

News Release

FOR IMMEDIATE RELEASE

Acquisition of Company in Belgium to Strengthen and Expand Mobility Solutions in Europe

Tokyo, October 30, 2019 - