. Interest revenues on finance lease contracts are calculated by the interest method after April 1, 2008, and by the straight-line method prior to April 1, 2008, over the remaining lease period.

Operating Leases — The Companies recognize lease revenues on a straight-line basis over the lease term based on the minimum rentals on the lease contracts.

Installment Sales — The Companies record revenues and profits from installment sales at the due date of each receipt.

The Companies follow the industry practice of including installment receivables due after one year in current assets. Receivables due after one year amounted to ¥179,104 million (\$1,613,552 thousand) in 2019 and ¥183,979 million in 2018.

f. Marketable and Investment Securities — All securities are classified as available-for-sale securities. Available-for-sale securities are reported at fair value with unrealized gains and losses, net of applicable taxes, reported in a separate component of equity. The cost of securities sold is determined based on the moving-average method.

Available-for-sale securities for which the fair value is not readily determinable are stated at cost determined by the moving-average method.

The Company reviews the fair value of its available-for-sale securities on a regular basis to determine if the fair value of any individual security has declined below its cost and if such decline is other than temporary. If the decline in value is judged to be other than temporary, the security is written down to fair value. The resulting realized loss is recorded as Other – net in other income (expenses) included in the consolidated statements of income in the period in which the decline was deemed to be other than temporary.

Investments in limited partnerships, which are considered securities under Article 2, Clause 2 of the Japanese Financial Instruments and Exchange Act, are recorded under the equity method and based on the latest consolidated financial statements available on the reportable date ruled by the partnership contracts.

The Companies have operating securities to gain interest or dividend income. The amount of operating securities included in “Marketable Securities” and “Investment Securities” were ¥3,476 million (\$31,319 thousand) and ¥107,981 million (\$972,803 thousand), respectively, as of March 31, 2019, and ¥3,265 million and ¥84,519 million, respectively, as of March 31, 2018. In addition, the Companies record income from those securities as “Revenues” in the consolidated statements of income.

g. Inventories — Inventories held for sale in the ordinary course of business are stated at the lower of cost, which is determined by the specific identification method, or net selling value, which is defined as the selling price, less additional estimated manufacturing costs and estimated direct selling expenses. The replacement cost may be used in place of the net selling value, if appropriate.

h. Property and Equipment

Leased Assets — See Note 2.d.

Other Operating Assets — Property and equipment held for the Companies’ operating use other than leased assets are stated at cost. Depreciation is computed based on the estimated useful lives of the assets under the straight-line method.

Own-Used Assets — Property and equipment held for the Companies’ own use are stated at cost. Depreciation is computed based on the estimated useful lives of the assets under the declining-balance method while the straight-line method is applied to assets held by consolidated foreign subsidiaries, buildings acquired after April 1, 2000, and leasehold improvements and structures acquired after April 1, 2016, by the Company and its consolidated domestic subsidiaries.

The range of estimated useful lives of the assets is principally as follows:

Buildings: Three to 40 years (three to 40 years in 2018)

Furniture and equipment: Three to 20 years (three to 20 years in 2018)

i. Long-Lived Assets — The Company and its consolidated domestic subsidiaries review their long-lived assets for impairment whenever events or changes in circumstances indicate the carrying amount of an asset or asset group may not be recoverable. An impairment loss is recognized if the carrying amount of an asset or asset group exceeds the sum of the undiscounted future cash flows expected to result from the continued use and eventual disposition of the asset or asset group. The impairment loss would be measured as the

amount by which the carrying amount of the asset exceeds its recoverable amount, which is the higher of the discounted cash flows (DCF) from the continued use and eventual disposition of the asset or the net selling price at disposition.

j. Allowance for Doubtful Receivables — The allowance for doubtful receivables is stated at the amount considered to be appropriate based on the Companies' past credit loss experience and an evaluation of potential losses in the receivables outstanding. The amounts of long-term receivables considered uncollectible were directly written off from the accounts. The amounts directly written off were ¥14,540 million (\$130,999 thousand) and ¥8,781 million at March 31, 2019 and 2018, respectively.

k. Retirement and Pension Plans

Employees' Retirement Benefits — The Company and certain consolidated subsidiaries have contract-type defined benefit corporate pension plans for employees or unfunded retirement benefit plans. The Company adopted contract-type defined benefit corporate pension plans based on Defined Benefit Corporate Pension Act at February 1, 2011.

The liability for retirement benefits of the Company and a certain consolidated subsidiary is computed based on projected benefit obligations and plan assets at the consolidated balance sheets date, while the liability for retirement benefits of the other subsidiaries is provided at 100% of the amount that would be required if all employees had retired at the consolidated balance sheets date.

Assumptions were set forth as follows:

Method of attributing expected retirement benefit to periods		Benefit formula basis method
Amortization period of prior service cost		13 to 15 years
Recognition period of actuarial gain/loss	13 to 20 years (10 to 20 years in 2018)	

l. Asset Retirement Obligations — An asset retirement obligation is recorded for a legal obligation imposed either by law or contract that results from the acquisition, construction, development, and normal operation of a tangible fixed asset and is associated with the retirement of such tangible fixed asset. The asset retirement obligation is recognized as the sum of the DCFs required for the future asset retirement and is recorded in the period in which the obligation is incurred if a reasonable estimate can be made. If a reasonable estimate of the asset retirement obligation cannot be made in the period the asset retirement obligation is incurred, the liability should be recognized when a reasonable estimate of the asset retirement obligation can be made. Upon initial recognition of a liability for an asset retirement obligation, an asset retirement cost is capitalized by increasing the carrying amount of the related fixed asset by the amount of the liability. The asset retirement cost is subsequently allocated to expense through depreciation over the remaining useful life of the asset. Over time, the liability is accreted to its present value each period. Any subsequent revisions to the timing or the amount of the original estimate of undiscounted cash flows are reflected as an adjustment to the carrying amount of the liability and the capitalized amount of the related asset retirement cost.

m. Stock Options — The cost of employee stock options is measured based on the fair value at the date of grant and recognized as compensation expense over the vesting period as consideration for receiving goods or services. In the consolidated balance sheets, stock options are presented as stock acquisition rights as a separate component of equity until exercised.

n. Income Taxes — The provision for income taxes is computed based on the pretax income included in the consolidated statements of income. The asset and liability approach is used to recognize deferred tax assets and liabilities for the expected future tax consequences of temporary differences between the carrying amounts and the tax bases of assets and liabilities. Deferred taxes are measured by applying currently enacted tax laws to the temporary differences.

On February 16, 2018, the ASBJ issued ASBJ Statement No. 28, "Partial Amendments to Accounting Standard for Tax Effect Accounting," which requires deferred tax assets and deferred tax liabilities to be

classified as investments and other assets and long-term liabilities, respectively. Deferred tax assets were previously classified as current assets and investments and other assets, and deferred tax liabilities were previously classified as current liabilities and long-term liabilities under the previous accounting standard. The revised accounting standard is effective for annual periods beginning on or after April 1, 2018. The Company retrospectively applied the revised accounting standard effective April 1, 2018.

As a result, “Deferred tax assets” in current assets, “Deferred tax assets” in investments and other assets, “Other” in current liabilities and “Deferred tax liabilities” in long-term liabilities decreased by ¥9,950 million, ¥852 million, ¥3,027 million and ¥7,775 million, respectively, in the accompanying consolidated balance sheet as of March 31, 2018. Further, total assets decreased by ¥10,803 million due to offsetting deferred tax assets and deferred tax liabilities within one tax-paying entity.

Certain information is added to Note 21 as described in note 8 (excluding total amount of valuation allowance) and note 9 of explanatory notes to the “Accounting Standard for Tax Effect Accounting” as prescribed in Paragraphs 3 through 5 of the Partial Amendments to Tax Effect Accounting. However, information for the year ended March 31, 2018 is not presented in accordance with the transitional treatment prescribed in Paragraph 7 of the Partial Amendments to Tax Effect Accounting.

Among the U.S. subsidiaries that were expected to be subjected to the Japanese Controlled Foreign Company rules (“CFC”) from 2019, in accordance with the enactment of the Tax Cuts and Jobs Act in 2017, some of the U.S. Limited Liability Companies will no longer be subjected to the CFC due to reasons such as the sale of leased properties. The Company reviewed the amount of deferred tax assets and deferred tax liabilities in relation to such U.S. subsidiaries.

As a result, the amount of deferred tax liabilities (net of deferred tax assets) under long-term liabilities of the accompanying consolidated balance sheet and income taxes – deferred in the consolidated statement of income each decreased by ¥4,295 million (\$38,702 thousand).

o. Translation of Foreign Currency Accounts

Foreign Currency Transactions — All short-term and long-term monetary receivables and payables denominated in foreign currencies are translated into Japanese yen at the exchange rates at the consolidated balance sheets date or, for hedged transactions, the applicable exchange rates. The foreign exchange gains and losses from translation are recognized in the consolidated statements of income to the extent that they are not hedged.

However, assets and liabilities denominated in foreign currencies covered by currency swap agreements and foreign exchange forward contracts are translated into Japanese yen at the contract amounts.

Foreign Currency Financial Statements — The balance sheet accounts of the consolidated foreign subsidiaries are translated into Japanese yen at the current exchange rate as of the balance sheet date, except for equity, which is translated at the historical rate. Revenue and expense accounts of the consolidated foreign subsidiaries are translated into Japanese yen at the average exchange rate during the fiscal year. Differences arising from such translation are shown as “Foreign currency translation adjustments” under accumulated other comprehensive income in a separate component of equity.

p. Derivative and Hedging Activities — The Companies enter into foreign exchange forward contracts and cross-currency interest rate swap contracts to hedge foreign exchange risk associated with certain assets and liabilities denominated in foreign currencies. The Companies also enter into interest rate swap contracts, interest rate cap contracts, and currency interest rate swaps to manage their interest rate risk and foreign currency exposures on certain assets and liabilities. The Company also utilizes foreign currency-denominated debt to manage its foreign currency exposures associated with the net investments in the foreign subsidiaries and affiliates and available-for-sale securities denominated in foreign currencies.

All derivative transactions are utilized to hedge interest and foreign currency exposures incorporated within the Companies’ businesses. Accordingly, market risk in these derivatives is basically offset by opposite movements in the value of the hedged assets or liabilities. The Companies do not hold or issue derivatives for trading or speculative purposes. Because the counterparties to these derivatives are limited to major international financial institutions, the Companies do not anticipate any losses arising from credit risk. Derivative transactions entered into by the Companies have been made in accordance with internal policies, which regulate the authorization and credit limit amounts. Derivative financial instruments are classified and accounted for as follows: (a) all derivatives are recognized as either assets or liabilities and measured at fair

value and gains or losses on the derivative transactions are recognized in the consolidated statements of income and (b) for derivatives used for hedging purposes, if such derivatives qualify for hedge accounting because of high correlation and effectiveness between the hedging instruments and the hedged items, gains or losses on derivatives are deferred until maturity of the hedged transactions.

All derivative transactions, except for interest rate swaps and currency interest rate swaps that qualify for hedge accounting and meet specific matching criteria, are assessed for their hedging effectiveness to verify whether hedge instruments offset interest rate risk or foreign exchange risk of hedged items in application of hedge accounting.

Foreign exchange forward contracts, currency interest rate swap contracts, and foreign currency-denominated debt are utilized to hedge foreign exchange risk. Certain assets and liabilities denominated in foreign currencies are translated at the contracted rates if the contracts qualify for hedge accounting.

Interest rate swaps and currency interest rate swaps that qualify for hedge accounting and meet specific matching criteria are not remeasured at fair value. Instead, the differential paid or received under the swap contracts is recognized and included in interest expense or income. Other interest rate swaps and currency interest rate swaps that qualify for hedge accounting are measured at fair value at the balance sheet date, and the unrealized gains or losses are deferred until maturity in a separate component of equity.

q. Per Share Information — Basic net income per share is computed by dividing net income available to common shareholders by the weighted-average number of common shares outstanding for the period.

Diluted net income per share reflects the potential dilution that could occur if the stock options were exercised. Diluted net income per share of common stock assumes full exercise of the outstanding stock options.

Cash dividends per share presented in the accompanying consolidated statements of income are dividends applicable to the respective years, including dividends to be paid after the end of the year.

r. Accounting Change

Certain foreign consolidated subsidiaries applied *Financial Instruments* (IFRS No. 9, issued by IASB) and *Revenue from Contracts with Customers* (IFRS No. 15, issued by IASB) for the year ended March 31, 2019. The effects of this change on the consolidated financial statements for the year ended March 31, 2019, were immaterial.

Certain foreign consolidated subsidiaries applying the accounting standards in the United States applied early *Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income* (Accounting Standards Update (“ASU”) 2018-02, issued by FASB on February 14, 2018) for the year ended March 31, 2019, and the amount of the tax effects on accumulated other comprehensive income from the Tax Cuts and Jobs Act, which was enacted in the United States on December 22, 2017, was reclassified to retained earnings.

