This report is solely an English translation of excerpts from the Japanese "Kessan Tanshin" (earnings report) filed with the Tokyo Stock Exchange, for the convenience of readers outside Japan. This report has been prepared in conformity with accounting principles and practices generally accepted in Japan, but is unaudited. All amounts rounded down.

Please note that certain figures in this report may differ from those reported in the company's annual reports, as the consolidated financial statements contained in the latter include certain reclassifications and additional information which is not required under accounting principles generally accepted in Japan.

## **Consolidated Interim Earnings Report**

for the Six Months Ended 30th September, 2002

24th October, 2002

Corporate Name: **Hitachi Capital Corporation**Stock Code: 8586
Stock Listing: Tokyo Stock Exchange
Head Office: Tokyo

(URL http://www.hitachi-capital.co.jp)

Representative Director: Mr. Kaichi Murata, President

Inquiries: Mr. Akio Ogura, General Manager, CI & Public Relations Dept.

Phone: 03-3503-2118

Meeting of the Board of Directors

for Approval of Interim Results: 24th October, 2002

Parent Company: Hitachi, Ltd. (Stock Code: 6501)

Shareholding: 53.7%

U.S. GAAP: Not Applicable

## 1. Consolidated Results for the Six Months Ended 30th September, 2002

(1st April, 2002 – 30th September, 2002)

(1) Consolidated Operating Results

(All amounts rounded down)

	Revenues		Operating income	
	¥ million %		¥ million	%
Six months ended 30th September, 2002	57,867	(11.5)	10,942	(34.6)
Six months ended 30th September, 2001	65,358	42.0	16,735	41.9
Year ended 31st March, 2002	126,017		29,145	

	Net inco	ome	Net income per share	Diluted net income per share
	¥ million	%	Yen	Yen
Six months ended 30th September, 2002	6,175	(33.6)	46.14	44.66
Six months ended 30th September, 2001	9,300	41.5	69.30	66.90
Year ended 31st March, 2002	9,017		67.19	65.23

#### Notes:

1. Volume of business:

Six months ended 30th September, 2002  $\mbox{\ensuremath{\$}}\mbox{\ensu$ 

2. Equity in earnings of affiliated companies:

Six months ended 30th September, 2002  $\mbox{$\frac{1}{2}$}$  10 million Six months ended 30th September, 2001  $\mbox{$\frac{1}{2}$}$  31 million Year ended 31st March, 2002  $\mbox{$\frac{1}{2}$}$  52 million

3. Average number of shares of common stock outstanding:

Six months ended 30th September, 2002 133,823,674 shares Six months ended 30th September, 2001 134,191,410 shares Year ended 31st March, 2002 134,191,249 shares

- 4. No changes in accounting policy were applicable to the above figures.
- 5. Percentages for revenues, operating income and net income represent percentage changes from the corresponding period of the previous year.

### (2) Consolidated Financial Position

	Total assets	Stockholders' equity	Stockholders' equity ratio	Stockholders' equity per share
	¥ million	¥ million	%	Yen
As of 30th September, 2002	1,998,200	228,631	11.4	1,721.03
As of 30th September, 2001	2,188,605	229,428	10.5	1,709.71
As of 31st March 31, 2002	2,081,730	227,759	10.9	1,697.27

Note:

Number of shares issued and outstanding:

As of 30th September, 2002 132,845,536 shares As of 30th September, 2001 134,191,402 shares As of 31st March, 2002 134,190,884 shares

### (3) Consolidated Cash Flows

(¥ million)

	Operating activities	Investing activities	Financing activities	Cash and cash equivalents at end of period
Six months ended 30th September, 2002	75,148	(508)	(112,874)	169,390
Six months ended 30th September, 2001	166,752	(5,323)	(75,105)	359,633
Year ended 31st March, 2002	246,172	(7,731)	(305,017)	207,620

Note: Acquisition of equipment for lease is included in cash flows from operating activities.

(4) Number of Consolidation and Application of Equity Method

Consolidated subsidiaries: 21 Equity-method non-consolidated subsidiaries: Equity-method affiliates: 22

(5) Changes in Consolidated Subsidiaries and Affiliates

Equity method: New: 1 Excluded: 1

## 2. Forecasts for the Year Ending 31st March, 2003

(1st April, 2002 – 31st March, 2003)

	Revenues		Operating income		Net income	
	¥ million	%	¥ million	%	¥ million	%
Fiscal year	116,700	(7.4)	21,000	(27.9)	9,400	4.2

#### Notes:

- 1. Volume of business ¥1,782,000 million
- 2. Percentages for revenues, operating income and net income represent percentage changes from the corresponding period of the previous year.

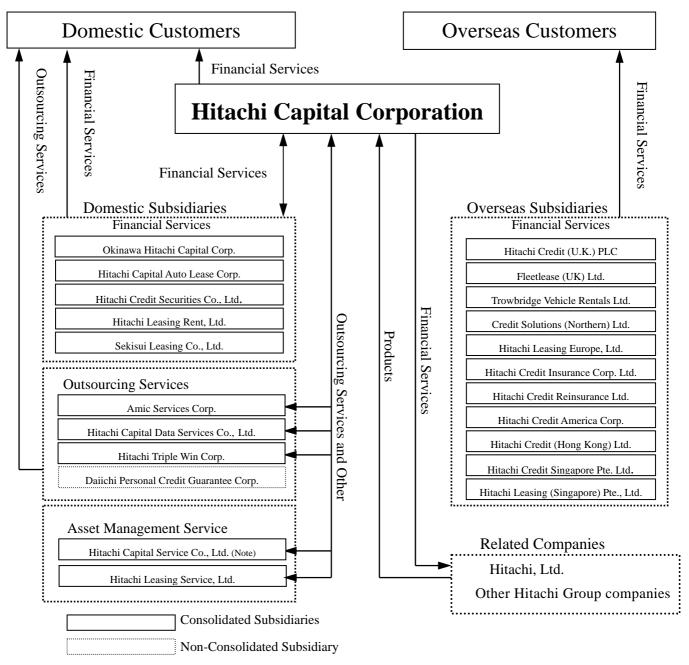
Reference: Projected net income per share for the fiscal year, ¥ 70.97

## FORWARD-LOOKING STATEMENTS

This interim consolidated earnings report contains forward-looking statements about future plans, strategies, beliefs and performance of Hitachi Capital and its subsidiaries. They are expectations, estimates, forecasts and projections based on information currently available to the Company and are subject to a number of risks, uncertainties and assumptions, which, without limitation, include economic trends, competition in markets where the Company is active, personal consumption, market demand, the tax system and other legislation. As such, actual results may differ materially from those projected.

## 1. Hitachi Capital Group

The Hitachi Capital Group comprises Hitachi Capital Corporation, 21 consolidated subsidiaries, 1 non-consolidated subsidiary and 4 affiliates. Together with our parent company, Hitachi, Ltd., and other related manufacturing and sales companies, the Group serves corporate and individual customers with a diverse line of financial services in Japan and overseas.



Note: Nova Bisiness Service Co., Ltd. changed its corporate name to Hitachi Capital Service Co., Ltd. in July 2002.

# **Consolidated Balance Sheets**

(¥ million, rounded of	aown	
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Period	As of	As of	As of
Item	30th September, 2002	30th September, 2001	31st March, 2002
(Assets)			
Current assets	688,059	953,262	769,457
Cash	108,941	358,145	146,809
Trade receivables	455,071	549,973	522,792
Parent company deposit	60,086	-	60,001
Short-term investments	799	5,015	975
Deferred tax assets	8,008	6,959	6,628
Other current assets	65,067	41,611	42,453
Allowance for doubtful accounts	(9,915)	(8,443)	(10,202)
Fixed assets	1,310,140	1,235,343	1,312,272
Property and equipment	1,260,348	1,185,768	1,254,794
Equipment held for leases	1,254,558	1,180,199	1,248,930
Buildings and structures	1,744	1,921	1,946
Machinery, equipment and vehicles	1,191	778	937
Furniture and fixtures	1,378	1,302	1,405
Land	1,475	1,565	1,573
Intangible fixed assets	5,692	4,076	5,190
Investments and other assets	44,099	45,498	52,287
Investments in securities	6,741	8,401	6,239
Long-term loans	5,000	14,900	14,900
Deferred tax assets	11,688	8,158	12,642
Other assets	24,016	14,038	22,043
Allowance for doubtful accounts	(3,346)	-	(3,537)
Total assets	1,998,200	2,188,605	2,081,730