As a result of this change, “Retained earnings” decreased by ¥714 million (\$6,434 thousand) and “Deferred gain on derivatives under hedge accounting” increased by the same amount as of April 1, 2018. There was no effect on the consolidated statement of income for the year ended March 31, 2019.

s. New Accounting Pronouncements

Accounting Standard for Revenue Recognition (ASBJ Statement No. 29, March 30, 2018) and *Implementation Guidance on Accounting Standard for Revenue Recognition* (ASBJ Guidance No. 30, March 30, 2018)

(1) Outline

The International Accounting Standards Board (“IASB”) and Financial Accounting Standards Board of the United States of America (“FASB”) jointly developed a comprehensive accounting standard for revenue recognition and issued *Revenue from Contracts with Customers* (IFRS No. 15, issued by IASB and Topic 606 issued by FASB) in May 2014. Considering the situation that IFRS No. 15 has become applicable from the fiscal year beginning on or after January 1, 2018, and Topic 606 from the fiscal year beginning on or after December 15, 2017, ASBJ developed a comprehensive accounting standard for revenue recognition and issued it together with implementation guidance.

ASBJ’s basic policy in developing the accounting standard for revenue recognition was to establish accounting standards as a starting point to adopt basic principles of IFRS No. 15 from the viewpoint of

comparability of financial statements, which is one of benefits of maintaining consistency with IFRS No. 15, and to add alternative treatments to the extent not to impair comparability in cases where previous practices and others in Japan should be considered.

(2) Date of application

The accounting standard and guidance are effective for annual periods beginning on or after April 1, 2021.

(3) Effect of adopting the revised accounting standards

The Company expects to apply the accounting standard and guidance for annual periods beginning on or after April 1, 2021, and is in the process of measuring the effects of applying the accounting standard and guidance in future applicable periods.

3. Business Combinations

a. Acquisition of ENGS Holdings Inc. (“ENGs”)

On October 26, 2018, the Company agreed to acquire all of the shares of ENGs, a leading commercial operating finance company that provides vendor finance solutions for transportation assets (trucks and trailers), machine tools and construction equipment, and factoring and insurance products throughout the United States, from Aquiline Financial Services Fund III L.P., operated by Aquiline Capital Partners LLC and nine other individual or institutional shareholders, the previous owners of ENGs. On December 4, 2018, the Company completed the share acquisition.

(1) Reason for the business combination

Founded in 1952, ENGs has long provided vendor finance solutions for trucks and trailers. Over the past several years, ENGs has diversified into adjacent asset verticals (machine tools and construction equipment) and financial products (factoring and insurance products), while building a sophisticated and technology-driven vendor finance platform.

The Mitsubishi UFJ Lease & Finance Group (the “Group”) has focused on the United States, the largest equipment finance market in the world, as a high-priority region, implementing initiatives to expand its footprint and offerings in the region. In 2016, the Group launched a team dedicated to serving local U.S. corporations and multinationals. Further, the Company established a U.S.-based railcar leasing platform in 2017.

The addition of ENGs to the Group enables the Group to provide vendor finance solutions that respond more effectively to the customers’ needs for investment in equipment in the United States.

(2) Acquisition of ENGs

(a) Outline of the business combination

1) Name and business of the acquired company

Name: ENGs Holdings Inc. (Location: United States)
Business: Vendor finance business, etc.

2) Date of the business combination

December 4, 2018

3) Legal form of the business combination

The Company established a subsidiary in the U.S. state of Delaware, which was merged by the Company into ENGS for the purpose of this business combination. The surviving company after the merger is ENGS, and in consideration of the merger, the shareholders of ENGS received cash. Shares of the established subsidiary were converted into the surviving company's shares. As a result, the surviving company, ENGS, became the Company's subsidiary.

4) Name of the company after the business combination

No change

5) Ratio of voting rights acquired

100%

6) Basis for determining the acquirer

The Company acquired the majority of the voting rights of ENGS.

(b) The period for which the operations of the acquired company are included in the Company's consolidated statement of income for the year ended March 31, 2019

Since the acquisition date is deemed to be December 31, 2018, the consolidated statement of income for the year ended March 31, 2019, does not include the results of the acquired company.

(c) Acquisition cost of the acquired company and related details of each class of consideration

	Millions of yen	Thousands of U.S. dollars
Consideration: Consideration cash	¥26,038	\$234,580
Acquisition cost	¥26,038	\$234,580

(d) Amount and nature of acquisition-related costs

	Millions of yen	Thousands of U.S. dollars
Advisory costs and other expenses	¥839	\$7,566

Amount of goodwill incurred, reasons for the goodwill incurred, and the method and period of amortization

1) Amount of goodwill

¥13,735 million (\$123,744 thousand)

2) Reason for the goodwill incurred

Due to the expected excess earnings power expected from future business development.

3) Method and period of amortization

Straight-line amortization over 20 years

(e) Details of assets acquired and liabilities assumed at the acquisition date

	Millions of yen	Thousands of U.S. dollars
Current assets	¥83,378	\$751,154
Property and equipment, Investments and other assets	2,325	20,948
Total assets.....	¥85,703	\$772,102
Current liabilities	¥53,204	\$479,318
Long-term liabilities	20,478	184,493
Total liabilities	¥73,683	\$663,812

(f) Estimated impact on the consolidated statement of income for the year ended March 31, 2019, assuming the business combination was completed at the beginning of the current fiscal year

	Millions of yen	Thousands of U.S. dollars
Total revenues	¥7,916	\$71,320
Operating loss	(294)	(2,653)
Net loss before income taxes	(1,398)	(12,602)
Net loss attributable to owners of the parent	(1,132)	(10,204)
Basic net loss per share	¥(1.27)	\$(0.011)

(Method of estimating the impact)

The above amounts were estimated as the difference between the amount of total revenue and income calculated with the assumption that the business combination was completed at the beginning of the current fiscal year and the amount of total revenue and income recorded in the consolidated statements of income of the Company. Also, the difference does not include amortization of goodwill for the period from the beginning of the current fiscal year to the deemed acquisition date of the business combination. The estimated amounts of the impact of the combination have not been audited.

b. Transfer of MMC DIAMOND FINANCE CORPORATION (“MDF”)

The Company resolved at the meeting of the Board of Directors held on March 27, 2018, to sell all shares of MDF, a consolidated subsidiary, and signed a share transfer agreement with MITSUBISHI MOTORS CORPORATION (“MMC”) on March 27, 2018. The share transfer was completed on April 2, 2018.

(1) Outline of the share transfer

(a) Name and business of the subsidiary

Name: MMC DIAMOND FINANCE CORPORATION
Business: Auto finance, auto lease, and car rental

(b) Name of the counterparty of the share transfer

MITSUBISHI MOTORS CORPORATION

(c) Reason for the share transfer

The Company has been operating auto finance businesses through MDF as a joint venture business with MMC since the Company acquired the majority of the shares of MDF, which has been operating auto finance, auto lease, and car rental businesses for customers, in 2007. The Company decided to enter into the share transfer agreement because the transfer of all shares of MDF held by the Company to MMC will contribute to further development of MDF as a captive finance company of MMC and benefit stakeholders of MDF. The Company aims for further growth by improving asset

efficiency through this share transfer and allocating business resources to main target industries, such as global assets and social infrastructure.

(d) Date of the share transfer

April 2, 2018

(e) Method of the share transfer

Share transfer agreement in exchange for cash

(2) Outline of accounting treatment

(a) Amount of gain on sales of shares

¥1,315 million (\$11,848 thousand)

(b) Appropriate book value of the assets and liabilities related to the transferred business and its breakdown

	Millions of yen	Thousands of U.S. dollars
Current assets	¥252,620	\$2,275,864
Property and equipment, Investments and other assets	11,322	102,000
Total assets.....	¥263,943	\$2,377,864
Current liabilities	¥164,326	\$1,480,416
Long-term liabilities	88,759	799,639
Total liabilities	¥253,086	\$2,280,055

(c) Accounting treatment

The Company presented the difference between MDF's book value and the transfer price as a gain on sales of shares of subsidiaries and affiliates in Other income (expenses) in the consolidated financial statement for the year ended March 31, 2019.

(3) Name of the main segment in which the subsidiary's business was included in the Company's segment information

Customer finance segment

(4) Estimated amount of profits and losses related to the business included in the consolidated statement of income for the year ended March 31, 2019

The profits and losses of MDF are not included in the consolidated statement of income for the year ended March 31, 2019, because MDF was excluded from the scope of consolidation from April 1, 2018, the deemed share transfer date.

4. Marketable and Investment Securities

The carrying amounts of marketable and investment securities recognized in the consolidated balance sheets as of March 31, 2019 and 2018, were as follows:

	Millions of yen		Thousands of U.S. dollars
	2019	2018	2019
Marketable securities	¥3,561	¥3,446	\$32,083
Investment securities:			
Unconsolidated subsidiaries and associated companies	126,162	128,134	1,136,602
Other securities	162,395	130,813	1,463,024
Total	¥292,119	¥262,393	\$2,631,710

Marketable and investment securities as of March 31, 2019 and 2018, consisted of the following:

	Millions of yen		Thousands of U.S. dollars
	2019	2018	2019
Equity securities	¥146,877	¥153,884	\$1,323,217
Debt securities	3,644	2,688	32,829
Trust fund investments and other	141,598	105,820	1,275,663
Total	¥292,119	¥262,393	\$2,631,710

The carrying amounts and aggregate fair values of marketable and investment securities as of March 31, 2019 and 2018, were as follows:

	Millions of yen			
	Cost	Unrealized gains	Unrealized losses	Fair value
March 31, 2019				
Securities classified as:				
Available for sale:				
Equity securities	¥32,272	¥35,188	¥(4,613)	¥62,848
Debt securities	3,632	11		3,644
Trust fund investments and other	13,129	1,082		14,212
Total	¥49,035	¥36,282	¥(4,613)	¥80,704

	Millions of yen			
	Cost	Unrealized gains	Unrealized losses	Fair value
March 31, 2018				
Securities classified as:				
Available for sale:				
Equity securities	¥33,686	¥37,764	¥(3,856)	¥67,593
Debt securities	2,684	4		2,688
Total	¥36,370	¥37,768	¥(3,856)	¥70,282

	Thousands of U.S. dollars			
	Cost	Unrealized gains	Unrealized losses	Fair value
March 31, 2019				
Securities classified as:				
Available for sale:				
Equity securities	\$290,743	\$317,014	\$(41,558)	\$566,199
Debt securities	32,728	101		32,829
Trust fund investments and other	118,285	9,751		128,036
Total	\$441,757	\$326,867	\$(41,558)	\$727,066

Marketable and investment securities whose fair value is not readily determinable as of March 31, 2019 and 2018, were as follows:

	Carrying amount		Thousands of U.S. dollars
	Millions of yen		
	2019	2018	2019
Investments in unconsolidated subsidiaries and associated companies	¥124,365	¥125,908	\$1,120,411
Available for sale:			
Equity securities.....	16,762	6,873	151,015
Trust beneficiary interests	2,819	900	25,404
Silent partnership and other.....	67,467	58,428	607,813
Total.....	¥211,415	¥192,111	\$1,904,644

The proceeds from realized gains and losses of the available-for-sale securities, which were sold during the years ended March 31, 2019 and 2018, were as follows:

	Millions of yen		Thousands of U.S. dollars
	2019	2018	2019
Proceeds.....	¥11,964	¥10,287	\$107,791
Realized gains.....	5,031	3,156	45,326
Realized losses	(849)	(20)	(7,653)

The impairment losses on marketable and investment securities recognized for the years ended March 31, 2019 and 2018, were as follows:

	Millions of yen		Thousands of U.S. dollars
	2019	2018	2019
Equity securities	¥323		\$2,914
Trust fund investments and other	4	¥490	38
Total.....	¥327	¥490	\$2,953

5. Inventories

Inventories as of March 31, 2019 and 2018, consisted of the following:

	Millions of yen		Thousands of U.S. dollars
	2019	2018	2019
Merchandise	¥7,400	¥3,870	\$66,672
Real estate for resale.....	14,719	6,957	132,606
Total.....	¥22,120	¥10,828	\$199,279

6. Investment Property

The Companies own certain rental properties, such as office buildings, commercial facilities, and rental residential properties, in major cities throughout Japan. The net of rental income and operating expenses for those properties was ¥11,662 million (\$105,064 thousand) and ¥9,041 million for the fiscal years ended March 31, 2019 and 2018, respectively.

The carrying amounts, changes in such balances, and fair value of those properties as of March 31, 2019 and 2018, were as follows:

Millions of yen			
2019			
Carrying amount (1)			Fair value (3)
Beginning of year	Net change (2)	End of year	End of year
¥267,759	¥55,072	¥322,831	¥376,324
Millions of yen			
2018			
Carrying amount (1)			Fair value (3)
Beginning of year	Net change (2)	End of year	End of year
¥270,072	¥(2,313)	¥267,759	¥303,703
Thousands of U.S. dollars			
2019			
Carrying amount (1)			Fair value (3)
Beginning of year	Net change (2)	End of year	End of year
\$2,412,245	\$496,148	\$2,908,393	\$3,390,306

Notes:

- (1) Carrying amounts recognized in the consolidated balance sheets are net of accumulated depreciation and accumulated impairment losses, if any.
- (2) Net change during the fiscal year ended March 31, 2019, was primarily attributable to a ¥54,170 million (\$488,021 thousand) increase from the acquisition of real estate. Net change during the fiscal year ended March 31, 2018, was primarily attributable to a ¥22,143 million increase from the acquisition of real estate, a ¥17,828 million decrease from the sales of real estate, and a ¥6,970 million decrease from depreciation.
- (3) For fair value disclosure related to major properties, the Company obtains fair value using third-party real estate appraisers or by the DCF method. When changes in facts or circumstances indicate that there is no significant change in indices from the latest appraisal, the Companies use the fair value of these properties based on such appraisal. For fair value disclosure on other properties, the Company obtains fair value using the DCF rationally calculated by the Companies, amounts calculated by using market price indices, or appropriate book value for certain depreciable assets or properties newly acquired in this fiscal year.

7. Lease Receivables and Investments in Leases

The aggregate annual maturities of the future rentals on lease receivables as of March 31, 2019, were as follows:

Years Ending March 31	Millions of yen	Thousands of U.S. dollars
	2019	2019
2020	¥157,303	\$1,417,144
2021	125,868	1,133,950
2022	86,291	777,403
2023	59,859	539,270
2024	41,330	372,349
Thereafter	76,775	691,674
Total	¥547,429	\$4,931,793

Investments in leases as of March 31, 2019 and 2018, consisted of the following:

	Millions of yen		Thousands of U.S. dollars
	2019	2018	2019
Gross investments in leases	¥1,288,401	¥1,282,599	\$11,607,224
Residual values	44,708	42,990	402,780
Unearned interest income	(248,955)	(241,485)	(2,242,841)
Total	¥1,084,155	¥1,084,104	\$9,767,163

The aggregate annual maturities of the future rentals on investments in leases as of March 31, 2019, were as follows:

Years Ending March 31	Millions of yen	Thousands of U.S. dollars
	2019	2019
2020	¥318,962	\$2,873,534
2021	260,351	2,345,508
2022	203,077	1,829,529
2023	152,439	1,373,324
2024	99,717	898,356
Thereafter	253,853	2,286,969
Total	¥1,288,401	\$11,607,224

As discussed in Note 2.d., the Company and its consolidated domestic subsidiaries applied the revised accounting standard for leases effective April 1, 2008. Due to this change, interest on finance lease contracts that do not transfer ownership of the leased property to the lessee and existed on the transition date was recorded using the straight-line method. The effects on interest for the years ended March 31, 2019 and 2018, were immaterial.

The consolidated balance sheets' amounts of sublease contracts, including those that aim to disperse credit risks, including interest as of March 31, 2019 and 2018, were as follows:

	Millions of yen		Thousands of U.S. dollars
	2019	2018	2019
Lease receivables	¥28,270	¥24,171	\$254,693
Investments in leases	80,978	71,591	729,535
Lease obligations	112,443	98,648	1,013,006

8. Leased Assets

The minimum future rentals on lease contracts as of March 31, 2019 and 2018, were as follows:

	Millions of yen		Thousands of U.S. dollars
	2019	2018	2019
Due within one year	¥182,454	¥169,980	\$1,643,738
Due after one year	833,974	774,253	7,513,286
Total	¥1,016,429	¥944,234	\$9,157,024

9. Goodwill

Goodwill as of March 31, 2019 and 2018, consisted of the following:

	Millions of yen		Thousands of U.S. dollars
	2019	2018	2019
Goodwill in connection with acquisition.....	¥16,939	¥19,056	\$152,607
Consolidation goodwill	55,223	52,242	497,512
Total	¥72,163	¥71,299	\$650,119

Goodwill in connection with acquisition is related to the merger of the Company with UFJ Central Leasing Co., Ltd., effective April 1, 2007. Consolidation goodwill is related to the acquisition of the consolidated subsidiaries.

10. Long-Lived Assets

The Companies reviewed their long-lived assets for impairment as of March 31, 2019 and 2018. For the year ended March 31, 2019, no impairment loss was recognized. For the year ended March 31, 2018, the Companies recognized ¥815 million on the following long-lived assets:

Location	Use	Type of assets	Millions of yen
	2018		
Boston, Massachusetts, USA Beacon Intermodal Leasing, LLC.	-	Goodwill	¥815

The Companies recognize an impairment loss of goodwill using grouping methods based on each consolidated subsidiary. Due to the weak market conditions in the container leasing business, achievement of the revenue targets in the business plan at the time of acquisition is no longer expected. As a result, the entire carrying amount of goodwill was removed and recorded as an impairment loss in other income (expenses).

11. Pledged Assets

As of March 31, 2019, the following assets were pledged as collateral for long-term debt, other current liabilities, and other long-term liabilities:

	Millions of yen	Thousands of U.S. dollars
	2019	2019
Cash, cash equivalents and time deposits other than cash equivalents.....	¥12,150	\$109,460
Receivables — loans	49,260	443,786
Receivables — installment sales	27	244
Lease receivables and investments in leases	94,189	848,554
Inventories	192	1,732
Current assets — other	2,284	20,581
Leased assets	514,572	4,635,786
Advances for purchases of leased assets	9,871	88,929
Other operating assets.....	44,895	404,468
Investment securities	9,973	89,851
Investments and other assets — other	11,475	103,382
Future rentals on operating lease contracts.....	3,407	30,694
Total	¥752,299	\$6,777,473

The liabilities secured by the foregoing assets were as follows:

	Millions of yen	Thousands of U.S. dollars
	2019	2019
Short-term loans from banks and other financial institutions	¥596	\$5,369
Long-term loans from banks and other financial institutions	440,194	3,965,713
Loans from the securitizations of the minimum future rentals on lease contracts	114,096	1,027,893
Long-term liabilities — other	1,812	16,326
Total	¥556,698	\$5,015,302

12. Nonrecourse Loans

Nonrecourse loans as of March 31, 2019 and 2018, were as follows:

	Millions of yen		Thousands of U.S. dollars
	2019	2018	2019
Current maturities of nonrecourse long-term loans	¥554	¥550	\$4,998
Current maturities of nonrecourse loans from the securitization of the minimum future rentals on lease contracts	9,040		81,441
Nonrecourse long-term loans, less current maturities	6,085	6,629	54,823
Nonrecourse loans from the securitization of the minimum future rentals on lease contracts, less current maturities ..	18,655		168,068
Total	¥34,335	¥7,180	\$309,331

Pledged assets for nonrecourse loans as of March 31, 2019 and 2018, were as follows:

	Millions of yen		Thousands of U.S. dollars
	2019	2018	2019
Time deposits other than cash equivalents	¥734		\$6,617
Receivables — loans	36,834	¥8,660	331,841
Inventories	192		1,732
Current assets — other	430		3,875
Total	¥38,191	¥8,660	\$344,067

13. Short-Term Borrowings and Long-Term Debt

Short-term borrowings and long-term debt as of March 31, 2019 and 2018, were as follows:

	Millions of yen		Thousands of U.S. dollars
	2019	2018	2019
Short-term loans from banks and other financial institutions:			
1.03%	¥320,604		\$2,888,326
0.64%		¥407,351	
Commercial paper:			
0.01%	¥742,200	¥807,400	\$6,686,486
Bonds:			
Bonds without collateral:			
Due 2019-2036, 0.001%-0.890%	¥485,000		\$4,369,369
Due 2018-2036, 0.001%-0.890%		¥395,000	
U.S. dollar bonds without collateral:			
Due 2022-2024, 2.652%-3.960%	199,782		1,799,837
Due 2022, 2.652%		53,120	
U.S. dollar bonds issued under the MTN program:			
Due 2019-2021, 2.250%-3.547%	221,902		1,999,119
Due 2019-2021, 2.250%-2.810%		244,224	
Euroyen bonds issued under the MTN program:			
Due 2019-2023, 0.015%-0.180%	89,900		809,909
Due 2018-2021, 0.020%-0.130%		96,200	
Bonds without collateral issued by Hirogin Lease Co., Ltd.:			
Due 2020-2022, 0.050%-0.078%	7,000		63,063
Due 2019, 0.050%		5,000	
Bond without collateral issued by Shutoken Lease Co., Ltd.:			
Due 2022, 0.480%	88		792
Bond without collateral issued by Bangkok Mitsubishi UFJ Lease Co., Ltd.:			
Due 2023, 0.260%	1,518		13,684
U.S. dollar bonds without collateral issued by Bangkok Mitsubishi UFJ Lease Co., Ltd.:			
Due 2019-2022, 2.629%-2.842%	5,004		45,087
Due 2018-2022, 1.419%-1.716%		6,912	
Thai baht bond without collateral issued by Bangkok Mitsubishi UFJ Lease Co., Ltd.:			
Due 2021, 2.420%	3,410		30,720
Indonesia rupiah bond without collateral issued by PT. Mitsubishi UFJ Lease & Finance Indonesia:			
Due 2019, 8.500%	2,296		20,686
Due 2018-2019, 8.500%-10.250%		3,868	
U.S. dollar bonds without collateral issued by Jackson Square Aviation Ireland Ltd.:			
Due 2024-2028, 3.520%-3.990%	33,300		300,000
Due 2024-2027, 3.520%-3.890%		29,380	
U.S. dollar bonds without collateral issued by Engine Lease Finance Corporation:			
Due 2026-2030, 4.480%-4.730%	11,100		100,000
Total	¥1,060,302	¥833,705	\$9,552,272

	Millions of yen		Thousands of U.S. dollars
	2019	2018	2019
Long-term loans from banks and other financial institutions, partially collateralized:			
Due within one year, 1.68%.....	¥215,006		\$1,936,998
Due 2020-2038, 1.81%.....	1,949,756		17,565,376
Due within one year, 0.92%.....		¥304,317	
Due 2019-2037, 1.57%.....		1,725,916	
Total.....	¥2,164,763	¥2,030,234	\$19,502,375
Nonrecourse loans:			
Due within one year, 2.98%.....	¥554		\$4,998
Due 2020-2021, 2.98%.....	6,085		54,823
Due within one year, 1.78%.....		¥550	
Due 2019-2021, 1.78%.....		6,629	
Total.....	¥6,640	¥7,180	\$59,821
Nonrecourse loans from the securitization of the minimum future rentals on lease contracts:			
Due within one year, 2.86%.....	¥9,040		\$81,441
Due 2020-2022, 3.61%.....	18,655		168,068
Total.....	¥27,695		\$249,510
Lease obligations, including fixed interests:			
Due within one year.....	¥24,472		\$220,474
Due 2020-2037.....	88,509		797,380
Due within one year.....		¥22,294	
Due 2019-2037.....		76,714	
Total.....	¥112,981	¥99,009	\$1,017,855
Loans from the securitizations of the minimum future rentals on lease contracts:			
Due within one year, 0.15%.....	¥44,868		\$404,223
Due 2020-2029, 0.52%.....	73,278		660,162
Due within one year, 0.17%.....		¥63,860	
Due 2019-2029, 0.47%.....		102,037	
Total.....	¥118,146	¥165,897	\$1,064,385
Other current liabilities and other long-term liabilities:			
Due within one year.....	¥615		\$5,542
Due 2020-2035.....	8,936		80,506
Due within one year.....		¥7,872	
Due 2019-2035.....		9,551	
Total.....	¥9,551	¥17,424	\$86,049

The interest rates of loans from banks and other financial institutions, commercial paper, and loans from the securitizations of the minimum future rentals on lease contracts represent weighted-average rates on outstanding balances at March 31, 2019 and 2018.

Substantially all of the Company's short-term bank loans are made under agreements, as is customary in Japan, which provide that, at the request of such banks, the Company will provide additional collateral or guarantors with respect to the loan. As of March 31, 2019, the Company has not received any such request.