		(j	¥ million, rounded down)
Period	As of	As of	As of
Item	30th September, 2002	30th September, 2001	31st March, 2002
(Liabilities)			
Current liabilities	786,240	856,699	794,284
Trade payables	219,399	237,425	225,018
Short-term bank loans	135,518	236,352	176,874
Commercial paper	85,772	88,070	65,603
Current portion of long-term debt	79,645	90,044	72,342
Short-term obligation for securitization of lease receivables	-	3,100	-
Current portion of long-term obligation for securitization of lease receivables	202,347	136,719	190,569
Income taxes payable	4,719	8,651	5,885
Deferred tax liabilities	757	548	722
Reserve for loan guarantees	3,100	6,000	3,100
Other current liabilities	54,979	49,786	54,167
Long-term liabilities	978,990	1,098,564	1,055,793
Bonds	363,592	416,937	391,606
Convertible bonds	9,148	9,148	9,148
Long-term debt	293,239	380,533	350,784
Long-term obligation for securitization of lease receivables	295,174	276,775	288,599
Retirement and severance benefits	7,462	5,986	6,270
Retirement benefits for directors	767	717	833
Other fixed liabilities	9,606	8,466	8,551
Total liabilities	1,765,230	1,955,264	1,850,078
(Minority interests)			
Minority interests	4,337	3,912	3,892
(Stockholders' equity)			
Common stock	9,459	9,459	9,459
Capital surplus	45,448	45,448	45,448
Retained earnings	176,317	175,210	172,780
Net unrealized holding gain on investments in securities	493	429	353
Foreign currency translation adjustments	(837)	(1,119)	(282)
Treasury stock	(2,250)	(0)	(1)
Total stockholders' equity	228,631	229,428	227,759
Total liabilities, minority interests and stockholders' equity	1,998,200	2,188,605	2,081,730

## **Consolidated Statements of Income**

(¥ million, rounded down)

Period	Six months ended	Six months ended	Year ended
Item	30th September, 2002	30th September, 2001	31st March, 2002
Revenues	57,867	65,358	126,017
Operating revenues	56,967	63,930	123,458
Interest and dividend income	116	275	624
Other income	783	1,152	1,935
Expenses	46,925	48,623	96,872
Selling, general and administrative expenses	29,529	28,103	56,928
Financing costs	14,928	18,360	34,871
Other expenses	2,468	2,158	5,072
Operating income	10,942	16,735	29,145
Extraordinary gains	562	-	-
Gain on return of substituted portion of governmental welfare pension fund	562	-	-
Extraordinary losses	-	-	11,348
Loss on restructuring of overseas business	-	-	8,469
Loss on impairment of securities	-	-	2,879
Income before income taxes and minority interests	11,504	16,735	17,796
Income taxes	5,465	8,092	11,547
Deferred income taxes	(520)	(891)	(2,730)
Minority interests	384	233	(37)
Net income	6,175	9,300	9,017

## **Consolidated Statements of Capital Surplus and Retained Earnings**

(¥ million, rounded down)

		(1 1111	mon, rounded down)
Period	Six months ended	Six months ended	Year ended
Item	30th September, 2002	30th September, 2001	31st March, 2002
(Capital surplus)			
. Balance, beginning of period	45,448	45,448	45,448
. Increase	-	-	-
. Decrease	-	-	-
. Balance, end of period	45,448	45,448	45,448
(Retained earnings)			
. Balance, beginning of period	172,780	168,559	168,559
. Increase	6,175	9,300	9,017
Net income	6,175	9,300	9,017
. Appropriations	2,638	2,648	4,795
Cash dividends	2,415	2,415	4,562
Directors' bonuses	200	233	233
Decrease arising from exclusion of equity-method affiliates	22	-	-
. Balance, end of period	176,317	175,210	172,780

Note: Amended guidelines for the preparation of consolidated financial statements have been applied to financial statements for the interim period ended 30th September, 2002, and retroactively applied to financial statements for the six months ended 30th September, 2001 and for the year ended 31st March, 2002.