Annual maturities of long-term debt as of March 31, 2019, for the next five years were as follows:

	Millions of yen				
	Due in one year or less	Due after one year through two years	Due after two years through three years	Due after three years through four years	Due after four years through five years
March 31, 2019					
Short-term loans from banks and other financial institutions .	¥320,604				
Commercial paper	742,200				
Bonds.....	236,945	¥166,412	¥198,188	¥103,847	¥175,508
Long-term loans from banks and other financial institutions .	215,006	329,561	331,246	321,299	263,423
Nonrecourse loans	554	557	5,527		
Nonrecourse loans from the securitization of the minimum future rentals on lease contracts.....	9,040	8,146	6,115	4,393	
Lease obligations	24,472	21,686	19,175	15,388	11,505
Loans from the securitizations of the minimum future rentals on lease contracts and other....	45,484	20,205	27,194	17,553	10,288
Total	¥1,594,307	¥546,569	¥587,448	¥462,483	¥460,727

	Thousands of U.S. dollars				
	Due in one year or less	Due after one year through two years	Due after two years through three years	Due after three years through four years	Due after four years through five years
March 31, 2019					
Short-term loans from banks and other financial institutions .	\$2,888,326				
Commercial paper	6,686,486				
Bonds.....	2,134,640	\$1,499,212	\$1,785,477	\$935,563	\$1,581,161
Long-term loans from banks and other financial institutions .	1,936,998	2,969,019	2,984,203	2,894,591	2,373,187
Nonrecourse loans	4,998	5,024	49,798		
Nonrecourse loans from the securitization of the minimum future rentals on lease contracts.....	81,441	73,391	55,097	39,579	
Lease obligations	220,474	195,370	172,750	138,636	103,654
Loans from the securitizations of the minimum future rentals on lease contracts and other....	409,766	182,034	244,998	158,143	92,693
Total	\$14,363,132	\$4,924,052	\$5,292,326	\$4,166,514	\$4,150,696

The Company and certain consolidated subsidiaries had loan commitment agreements as of March 31, 2019 and 2018, amounting to ¥533,367 million (\$4,805,114 thousand) and ¥473,676 million, respectively, of which ¥503,089 million (\$4,532,339 thousand) and ¥453,628 million, respectively, were unused.

14. Retirement and Pension Plans

The Company and certain consolidated subsidiaries have contract-type defined benefit corporate pension plans for employees or unfunded retirement benefit plans and defined pension contribution plans. The Company adopted contract-type defined benefit corporate pension plans based on Defined Benefit Corporate Pension Act at February 1, 2011. In addition, the Company adopted a defined contribution pension plan at October 1, 2016.

Under most circumstances, employees terminating their employment are entitled to retirement benefits that are determined based on the rate of pay at the time of termination, years of service, and certain other factors. Such retirement benefits are made in the form of a lump-sum severance payment from the Company or from its domestic subsidiaries and annuity payments from a trustee. If the termination is involuntary, such as when caused by retirement at the mandatory retirement age or caused by death, the employee is entitled to a larger payment than in the case of a voluntary termination.

The liabilities for retirement benefits for directors and Audit and Supervisory Board members of the consolidated domestic subsidiaries at March 31, 2019 and 2018, were ¥172 million (\$1,556 thousand) and ¥158 million, respectively. The retirement benefits for directors and Audit and Supervisory Board members are paid subject to the approval of the shareholders.

- (1) The changes in defined benefit obligation for the years ended March 31, 2019 and 2018, were as follows:

	Millions of yen		Thousands of U.S. dollars
	2019	2018	2019
Balance at beginning of year	¥27,440	¥26,013	\$247,213
Current service cost	1,771	1,789	15,962
Interest cost.....	132	134	1,196
Actuarial (losses) gains.....	(2,190)	59	(19,736)
Benefits paid.....	(791)	(555)	(7,133)
Change in the scope of consolidation	(1,696)		(15,287)
Balance at end of year.....	¥24,665	¥27,440	\$222,215

- (2) The changes in plan assets for the years ended March 31, 2019 and 2018, were as follows:

	Millions of yen		Thousands of U.S. dollars
	2019	2018	2019
Balance at beginning of year	¥22,227	¥20,648	\$200,247
Expected return on plan asset	336	338	3,028
Actuarial gains.....	13	363	121
Contributions from the employer.....	1,205	1,269	10,863
Benefits paid.....	(469)	(392)	(4,226)
Change in the scope of consolidation	(1,881)		(16,948)
Balance at end of year.....	¥21,432	¥22,227	\$193,085

- (3) Reconciliation between the liability recorded in the consolidated balance sheets and the balances of defined benefit obligation and plan assets was as follows:

	Millions of yen		Thousands of U.S. dollars
	2019	2018	2019
Funded defined benefit obligation.....	¥23,609	¥26,276	\$212,698
Plan assets.....	(21,432)	(22,227)	(193,085)
	2,177	4,049	19,613
Unfunded defined benefit obligation.....	1,056	1,163	9,516
Net liability arising from defined benefit obligation....	¥3,233	¥5,213	\$29,130
Liability for retirement benefits.....	¥3,266	¥5,602	\$29,425
Asset for retirement benefits	(32)	(389)	(295)
Net liability arising from defined benefit obligation....	¥3,233	¥5,213	\$29,130

- (4) The components of net periodic benefit costs for the years ended March 31, 2019 and 2018, were as follows:

	Millions of yen		Thousands of U.S. dollars
	2019	2018	2019
Service cost.....	¥1,771	¥1,789	\$15,962
Interest cost.....	132	134	1,196
Expected return on plan assets.....	(336)	(338)	(3,028)
Recognized actuarial losses	507	600	4,573
Amortization of prior service cost	87	87	788
Others.....	15	6	137
Net periodic benefit costs	¥2,179	¥2,279	\$19,630

- (5) Amounts recognized in other comprehensive income (before income tax effect) in respect of defined retirement benefit plans for the years ended March 31, 2019 and 2018, were as follows:

	Millions of yen		Thousands of U.S. dollars
	2019	2018	2019
Prior service cost	¥87	¥87	\$788
Actuarial gain	2,609	889	23,510
Total.....	¥2,697	¥977	\$24,298

- (6) Amounts recognized in accumulated other comprehensive income (before income tax effect) in respect of defined retirement benefit plans as of March 31, 2019 and 2018, were as follows:

	Millions of yen		Thousands of U.S. dollars
	2019	2018	2019
Unrecognized prior service cost	¥(284)	¥(197)	\$(2,566)
Unrecognized actuarial losses	1,937	4,540	17,453
Total.....	¥1,652	¥4,343	\$14,886

(7) Plan assets

a. *Components of plan assets*

Plan assets consisted of the following:

	2019	2018
General account	45%	41%
Debt investments	24	31
Equity investments	15	26
Alternative investments*	14	
Others	2	2
Total	100%	100%

* Alternative investments are invested for the purpose of diversifying risks and primarily invested in hedge funds.

b. *Method of determining the expected rate of return on plan assets*

The expected rate of return on plan assets is determined considering the long-term rates of return, which are expected currently and in the future from the various components of the plan assets.

(8) Assumptions used for the years ended March 31, 2019 and 2018, were set forth as follows:

	2019	2018
Discount rate	0.56%	0.51% to 0.56%
Expected rate of return on plan assets.....	1.7	1.5 to 1.7

Other than the above, an expected rate of salary increase is used for the assumption. The Company and certain consolidated domestic subsidiaries have adopted a point system. Salaries as the base for benefits consist of points by function and points by service. Salary increase index by age is used for points by function.

(9) Defined contribution pension plans

Contributions to defined contribution pension plans for the years ended March 31, 2019 and 2018, were ¥570 million (\$5,140 thousand) and ¥496 million, respectively.

15. Commitments and Contingent Liabilities

The Companies, as lenders, have loan commitment agreements as of March 31, 2019, totaling ¥139,078 million (\$1,252,958 thousand), where the used portion is ¥14,826 million (\$133,574 thousand), and the unused portion is ¥124,251 million (\$1,119,384 thousand). This amount includes unused portions of the facilities of ¥92,674 million (\$834,901 thousand), which will not necessarily be utilized in full because these facilities are subject to periodic reviews of the borrower's purpose for the loan, credit standing, etc.

The Companies are contingently liable as of March 31, 2019, as guarantor or co-guarantor for operating transactions of ¥9,378 million (\$84,488 thousand), and borrowings and others of ¥2,141 million (\$19,293 thousand) for their unconsolidated subsidiaries and others.

The Companies have entered into various interest rate swap contracts, interest rate cap contracts, cross-currency interest rate swap contracts, and foreign exchange forward contracts in the ordinary course of business (see Note 24).

16. Equity

Since May 1, 2006, Japanese companies have been subject to the Companies Act of Japan (the “Companies Act”). The significant provisions in the Companies Act that affect financial and accounting matters are summarized below:

(a) Dividends

Under the Companies Act, companies can pay dividends at any time during the fiscal year in addition to the year-end dividend upon resolution at the shareholders’ meeting. In addition, for companies that meet certain criteria, such as (1) having a Board of Directors, (2) having independent auditors, (3) having an Audit and Supervisory Board, and (4) the term of service of the directors is prescribed as one year rather than two years of normal term by its articles of incorporation, the Board of Directors may declare dividends (except for dividends-in-kind) at any time during the fiscal year if the company has prescribed so in its articles of incorporation. The Company meets all the above criteria, and accordingly, the Board of Directors may declare dividends (except for dividends-in-kind) at any time during the fiscal year.

The Companies Act permits companies to distribute dividends-in-kind (noncash assets) to shareholders subject to a certain limitation and additional requirements. Semiannual interim dividends may also be paid once a year upon resolution by the Board of Directors if the articles of incorporation of the company so stipulate. The Companies Act provides certain limitations on the amounts available for dividends or the purchase of treasury stock. The limitation is defined as the amount available for distribution to the shareholders, but the amount of net assets after dividends must be maintained at no less than ¥3 million.

Moreover, the additional dividend restriction based upon the consolidated retained earnings is applicable to the Company.

(b) Increases/decreases and transfer of common stock, reserve, and surplus

The Companies Act requires that an amount equal to 10% of dividends must be appropriated as a legal reserve (a component of retained earnings) or as additional paid-in capital (a component of capital surplus) depending on the equity account charged upon the payment of such dividends until the aggregate amount of the legal reserve and additional paid-in capital equals 25% of common stock. Under the Companies Act, the total amount of additional paid-in capital and legal reserve may be reversed without limitation. The Companies Act also provides that common stock, legal reserve, additional paid-in capital, other capital surplus, and retained earnings can be transferred among the accounts under certain conditions upon resolution of the shareholders.

(c) Treasury stock and treasury stock acquisition rights

The Companies Act also provides for companies to purchase treasury stock and dispose of such treasury stock by resolution of the Board of Directors. The amount of treasury stock purchased cannot exceed the amount available for distribution to the shareholders, which is determined by a specific formula.

Under the Companies Act, stock acquisition rights are presented as a separate component of equity. The Companies Act also provides that companies can purchase both treasury stock acquisition rights and treasury stock. Such treasury stock acquisition rights are presented as a separate component of equity or deducted directly from stock acquisition rights.

On April 1, 2013, the Company completed a ten-for-one stock split by way of a free share distribution based on the resolution of the Board of Directors’ meeting held on December 20, 2012.

17. Stock-Based Compensation

The Company has a stock option plan for certain directors and executive officers. Under the plan, the right to purchase the common shares of the Company is granted at an exercise price of ¥1 per share. The contractual term of the stock options is 30 years. The stock option holders may exercise their stock acquisition rights during the five-year period starting the day one year after leaving their position as either director, Audit and Supervisory Board member, or executive officer of the Company.

The stock options outstanding as of March 31, 2019, were as follows:

	2010 stock option	2011 stock option	2012 stock option
Persons granted.....	9 directors 17 executive officers	9 directors 17 executive officers	10 directors 17 executive officers
Number of options granted*	684,400	651,600	721,700
Date of grant.....	October 15, 2009	October 15, 2010	October 14, 2011
The fair value of options granted under the plan at the grant dates*	¥264.3 (\$2.38)	¥250.1 (\$2.25)	¥283.1 (\$2.55)
	2013 stock option	2014 stock option	2015 stock option
Persons granted.....	10 directors 17 executive officers	10 directors 19 executive officers	10 directors 18 executive officers
Number of options granted*	583,100	419,000	350,300
Date of grant.....	October 15, 2012	October 15, 2013	October 15, 2014
The fair value of options granted under the plan at the grant dates*	¥312.8 (\$2.81)	¥502 (\$4.52)	¥490 (\$4.41)
	2016 stock option	2017 stock option	2018 stock option
Persons granted.....	9 directors 20 executive officers	9 directors 20 executive officers	9 directors 27 executive officers
Number of options granted*	368,800	451,700	493,000
Date of grant.....	October 15, 2015	October 14, 2016	October 13, 2017
The fair value of options granted under the plan at the grant dates*	¥546 (\$4.91)	¥436 (\$3.92)	¥566 (\$5.09)
	2019 stock option		
Persons granted.....	6 directors 33 executive officers		
Number of options granted*	422,400		
Date of grant.....	July 13, 2018		
The fair value of options granted under the plan at the grant dates*	¥590 (\$5.31)		

The total stock-based compensation costs recognized for the years ended March 31, 2019 and 2018, were ¥244 million (\$2,201 thousand) and ¥279 million, respectively.

The fair value of 2019 stock option is estimated using the Black-Scholes option-pricing model with the assumptions noted as follows in the table:

	2019 stock option
Volatility of stock price.....	32.04%
Estimated remaining outstanding period	3.8 years
Estimated dividend	2.74%
Risk-free interest rate	(0.11)%

The volatility of the stock price is based on the historical volatility of the Company's stock for the period equal to the option's estimated remaining outstanding period from the grant date. The estimated remaining outstanding period is based on the average term period and the average age as of retirement. The estimated dividend is based on the per share dividends of ¥18 (\$0.16) made in the preceding year for the year ended March 31, 2019. The risk-free interest rate is based on the yield of government bonds having a remaining life equal to the option's estimated remaining outstanding period.

The stock option activity for the fiscal years ended March 31, 2019 and 2018, was as follows:

	2010 stock option	2011 stock option	2012 stock option	2013 stock option
	Number of shares*			
For the year ended March 31, 2018				
Outstanding at beginning of fiscal year .	186,700	403,900	594,800	513,800
Granted				
Canceled or expired				
Exercised.....	125,400	119,300	230,000	21,600
Outstanding at end of fiscal year	61,300	284,600	364,800	492,200
Vested at end of fiscal year	61,300	284,600	364,800	492,200
For the year ended March 31, 2019				
Outstanding at beginning of fiscal year .	61,300	284,600	364,800	492,200
Granted				
Canceled or expired				
Exercised.....	36,000	130,900	117,700	43,200
Outstanding at end of fiscal year	25,300	153,700	247,100	449,000
Vested at end of fiscal year	25,300	153,700	247,100	449,000
	2014 stock option	2015 stock option	2016 stock option	2017 stock option
	Number of shares*			
For the year ended March 31, 2018				
Outstanding at beginning of fiscal year .	419,000	337,600	368,800	451,700
Granted				
Canceled or expired				
Exercised.....	14,700	9,400	9,700	
Outstanding at end of fiscal year	404,300	328,200	359,100	451,700
Vested at end of fiscal year	404,300	328,200	359,100	451,700
For the year ended March 31, 2019				
Outstanding at beginning of fiscal year .	404,300	328,200	359,100	451,700
Granted				
Canceled or expired				
Exercised.....	73,500	25,400	26,400	
Outstanding at end of fiscal year	330,800	302,800	332,700	451,700
Vested at end of fiscal year	330,800	302,800	332,700	451,700

	2018 stock option	2019 stock option
	Number of shares*	
For the year ended March 31, 2018		
Outstanding at beginning of fiscal year .		
Granted	493,000	
Canceled or expired		
Exercised.....		
Outstanding at end of fiscal year	493,000	
Vested at end of fiscal year	493,000	

For the year ended March 31, 2019

Outstanding at beginning of fiscal year .	493,000	
Granted		422,400
Canceled or expired		8,200
Exercised.....		
Outstanding at end of fiscal year	493,000	414,200
Vested at end of fiscal year	493,000	414,200

* On April 1, 2013, the Company split each share of its common stock, which was held by shareholders stated or recorded in the register of shareholders as of March 31, 2013, into ten (10) shares. Number of options, the fair value of options, and per share dividends have been retrospectively adjusted to reflect the stock split for all periods presented.

18. Selling, General, and Administrative Expenses

Selling, general, and administrative expenses for the years ended March 31, 2019 and 2018, consisted of the following:

	Millions of yen		Thousands of U.S. dollars
	2019	2018	2019
Provision for doubtful receivables.....	¥3,360	¥4,456	\$30,275
Employees' salaries, bonuses, and allowances	20,934	20,872	188,603
Other	53,653	51,554	483,368
Total	¥77,949	¥76,883	\$702,246

19. Gain on Step Acquisition

The Company recognized a step acquisition gain on its existing holdings of Godo Kaisha Seven Two (“Seven Two”), which engages in real estate leasing, and Sunshine Energy Aioi, LLC (“Aioi”), which engages in solar power generation, when Seven Two and Aioi became consolidated subsidiaries due to the additional silent partnership shares purchased by the Company for the year ended March 31, 2019.

The Company recognized a step acquisition gain on its existing holdings of Sunshine Energy Yusui, LLC (“Yusui”), which engages in solar power generation, when Yusui became a consolidated subsidiary due to the additional silent partnership shares purchased by the Company for the year ended March 31, 2018.

20. Related-Party Transactions (As restated*)

* Refer to *3

The transactions with subsidiaries of Mitsubishi UFJ Financial Group, Inc. or Mitsubishi Corporation, which has significant influence over the Company, for the years ended March 31, 2019 and 2018, were as follows:

	Millions of yen		Thousands of U.S. dollars
	2019	2018	2019
Interest expense*1	¥9,963	¥8,826	\$89,763
Interest expense (U.S. dollars)*1.....	N/A	N/A	26,485
Lease revenue	16,375	13,867	147,525

*1 Interest expense recorded in costs and other income (expenses).

Amounts due from and to subsidiaries of Mitsubishi UFJ Financial Group, Inc. or Mitsubishi Corporation, which has significant influence over the Company, as of March 31, 2019 and 2018, were as follows:

	Millions of yen		Thousands of U.S. dollars
	2019	2018	2019
Lease receivables and investments in leases*2	¥146,808	¥126,489	\$1,322,601
Short-term loans	63,000	63,000	567,567
Short-term loans (U.S. dollars).....	N/A	N/A	50,000
Long-term loans, including current maturities	277,882	282,618	2,503,441
Long-term loans, including current maturities (U.S. dollars)*3.....	N/A	N/A	1,329,150

*2 Lease receivables and investments in leases include the amounts of lease contracts, which aim to disperse credit risk, including interest, presented in consolidated balance sheets.

*3 The balance of long-term loans (U.S. dollars) secured by the foregoing assets as of March 31, 2019 and 2018, were \$1,329,150 thousand and \$966,086 thousand, respectively. (This information was not previously disclosed)

The Bank of Tokyo-Mitsubishi UFJ, Ltd., has changed its name to MUFG Bank, Ltd., as of April 1, 2018. Loans from Mitsubishi UFJ Trust and Banking Corporation have been transferred to MUFG Bank, Ltd., as of April 16, 2018, due to the reorganization of the Mitsubishi UFJ Financial Group, Inc.

21. Income Taxes

The Company and its domestic subsidiaries are subject to Japanese national and local income taxes, which, in the aggregate, resulted in a normal effective statutory tax rate of approximately 30.6% for the year ended March 31, 2019, and 30.9% for the year ended March 31, 2018.

The tax effects of significant temporary differences, which resulted in deferred tax assets and liabilities, as of March 31, 2019 and 2018, were as follows:

	Millions of yen		Thousands of U.S. dollars
	2019	2018	2019
Deferred tax assets:			
Tax loss carryforwards.....	¥36,386	¥30,247	\$327,803
Allowance for doubtful receivables.....	6,921	7,154	62,352
Advances received — leases	5,843	6,447	52,648
Accrued expenses	5,236	4,476	47,176
Depreciation of leased assets.....	4,642	3,360	41,824
Asset retirement obligations	4,070	3,406	36,673
Other.....	15,339	18,589	138,196
Total of tax loss carryforwards and temporary differences	78,440	73,681	706,675
Less valuation allowance for tax loss carryforwards.....	(1,863)		(16,792)
Less valuation allowance for temporary differences	(3,738)		(33,684)
Total valuation allowance.....	(5,602)	(6,463)	(50,476)
Less deferred tax liabilities.....	(65,958)	(53,285)	(594,217)
Net deferred tax assets.....	¥6,879	¥13,933	\$61,981

	Millions of yen		Thousands of U.S. dollars
	2019	2018	2019
Deferred tax liabilities:			
Depreciation of leased assets of foreign subsidiaries	¥77,925	¥62,104	\$702,030
Net unrealized gain on available-for-sale securities.....	10,910	11,482	98,295
Difference in assets and liabilities of newly consolidated subsidiaries between fair value and tax basis	7,557	8,223	68,083
Deferred revenues from certain finance lease transactions	6,224	6,367	56,080
Other.....	6,474	9,015	58,332
Total deferred tax liabilities.....	109,093	97,193	982,821
Less deferred tax assets	(65,958)	(53,285)	(594,217)
Net deferred tax liabilities	¥43,135	¥43,908	\$388,604

The expiration of tax loss carryforwards, the related valuation allowances and the resulting net deferred tax assets as of March 31, 2019, were as follows:

	Millions of yen				
	1 year or less	After 1 year through 5 years	After 5 years through 10 years	After 10 years	Total
March 31, 2019					
Deferred tax assets relating to tax loss carryforwards* ¹	¥126	¥1,520	¥1,698	¥33,041	¥36,386
Less valuation allowances for tax loss carryforwards.....		(603)	(776)	(483)	(1,863)
Net deferred tax assets relating to tax loss carryforwards* ²	126	916	921	32,557	34,522

March 31, 2019	Thousands of U.S. dollars				Total
	1 year or less	After 1 year through 5 years	After 5 years through 10 years	After 10 years	
Deferred tax assets relating to tax loss carryforwards* ¹	\$1,140	\$13,695	\$15,299	\$297,669	\$327,803
Less valuation allowances for tax loss carryforwards.....		(5,439)	(6,998)	(4,354)	(16,792)
Net deferred tax assets relating to tax loss carryforwards* ²	1,140	8,255	8,300	293,315	311,011

*1 Tax loss carryforwards were calculated by applying the normal effective statutory tax rate.

*2 Net deferred tax assets are recognized primarily for tax loss carryforwards (calculated by applying the normal effective statutory tax rate) of consolidated subsidiaries of the Company. The tax loss carryforwards of these foreign consolidated subsidiaries arose by applying the accelerated depreciation for leased assets. Valuation allowances have not been recognized for these tax loss carryforwards because they are expected to be collectible considering future taxable income.

Certain subsidiaries of the Company have tax loss carryforwards as above and those will mainly begin to expire in 2031.

A reconciliation between the normal effective statutory tax rates and the actual effective tax rates reflected in the accompanying consolidated statements of income for the year ended March 31, 2019, with the corresponding figures for 2018, is as follows:

	2019	2018
Normal effective statutory tax rate	30.6%	30.9%
Effect of change in income tax rate in the United States of America		(9.5)
Effect of changes in companies subject to the CFC rules	(4.6)	
Difference in tax rate related to foreign subsidiaries.....	(3.1)	1.2
Amortization of goodwill	1.9	2.0
Other — net.....	0.2	0.2
Actual effective tax rate.....	25.0%	24.8%

22. Leases

The future minimum payments under noncancelable operating leases as lessee as of March 31, 2019 and 2018, were as follows:

	Millions of yen		Thousands of U.S. dollars
	2019	2018	2019
Due within one year.....	¥2,859	¥2,699	\$25,757
Due after one year	5,539	6,936	49,903
Total.....	¥8,398	¥9,635	\$75,660

23. Financial Instruments and Related Disclosures

(1) Policy for financial instruments

The Companies mainly conduct business of lease transactions, installment sales, and financial transactions.

In order to finance these businesses, the Companies utilize indirect financing, primarily bank loans, as well as direct financing, issuance of bonds, commercial paper, and securitization receivables.

So as to properly manage the interest rate risk that arises from the mismatch of interest conditions and that of duration between invested assets and financing liabilities, the Companies utilize asset liability management (ALM).

Derivatives are used, not for speculative and trading purposes, but to hedge interest and foreign currency exposures as described in Note 24.

(2) Nature and extent of risks arising from financial instruments

Major financial assets the Companies have are receivables relating to leases, installment sales, and loans, which are exposed to customer credit risk.

Marketable and investment securities, mainly composed of equity securities, debt securities, and others, which are held for maintaining business relationships with customers and investment income purposes, are exposed to issuer credit risk, interest rate risk, and market price fluctuation risk.

The Companies are exposed to liquidity risk, namely the risk that, under certain conditions, they may not be able to procure the funds needed from the market to meet payment obligations for loans, bonds, commercial paper, and so on, on their maturity dates. The Companies are also exposed to interest rate fluctuation risk on floating interest rate liabilities.

The Companies mainly conduct business of lease transactions, installment sales, and financial transactions. Some receivables relating to leases, installment sales, and loans are with fixed interest rates. However, the Companies use some floating interest rate financing instruments, which expose them to interest rate risk.

In order to comprehensively manage these interest rate risks, or to secure stable earnings by fixing a profit margin for individual business projects, the Companies utilize interest rate-related derivative transactions.

In order to manage foreign exchange risk for individual foreign currency-denominated assets and liabilities, the Companies also utilize currency-related derivative transactions and foreign currency-denominated debt.

Please see Note 24 for more details about derivatives.

(3) Risk management for financial instruments

(a) Credit risk management

The Companies manage the credit risk of individual customers based on their overall strategy, financial position, credit rating portfolio characteristics, and other factors in accordance with the internal credit management rules. This credit management process is conducted by the business departments and the credit department, with regular reporting to the Risk Management Committee, the Management Committee, and the Board of Directors. In addition, the Internal Audit department monitors and audits credit administration and management status.