# **Consolidated Statements of Cash Flows**

	g: 4		g:			rounded down)
Period tem	Six mont 30th Septer		Six mont 30th Septer		Year of 31st Mar	
. Cash flows from operating activities	-	•				
Income before income taxes and minority interests		11,504		16,735		17,796
Non-cash items						
Depreciation	222,765		205,000		414,121	
Gain on return of the substituted portion of governmental						
welfare pension fund	(562)		-			
Loss on restructuring of overseas business	-		-		8,469	
Impairment of securities	-				2,879	
Other	43	222,247	762	205,763	237	425,707
Investment and finance items	440		(255)		(50.1)	
Interest and dividend income	(116)		(275)		(624)	
Interest expenses	13,706		17,184		32,462	
Loss (gain) on sale of securities	-	42.44	(320)	4	2,340	24.54
Other	(142)	13,447	178	16,767	338	34,51
Changes in assets and liabilities						
Decrease (increase) in trade receivables	(3,221)		(22,592)		52,769	
Cash provided by asset backed securitization	430,199		602,606		971,596	
Payment for asset backed securitization	(348,922)		(336,109)		(684,628)	
Increase (decrease) in allowance for losses on receivables and						
guarantees	(160)		13		1,875	
Loss (gain) on sale of equipment for lease	(672)		(209)		236	
Acquisition of equipment for lease	(264,277)		(291,224)		(549,306)	
Proceeds from sale of equipment for lease	30,212		24,726		46,976	
Increase (decrease) in trade payables	(5,721)	(162,564)	(37,959)	(60,750)	(52,786)	(213,26
Other						
Increase in retirement and severance benefits	1,192		141		426	
Decrease in other assets and liabilities	(4,567)	(3,375)	(5,089)	(4,948)	(5,876)	(5,44
Subtotal		81,259		173,565		259,30
Income taxes paid		(6,111)		(6,813)		(13,13
Net cash provided by operating activities		75,148		166,752		246,17
. Cash flows from investing activities						
Purchase of short-term investments		(613)		(4,725)		(4,30
Proceeds from sale of short-term investments		342		4,819		5,20
Purchase of investments in securities and subsidiaries' common						
stock		(268)		(5,322)		(7,04
Proceeds from sale of investments in securities		_		965		96
Capital expenditures		(320)		(1,366)		(3,20)
Proceeds from sale of capital assets		234		29		2
Interest and dividends received		116		275		62
Net cash used in investing activities		(508)		(5,323)		(7,73
. Cash flows from financing activities		`		, , , ,		
Decrease in short-term bank loans		(19,021)		(14,357)		(80,87
Increase (decrease) in commercial paper		21,379		(24,021)		(52,24
Proceeds from long-term debt		16,284		28,255		16,49
Payment of long-term debt		(91,281)		(98,845)		(153,14
Issuance of bonds		20,000		72,519		95,200
Redemption of bonds		(38,557)		(12,361)		(87,68
Bond issuance expenses		(157)		(167)		(32
Interest paid		(16,709)		(23,575)		(37,66
Purchase of treasury stock		(2,248)		0		(27,00
Dividends paid to stockholders		(2,415)		(2,415)		(4,56
· · · · · · · · · · · · · · · · · · ·		(147)		(137)		(20
		(= -/)		` /		(305,01
Dividends paid to minority stockholders of subsidiaries		(112.874)		(75.105)		
Dividends paid to minority stockholders of subsidiaries  Net cash used in financing activities		(112,874)		(75,105)		
Dividends paid to minority stockholders of subsidiaries  Net cash used in financing activities  . Effect of exchange rate changes on cash and cash equivalents		5		(58)		829
Dividends paid to minority stockholders of subsidiaries  Net cash used in financing activities		_ `		` `		