(b) Market risk management (foreign exchange risk and interest rate fluctuation risk)

The Companies manage exposure to interest rate fluctuation risk, foreign exchange risk, and price fluctuation risk according to internal rules for market risk management.

(i) Interest rate fluctuation risk management

In order to properly manage interest rate fluctuation risk, the Companies not only constantly monitor interest rate movements, but also monitor any mismatches of interest conditions and that of duration between invested assets and financing liabilities. With respect to interest rate fluctuation risk, the Company convenes the ALM Committee quarterly, attended by officers and the managers of related departments, to review market conditions, and asset/liability portfolio analysis. The ALM Committee deliberates and decides on policies with regard to current risk management and new financing. In addition, the Company reports quarterly to the Risk Management Committee.

(ii) Foreign exchange risk management

The Companies reduce foreign exchange risk of foreign currency-denominated assets individually by financing commensurate foreign currency-denominated debt and by using foreign currency-related derivative transactions. Reports regarding foreign exchange risk status are made to the ALM Committee and the Risk Management Committee.

(iii) Price fluctuation risk management

Price fluctuation risk for marketable and investment securities with quoted market prices in particular are reported to the ALM Committee and the Risk Management Committee. Most equity securities held by the Companies are for the purpose of maintaining business relationships with customers, and the Companies perform an annual review on whether to maintain these

shares by monitoring the financial condition of the issuers (customers) and transaction status with customers as well as evaluating the cost of capital.

(iv) Derivative transactions

The financial department of the Company utilizes derivative transactions in accordance with internal rules. Interest rate fluctuation risk is managed comprehensively through ALM with interest rate fluctuation risk of assets and liabilities in the consolidated balance sheets. Foreign currency fluctuation risk is managed on an individual project basis. The status of these derivative transactions is reported to the ALM Committee every quarter. Credit risk due to nonfulfillment of contracts by counterparties is managed by setting individual credit limits according to the financing credit rating of the customer.

(v) Quantitative information of market risk

The Companies have financial instruments exposed to market risk, which are composed mainly of installment sales receivables, lease receivables, and investments in leases, loans, marketable and investment securities, short-term borrowings, and long-term debt. The Companies adopt ALM to these financial instruments and use indices, such as 10 BPV (*1) and VaR (*2) to measure market risks. In calculating the VaR, the Companies adopt a historical simulation model (holding period, one year; confidence interval, 99%; and observation period, five years). The 10 BPV at March 31, 2019 and 2018, was ¥3,954 million (\$35,627 thousand) and ¥4,283 million, respectively. The aggregate VaR at March 31, 2019 and 2018, was ¥19,298 million (\$173,859 thousand) and ¥12,163 million, respectively.

(*1) 10 BPV: One of the interest rate indices, which estimates changes in the market value of subject assets and liabilities assuming a 10 basis-point (0.10%) upward shift of underlying interest rates.

(*2) VaR: Quantitatively measured amount which estimates potential loss of portfolios over a certain period and according to a certain probability based on the past statistics

The Companies measure and manage market risks, including the risks of the future rentals on and residual values of operating lease transactions, since they are also exposed to market risks similar to lease receivables and investments in leases (which are related to finance lease transactions).

The Companies have adopted a historical simulation model, which calculates a VaR as a statistically possible amount of losses in a fixed confidence interval based on historical market volatility. However, this model is not designed to capture certain abnormal market fluctuations.

(c) Liquidity risk management on financing

The Companies monitor their cash management status as a whole and control the duration mixture of financing. Through maintaining commitment lines with multiple financial institutions and diversification of financing methods, the Companies endeavor to secure liquidity. Liquidity risk management related to financing is conducted based on the Companies' internal liquidity risk management rule monitoring the probability of realization of the risk under the current financing environment and monthly reports on liquidity risk status to the executive officer in charge. The executive officer in charge decides the stage of liquidity risk and reports the decision to the ALM Committee and the Risk Management Committee. The Company has also prepared a contingency plan for each stage of liquidity risk and has been prepared for appropriate action addressing any such contingency.

(4) Supplementary information on fair value of financial instruments

Quoted market prices, when available, are used to estimate fair values of financial instruments. However, when quoted market prices are not available for financial instruments, fair values for such financial instruments are estimated using DCF models or other valuation techniques. Considerable judgment is required in determining methodologies and assumptions used in estimating fair values of financial instruments; therefore, the effect of using different methodologies and assumptions may be material to the estimated fair value amounts.

Regarding the fair value of financial instruments other than derivatives as of March 31, 2019 and 2018, see Note 24 for fair value information for on derivatives.

	Millions of yen		
	Carrying amount	Fair value	Unrealized gain (loss)
March 31, 2019			
Cash and cash equivalents	¥186,489	¥186,489	
Time deposits other than cash equivalents	9,341	9,341	
Receivables:			
Installment sales	265,962		
Deferred profit on installment sales	(16,462)		
Allowance for doubtful receivables	(341)		
Sub-total	249,158	262,552	¥13,393
Receivables:			
Loans	1,114,470		
Allowance for doubtful receivables	(2,500)		
Sub-total	1,111,969	1,137,966	25,996
Lease receivables and investments in leases ...	1,579,843		
Residual values of investments in leases ...	(44,708)		
Allowance for doubtful receivables	(1,923)		
Sub-total	1,533,211	1,616,341	83,130
Marketable and investment securities	80,704	80,704	
Long-term receivables	27,286		
Allowance for doubtful receivables	(15,079)		
Sub-total	12,207	12,207	
Total	¥3,183,083	¥3,305,603	¥122,520
Short-term loans from banks and other financial institutions	¥320,604	¥320,604	
Commercial paper	742,200	742,200	
Notes and accounts payable — trade	93,067	93,067	
Bonds	1,060,302	1,056,338	¥(3,963)
Loans from the securitizations of the minimum future rentals on lease contracts	145,842	145,564	(278)
Long-term loans from banks and other financial institutions	2,171,403	2,167,405	(3,998)
Total	¥4,533,420	¥4,525,179	¥(8,240)

March 31, 2018	Millions of yen		
	Carrying amount	Fair value	Unrealized gain (loss)
Cash and cash equivalents	¥160,124	¥160,124	
Time deposits other than cash equivalents	4,976	4,976	
Receivables:			
Installment sales	273,364		
Deferred profit on installment sales.....	(17,810)		
Allowance for doubtful receivables.....	(683)		
Sub-total	254,870	268,931	¥14,061
Receivables:			
Loans	1,233,218		
Allowance for doubtful receivables.....	(5,195)		
Sub-total	1,228,023	1,279,168	51,145
Lease receivables and investments in leases ...	1,543,940		
Residual values of investments in leases	(42,990)		
Allowance for doubtful receivables.....	(1,538)		
Sub-total	1,499,411	1,573,489	74,078
Marketable and investment securities.....	70,282	70,282	
Long-term receivables	34,892		
Allowance for doubtful receivables.....	(15,633)		
Sub-total	19,259	19,259	
Total.....	¥3,236,946	¥3,376,231	¥139,285
Short-term loans from banks and other			
financial institutions	¥407,351	¥407,351	
Commercial paper	807,400	807,400	
Notes and accounts payable — trade.....	83,177	83,177	
Bonds.....	833,705	824,138	¥(9,567)
Loans from the securitizations of the			
minimum future rentals on lease contracts .	165,897	166,393	496
Long-term loans from banks and other			
financial institutions	2,037,414	2,023,663	(13,751)
Total.....	¥4,334,947	¥4,312,125	¥(22,822)

	Carrying amount	Fair value	Unrealized gain (loss)
March 31, 2019			
Cash and cash equivalents	\$1,680,088	\$1,680,088	
Time deposits other than cash equivalents	84,161	84,161	
Receivables:			
Installment sales	2,396,061		
Deferred profit on installment sales.....	(148,310)		
Allowance for doubtful receivables.....	(3,079)		
Sub-total	2,244,671	2,365,334	\$120,662
Receivables:			
Loans	10,040,277		
Allowance for doubtful receivables.....	(22,531)		
Sub-total	10,017,745	10,251,947	234,201
Lease receivables and investments in leases ...	14,232,821		
Residual values of investments in leases ...	(402,780)		
Allowance for doubtful receivables.....	(17,325)		
Sub-total	13,812,716	14,561,635	748,919
Marketable and investment securities.....	727,066	727,066	
Long-term receivables	245,828		
Allowance for doubtful receivables.....	(135,848)		
Sub-total	109,980	109,980	
Total.....	\$28,676,429	\$29,780,214	\$1,103,784
Short-term loans from banks and other financial institutions	\$2,888,326	\$2,888,326	
Commercial paper	6,686,486	6,686,486	
Notes and accounts payable — trade.....	838,447	838,447	
Bonds.....	9,552,272	9,516,567	\$(35,704)
Loans from the securitizations of the minimum future rentals on lease contracts .	1,313,895	1,311,387	(2,507)
Long-term loans from banks and other financial institutions	19,562,196	19,526,171	(36,025)
Total.....	\$40,841,624	\$40,767,386	\$(74,237)

The methodologies and assumptions used to estimate the fair values of financial instruments are summarized below:

Cash and cash equivalents and time deposits other than cash equivalents

The carrying values of cash and cash equivalents and time deposits other than cash equivalents approximate fair value because of their short maturities.

Receivables — Installment sales

The fair values of receivables — installment sales are measured by discounting the amounts to be received based on the collection schedule at the interest rate assumed when similar and new installment sales are made and based on the same internal rating and periods.

Receivables — Loans

The carrying values of loan receivables with floating interest rates approximate fair value because the floating rates will be determined by the market interest rate in the short term as long as there are no significant fluctuations in the credit standing after lending.

The fair values of loan receivables with fixed interest rates are measured by discounting the amounts to be received, including principal and interest at the interest rates assumed when similar and new lending is made, based on the same internal rating and periods.

Lease receivables and investments in leases

The fair values of lease receivables and investments in leases are measured by discounting the amount to be received (*) based on the collection schedule reduced by the amount of the estimate for the administrative and maintenance expenses at the interest rates assumed when similar and new lease dealings are made based on the same internal rating and periods.

(*) As to the lease receivables and investments in leases involved in the foreign exchange forward contracts that qualify for hedge accounting and meet specific matching criteria, the amount to be received is exchanged at the contract rate (see Note 24).

Marketable and investment securities

The fair values of equity securities are measured at the quoted market price of the stock exchanges, or determined by discounting the future cash flows at a certain discount rate. The carrying values of debt securities and trust beneficiary with floating interest rates approximate fair value because the floating rates will be determined by the market interest rate in the short term as long as there are no significant fluctuations in the credit standing. The fair values of debt securities and trust beneficiary interests with fixed interest rates are determined by discounting the cash flows at a certain discount rate. Information on the fair value of the marketable and investment securities by classification is included in Note 4.

Long-term receivables

The fair values of long-term receivables, which are composed of receivables to customers in distress, are measured at carrying value reduced by the estimated uncollectible amount based on the estimated amount of the collateral value and the recoverable amount by guarantee.

Short-term loans from banks and other financial institutions

The carrying values of short-term loans from banks and other financial institutions approximate fair value because of their short-term settlement period.

Commercial paper

The carrying values of commercial paper approximate fair value because of its short-term settlement period.

Notes and accounts payable — trade

The carrying values of notes and accounts payable — trade approximate fair value because of their short-term settlement period.

Bonds

The carrying values of bonds settled in the short-term approximate fair value. The carrying values of bonds settled in the long term with floating interest rates approximate fair value because the floating rates will be determined by the market interest rate in the short term and there were no significant fluctuations in the credit standing of the Companies after issuance. The fair values of other bonds are measured by discounting the total amount to be paid, including principal and interest (*) based on the specific periods at the interest rates assumed when issuing a new bond with similar terms.

(*) Bonds with fixed interest rates are netted against related floating-to-fixed interest rate swaps when qualifying for hedge accounting and meeting specific criteria (see Note 24).

Loans from the securitizations of the minimum future rentals on lease contracts

The carrying values of loans from the securitizations of the minimum future rentals on lease contracts settled in the short-term approximate fair value.

The carrying values of loans from the securitizations of the minimum future rentals on leases settled in the long term with floating interest rates approximate fair value because the floating interest rate will be determined by the market interest rate in the short term and there are no significant fluctuations in the credit standing of the Companies after securitizing. The fair values of other loans from the securitizations of the minimum future rentals on lease contracts are measured by discounting the cash flows to be paid, including principal and interest based on specific period, at interest rates assumed when a similar and

new securitization is made.

Long-term loans from banks and other financial institutions

The carrying values of long-term loans with floating interest rates approximate fair value because the floating rates will be determined by the market interest rate in the short term and there are no significant fluctuations in the credit standing of the Companies after borrowing. The fair values of long-term loans with fixed interest rates are measured by discounting the total amount to be paid, including principal and interest (*) based on specific period, at interest rates assumed when a similar and new borrowing is made.

(*) Regarding the long-term loans involved in the interest rate swap contracts that qualify for hedge accounting and meet specific matching criteria, the total amount of principal and interest at the post-swap rate is applied.

Regarding the long-term loans involved in the cross-currency interest rate swap contracts that qualify for hedge accounting and meet specific matching criteria, the total amount of principal and interest is considered as borrowings of yen currency at a fixed rate (see Note 24).

Derivatives

Information regarding the fair value of derivatives is included in Note 24.

Financial instruments whose fair value is not readily determinable

Nonmarketable securities as of March 31, 2019 and 2018, were summarized as follows:

	Millions of yen		Thousands of U.S. dollars
	2019	2018	2019
Shares of subsidiaries and associated companies	¥67,266	¥79,416	\$606,002
Unlisted shares	16,762	6,873	151,015
Trust beneficiary interests	2,819	900	25,404
Silent partnership interests and other	124,566	104,920	1,122,223
Total	¥211,415	¥192,111	\$1,904,644

(5) Maturity analysis for receivables and securities with contractual maturities

	Millions of yen					
	Due in one year or less	Due after one year through two years	Due after two years through three years	Due after three years through four years	Due after four years through five years	Due after five years
March 31, 2019						
Cash and cash equivalents	¥186,489					
Time deposits other than cash equivalents	9,341					
Receivables						
Installment sales (1) ..	86,858	¥64,640	¥46,247	¥31,688	¥17,934	¥18,593
Loans	280,045	150,581	145,465	110,917	100,229	327,230
Lease receivables and investments in leases						
(2)	476,265	386,219	289,369	212,298	141,048	330,629
Investment securities						
Available-for-sale securities with contractual maturities						
Debt securities	1,112	1	1,121	101	603	703
Other	2,448	13,531	26,305	18,810	6,137	32,214
Total	¥1,042,562	¥614,974	¥508,510	¥373,815	¥265,953	¥709,370

	Millions of yen					
	Due in one year or less	Due after one year through two years	Due after two years through three years	Due after three years through four years	Due after four years through five years	Due after five years
March 31, 2018						
Cash and cash equivalents.....	¥160,124					
Time deposits other than cash equivalents	4,976					
Receivables						
Installment sales (1) ..	89,384	¥65,665	¥48,039	¥31,673	¥18,784	¥19,816
Loans	308,707	194,048	150,673	136,768	98,430	344,590
Lease receivables and investments in leases (2)	473,894	378,317	294,688	201,784	135,385	300,388
Investment securities						
Available-for-sale securities with contractual maturities						
Debt securities	1	1,014	1	1,121	101	448
Other	3,444	12,407	2,335	9,098	11,343	24,113
Total	¥1,040,533	¥651,452	¥495,738	¥380,445	¥264,045	¥689,357

	Thousands of U.S. dollars					
	Due in one year or less	Due after one year through two years	Due after two years through three years	Due after three years through four years	Due after four years through five years	Due after five years
March 31, 2019						
Cash and cash equivalents.....	\$1,680,088					
Time deposits other than cash equivalents	84,161					
Receivables						
Installment sales (1) ..	782,509	\$582,344	\$416,647	\$285,481	\$161,573	\$167,505
Loans	2,522,934	1,356,590	1,310,502	999,258	902,971	2,948,020
Lease receivables and investments in leases (2)	4,290,679	3,479,458	2,606,933	1,912,594	1,270,706	2,978,644
Investment securities						
Available-for-sale securities with contractual maturities						
Debt securities	10,025	14	10,104	915	5,434	6,335
Other	22,058	121,906	236,984	169,460	55,294	290,220
Total	\$9,392,456	\$5,540,314	\$4,581,171	\$3,367,711	\$2,395,981	\$6,390,725

(1) Including unrealized profit of installment sales.

(2) Including unearned interest income.

(3) Long-term receivables to customers in distress, whose repayment schedule cannot be expected, are not presented in the above table.

(4) Please see Note 13 for information on the maturity of short-term borrowings and long-term debt.

24. Derivatives

Derivative transactions to which hedge accounting is not applied as of March 31, 2019 and 2018, were as follows:

Millions of yen								
2019					2018			
	Contract amount	Contract amount due after one year	Fair value	Unrealized gain (loss)	Contract amount	Contract amount due after one year	Fair value	Unrealized gain (loss)
Currency interest rate swap contracts:								
Chinese yuan payment, U.S. dollars receipt					¥18			
Indonesia rupiah payment, Japanese yen receipt	¥1,815	¥1,524	¥174	¥174	4,847	¥1,770	¥33	¥33
Interest rate swap contracts:								
Fixed-rate payment, floating-rate receipt	594	462	(33)	(33)	726	594	(46)	(46)
Thousands of U.S. dollars								
2019								
	Contract amount	Contract amount due after one year	Fair value	Unrealized gain (loss)				
Currency interest rate swap contracts:								
Chinese yuan payment, U.S. dollars receipt								
Indonesia rupiah payment, Japanese yen receipt	\$16,354	\$13,736	\$1,570	\$1,570				
Interest rate swap contracts:								
Fixed-rate payment, floating-rate receipt.....	5,351	4,162	(298)	(298)				

Derivative transactions to which hedge accounting is applied as of March 31, 2019 and 2018, were as follows:

		Millions of yen		
		2019		
	Hedged item	Contract amount	Contract amount due after one year	Fair value
Currency interest rate swap contracts:				
Thai baht payment, Japanese yen receipt	Bonds	¥15,000	¥15,000	¥1
Thai baht payment, U.S. dollars receipt	Long-term loans, bonds	16,331	13,436	(659)
Indonesia rupiah payment, Japanese yen receipt	Long-term loans	1,000	1,000	31
Indonesia rupiah payment, U.S. dollars receipt	Lease receivable, long-term loans	10,690	7,177	229
Foreign exchange forward contracts:				
Selling U.S. dollars	Payables — trade	209		2
Selling Singapore dollars	Payables — trade	15		
Buying U.S. dollars	Payables — trade	9		
Cross-currency interest rate swap contracts:				
Thai baht payment, U.S. dollars receipt	Long-term loans, bonds	10,026	3,419	
Euro payment, Thai baht receipt	Long-term loans	631	392	
Foreign exchange forward contracts:				
Selling U.S. dollars	Lease receivables	1,061		
Interest rate swap contracts:				
Fixed-rate payment, floating-rate receipt	Short-term loans, long-term loans, bonds	482,575	315,899	5,719
Interest rate swap contracts:				
Floating-rate payment, fixed-rate receipt	Long-term loans	5,000	5,000	
Fixed-rate payment, floating-rate receipt	Long-term loans	257,775	243,664	

		Millions of yen		
		2018		
	Hedged item	Contract amount	Contract amount due after one year	Fair value
Currency interest rate swap contracts:				
Chinese yuan payment, U.S. dollars receipt	Lease receivables	¥190		¥11
Indonesia rupiah payment, U.S. dollars receipt	Lease receivables, long-term loans	4,276	¥2,302	68
Thai baht payment, U.S. dollars receipt	Long-term loans, bonds	13,592	11,743	(717)
Foreign exchange forward contracts:				
Buying Euro	Payables — trade (forecast transactions)	76		(3)
Cross-currency interest rate swap contracts:				
Thai baht payment, U.S. dollars receipt	Long-term loans, bonds	19,172	10,238	
Foreign exchange forward contracts:				
Selling U.S. dollars	Lease receivables, payables — trade	1,991		
Buying Chinese yuan	Payables — trade	345		
Interest rate swap contracts:				
Fixed-rate payment, floating-rate receipt	Short-term loans, long-term loans, bonds	638,519	443,478	6,604
Interest rate swap contracts:				
Floating-rate payment, fixed-rate receipt	Long-term loans	5,000	5,000	
Fixed-rate payment, floating-rate receipt	Long-term loans	214,617	195,678	

		Thousands of U.S. dollars		
		2019		
	Hedged item	Contract amount	Contract amount due after one year	Fair value
Currency interest rate swap contracts:				
Thai baht payment, Japanese yen receipt	Bonds	\$135,135	\$135,135	\$17
Thai baht payment, U.S. dollars receipt	Long-term loans, bonds	147,132	121,052	(5,941)
Indonesia rupiah payment, Japanese yen receipt	Long-term loans	9,009	9,009	285
Indonesia rupiah payment, U.S. dollars receipt	Lease receivable, long-term loans	96,312	64,660	2,066
Foreign exchange forward contracts:				
Selling U.S. dollars	Payables — trade	1,886		18
Selling Singapore dollars	Payables — trade	136		
Buying U.S. dollars	Payables — trade	87		
Cross-currency interest rate swap contracts:				
Thai baht payment, U.S. dollars receipt	Long-term loans, bonds	90,333	30,809	
Euro payment, Thai baht receipt	Long-term loans	5,693	3,536	
Foreign exchange forward contracts:				
Selling U.S. dollars	Lease receivables	9,566		
Interest rate swap contracts:				
Fixed-rate payment, floating-rate receipt	Short-term loans, long-term loans, bonds	4,347,523	2,845,944	51,525
Interest rate swap contracts:				
Floating-rate payment, fixed-rate receipt	Long-term loans	45,045	45,045	
Fixed-rate payment, floating-rate receipt	Long-term loans	2,322,297	2,195,178	

The fair values of derivative transactions are measured at the forward foreign exchange quotation, the offered price by financial institutions, or the price calculated according to the present discounted value, and so on.

The contract amounts of derivatives, which are shown in the above tables, do not represent the amounts exchanged by the parties and do not measure the Companies' exposure to credit or market risk.

The cross-currency interest rate swap contracts, interest rate swap contracts, and foreign currency exchange contracts that qualify for hedge accounting and meet specific matching criteria are assigned to the associated long-term loans from banks and other financial institutions, bonds, lease receivables, and payables — trade, recorded in the consolidated balance sheets at March 31, 2019 and 2018, and included in the fair value of hedged items.

25. Comprehensive Income

The components of other comprehensive income for the years ended March 31, 2019 and 2018, were as follows:

	Millions of yen		Thousands of U.S. dollars
	2019	2018	2019
Net unrealized (loss) gain on available-for-sale securities:			
Gains arising during the year.....	¥2,288	¥12,008	\$20,612
Reclassification adjustments to loss	(4,768)	(1,505)	(42,959)
Amount before income tax effect	(2,480)	10,503	(22,346)
Income tax effect	584	(3,220)	5,262
Total	(1,896)	7,282	(17,084)
Deferred (loss) gain on derivatives under hedge accounting:			
(Losses) gains arising during the year	(1,998)	1,509	(18,002)
Reclassification adjustments to profit or (loss)	(899)	3,174	(8,099)
Amount before income tax effect	(2,897)	4,684	(26,101)
Income tax effect	1,621	(1,489)	14,606
Total	(1,275)	3,194	(11,495)
Foreign currency translation adjustments:			
Adjustments arising during the year	(1,168)	(12,635)	(10,527)
Reclassification adjustments to loss		(21)	
Amount before income tax effect	(1,168)	(12,656)	(10,527)
Income tax effect			
Total	(1,168)	(12,656)	(10,527)
Defined retirement benefit plans:			
Adjustments arising during the year	2,210	289	19,915
Reclassification adjustments to profit.....	486	687	4,383
Amount before income tax effect	2,697	977	24,298
Income tax effect	(806)	(303)	(7,263)
Total	1,890	673	17,035
Share of other comprehensive income in associates:			
(Losses) gains arising during the year	(1,064)	315	(9,592)
Reclassification adjustments to profit.....	103	93	931
Total	(961)	409	(8,661)
Total other comprehensive income	¥(3,411)	¥(1,095)	\$(30,733)

26. Segment Information

Under ASBJ Statement No. 17, *Accounting Standard for Segment Information Disclosures*, and ASBJ Guidance No. 20, *Guidance on Accounting Standard for Segment Information Disclosures*, an entity is required to report financial and descriptive information about its reportable segments. Reportable segments are operating segments or aggregations of operating segments that meet specified criteria. Operating segments are components of an entity about which separate financial information is available and such information is evaluated regularly by the chief operating decision maker in deciding how to allocate resources and in assessing performance. Generally, segment information is required to be reported on the same basis as is used internally for evaluating operating segment performance and deciding how to allocate resources to operating segments.

1. Description of reportable segments

The Companies have two reportable segments: “Customer Finance” and “Asset Finance.”

Customer Finance is attributable to financial transactions, such as finance leases, installment sales, and loans to individual customers, relating to credit risk management.

Asset Finance is attributable to financial transactions, such as operating leases, investments or loans related to real estate, operating securities, financing related to aircraft, and leasing of office buildings, relating to individual asset or project management.

2. Methods of measurement for the amounts of revenues, profit or loss, assets, and other items for each reportable segment

The accounting policies of each reportable segment are consistent with those disclosed in Note 2, "Summary of Significant Accounting Policies."

Certain foreign consolidated subsidiaries applied *Financial Instruments* (IFRS No. 9, issued by IASB) and *Revenue from Contracts with Customers* (IFRS No. 15, issued by IASB) for the year ended March 31, 2019, as discussed in Note 2.r. The effect of this change on segment profit was immaterial.

3. Information about revenues, profit or loss, assets, and other items

	Millions of yen				
	Reportable segment			Adjustments (1) (2)	Consolidated
Year Ended March 31, 2019	Customer finance	Asset finance	Total		
Revenues:					
Revenue from external customers	¥588,610	¥275,614	¥864,224		¥864,224
Intersegment revenue or transfers	14	362	377	¥(377)	
Total	588,625	275,977	864,602	(377)	864,224
Segment profit	36,031	55,581	91,613	(11,242)	80,371
Segment assets	2,939,120	2,649,269	5,588,390	202,538	5,790,929
Other items:					
Depreciation	7,400	120,826	128,226	193	128,420
Amortization of goodwill	2,695	3,039	5,734		5,734
Investments in equity method affiliates	24,564	57,935	82,500		82,500
Increase in property and equipment and intangible assets (3)	943	416,266	417,210	5,597	422,807

	Millions of yen				
	Reportable segment			Adjustments (1) (2)	Consolidated
Year Ended March 31, 2018	Customer finance	Asset finance	Total		
Revenues:					
Revenue from external customers	¥591,382	¥278,566	¥869,948		¥869,948
Intersegment revenue or transfers	11	454	466	¥(466)	
Total	591,394	279,020	870,414	(466)	869,948
Segment profit	38,946	50,453	89,399	(10,113)	79,285
Segment assets (4)	3,013,074	2,363,522	5,376,596	176,115	5,552,712
Other items:					
Depreciation	7,325	115,035	122,361	175	122,537
Amortization of goodwill	2,771	3,036	5,808		5,808
Investments in equity method affiliates	23,186	47,467	70,654		70,654
Increase in property and equipment and intangible assets	779	275,601	276,380	3,640	280,021

Year Ended March 31, 2019	Thousands of U.S. dollars				
	Reportable segment			Adjustments (1) (2)	Consolidated
	Customer finance	Asset finance	Total		
Revenues:					
Revenue from external customers	\$5,302,794	\$2,483,014	\$7,785,808		\$7,785,808
Intersegment revenue or transfers	134	3,265	3,399	\$(3,399)	
Total	5,302,929	2,486,279	7,789,208	(3,399)	7,785,808
Segment profit	324,608	500,737	825,345	(101,282)	724,063
Segment assets	26,478,563	23,867,293	50,345,857	1,824,675	52,170,532
Other items:					
Depreciation	66,668	1,088,527	1,155,196	1,745	1,156,942
Amortization of goodwill	24,283	27,380	51,663		51,663
Investments in equity method affiliates	221,303	521,940	743,244		743,244
Increase in property and equipment and intangible assets (3)	8,498	3,750,151	3,758,650	50,427	3,809,078

Notes:

- (1) “Adjustments” in segment profit contain mainly Company-wide expenses relating to the back-office operations of the Company (general administration, HR, Finance, and accounting) included in selling, general, and administrative expenses, which are not attributed to each reportable segment.
“Adjustments” in segment assets contain mainly operating funds, long-term investment funds, and Company-wide assets relating to the back-office operations of the Company, which are not attributed to each reportable segment.
“Adjustments” in depreciation contain depreciation relating to the back-office operations of the Company, which are not attributed to each reportable segment.
“Adjustments” in increase in property and equipment and intangible assets contain increase in property, plant, and equipment and intangible assets of Company-wide assets.
- (2) “Adjustments” for segment profit are adjusted to reach operating income in the consolidated statements of income.
- (3) Increase in property and equipment and intangible assets presented in “Customer Finance” does not include property and equipment and intangible assets of ¥2,053 million (\$18,498 thousand) and goodwill of ¥13,735 million (\$123,744 thousand) from the acquisition on ENGS and its consolidated subsidiaries for the year ended March 31, 2019.
- (4) The Company applied ASBJ Statement No. 28, “Partial Amendments to Accounting Standard for Tax Effect Accounting”, effective April 1, 2018. The segment assets as of March 31, 2018, have been retrospectively adjusted by applying the revised accounting standard.

4. Information about products and services

	Millions of yen				
	2019				
	Lease	Installment sales	Loans	Other	Total
Revenue from external customers	¥700,982	¥89,451	¥29,597	¥44,193	¥864,224

	Millions of yen				
	2018				
	Lease	Installment sales	Loans	Other	Total
Revenue from external customers	¥706,615	¥94,668	¥35,018	¥33,646	¥869,948

	Thousands of U.S. dollars				
	2019				
	Lease	Installment sales	Loans	Other	Total
Revenue from external customers	\$6,315,154	\$805,867	\$266,644	\$398,141	\$7,785,808

5. Information about geographical areas

(1) Revenues

Millions of yen					
2019					
Japan	North America	Europe/ Middle and Near East	Asia/Oceania	Other	Total
¥696,105	¥31,004	¥51,786	¥68,501	¥16,826	¥864,224

Revenues are classified by country or region based on the location of customers.

Millions of yen					
2018					
Japan	North America	Europe/ Middle and Near East	Asia/Oceania	Other	Total
¥711,495	¥27,577	¥57,335	¥57,600	¥15,939	¥869,948

Revenues are classified by country or region based on the location of customers.

Thousands of U.S. dollars					
2019					
Japan	North America	Europe/ Middle and Near East	Asia/Oceania	Other	Total
\$6,271,223	\$279,316	\$466,545	\$617,131	\$151,590	\$7,785,808

(2) Property and equipment

Millions of yen						
2019						
Japan	North America		Europe/ Middle and Near East	Asia/Oceania	Other	Total
	United States	Other				
¥634,311	¥208,257	¥101,667	¥433,181	¥503,508	¥144,388	¥2,025,314

Millions of yen						
2018						
Japan	North America		Europe/ Middle and Near East	Asia/Oceania	Other	Total
	United States	Other				
¥591,682	¥171,219	¥45,779	¥440,183	¥395,903	¥144,397	¥1,789,164

Thousands of U.S. dollars						
2019						
Japan	North America		Europe/ Middle and Near East	Asia/Oceania	Other	Total
	United States	Other				
\$5,714,516	\$1,876,197	\$915,919	\$3,902,533	\$4,536,109	\$1,300,797	\$18,246,074

Note:

Change in method of presentation

Property and equipment in “United States” previously presented in “North America” as of March 31, 2018, is independently presented as of March 31, 2019, due to increased materiality. 5. Information about geographical areas (2) Property and equipment as of March 31, 2018, has been reclassified to reflect the change in the method of presentation. As a result, property and equipment of ¥ 216,998 million previously presented in “North America” is reclassified as ¥171,219 million in “North America, — United States” and ¥45,779 million in “North America, — Other” as of March 31, 2018.

6. Information about impairment loss for long-lived assets

Millions of yen				
2018				
Customer finance	Asset finance	Total	Adjustments	Consolidated
Impairment loss	¥815	¥815		¥815

The amount presented in “Asset finance” for the year ended March 31, 2018, is an impairment loss on goodwill, which was recognized in connection with an acquisition of equity interests of a subsidiary operating a container leasing business. Due to the weak market conditions in the container leasing business, achievement of the revenue targets in the business plan at the time of acquisition is no longer expected. As a result, the entire carrying amount of goodwill was removed and recorded as an impairment loss in other income (expenses).

No impairment loss was recognized in 2019.

7. Information about amortization and unamortized balance of goodwill by reportable segment

Millions of yen				
2019				
Customer finance	Asset finance	Total	Adjustments	Consolidated
Amortization of goodwill	¥2,695	¥3,039	¥5,734	¥5,734
Unamortized balance of goodwill ..	34,911	37,251	72,163	72,163

Millions of yen				
2018				
Customer finance	Asset finance	Total	Adjustments	Consolidated
Amortization of goodwill	¥2,771	¥3,036	¥5,808	¥5,808
Unamortized balance of goodwill ..	25,987	45,312	71,299	71,299

Thousands of U.S. dollars				
2019				
Customer finance	Asset finance	Total	Adjustments	Consolidated
Amortization of goodwill	\$24,283	\$27,380	\$51,663	\$51,663
Unamortized balance of goodwill ..	314,516	335,602	650,119	650,119

27. Net Income per Share

Reconciliation of the differences between basic and diluted net income per share (EPS) for the years ended March 31, 2019 and 2018, was as follows:

	Millions of yen	Thousands of shares	Yen	U.S. dollars
	Net income attributable to owners of the parent	Weighted-average shares		EPS
For the year ended March 31, 2019				
Basic EPS				
Net income available to common shareholders	¥68,796	890,242	¥77.28	\$0.69
Effect of dilutive securities:				
Warrants		3,337		
Diluted EPS				
Net income for computation	¥68,796	893,579	¥76.99	\$0.69
	Millions of yen	Thousands of shares	Yen	
	Net income attributable to owners of the parent	Weighted-average shares		EPS
For the year ended March 31, 2018				
Basic EPS				
Net income available to common shareholders	¥63,679	889,723	¥71.57	
Effect of dilutive securities:				
Warrants		3,292		
Diluted EPS				
Net income for computation	¥63,679	893,015	¥71.31	

28. Subsequent Event

a. On May 15, 2019, the Board of Directors declared the appropriation of retained earnings as follows:

	Millions of yen	Thousands of U.S. dollars
Appropriations:		
Cash dividends of ¥14.00 (\$0.12) per share	¥12,466	\$112,314

b. Transfer of shares of SHINKO LEASE CO., LTD.

The Company resolved at the meeting of the Board of Directors held on April 18, 2019, to sell all shares of SHINKO LEASE CO., LTD. ("SHINKO LEASE"), a consolidated subsidiary, and signed a share transfer agreement with Showa Leasing Co., Ltd. ("Showa Leasing") on April 23, 2019.

(1) Reason for the share transfer

Since the Company acquired shares of SHINKO LEASE from Kobe Steel, Ltd. ("Kobe Steel") in 2000, the Company has been operating finance businesses through SHINKO LEASE as a joint venture business with Kobe Steel, which has been providing finance function to Kobe Steel Group as well as operating lease and installment sales business of construction machinery. The Company decided to enter into the share transfer agreement because the transfer of all shares of SHINKO LEASE held by the Company to Showa Leasing will provide SHINKO LEASE an opportunity to expand its strength through synergy with Showa Leasing and contribute to further development. The Company aims further for growth by improving asset efficiency through this share transfer and allocating business resources to main target industries, such as global assets and social infrastructures.

(2) Method of the share transfer

Share transfer agreement with cash consideration

(3) Name of the counterparty of the share transfer

Showa Leasing Co., Ltd.

(4) Schedule of the share transfer

- | | |
|--|------------------------|
| (a) Date of resolution at the meeting of the Board of Directors: | April 18, 2019 |
| (b) Date of the share transfer agreement: | April 23, 2019 |
| (c) Date of the share transfer: | July 1, 2019 (planned) |

(Note) Closing of the share transfer is subject to the satisfaction of certain conditions, including regulatory filings required under the applicable laws and regulations.

(5) Name and business of the subsidiary and its transactions with the Company

- | | |
|------------------------------------|---|
| (a) Name: | SHINKO LEASE CO., LTD. |
| (b) Business: | Lease, rental, sales, and installment sales of various movable property |
| (c) Transactions with the Company: | Lending of funds and provision of information technology systems |

(6) Number of shares transferred, amount of consideration, and status of shareholding before and after the transfer

- | | |
|--|--|
| (a) Number of shares before the transfer | 4,008 shares |
| (b) Number of shares transferred | 4,008 shares |
| (c) Amount of consideration | Not disclosed due to the confidentiality agreement |
| (d) Number of shares after the transfer | 0 shares |

(7) Name of the main segment in which the subsidiary's business is included in the Company's segment information

Customer finance segment

(8) Impact on business results of the Company

The impact of this share transfer on business results of the Company for the year ending March 31, 2020 is immaterial.

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of Mitsubishi UFJ Lease & Finance Company Limited:

We have audited the accompanying consolidated balance sheets of Mitsubishi UFJ Lease & Finance Company Limited and its consolidated subsidiaries as of March 31, 2019 and 2018, and the related consolidated statements of income, comprehensive income, changes in equity, and cash flows for the years then ended, and a summary of significant accounting policies and other explanatory information, all expressed in Japanese yen.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Mitsubishi UFJ Lease & Finance Company Limited and its consolidated subsidiaries as of March 31, 2019 and 2018, and the consolidated results of their operations and their cash flows for the years then ended in accordance with accounting principles generally accepted in Japan.

Convenience Translation

Our audits also comprehended the translation of Japanese yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made in accordance with the basis stated in Note 1 to the consolidated financial statements. Such U.S. dollar amounts are presented solely for the convenience of readers outside Japan.

Deloitte Touche Tohmatsu LLC

June 25, 2019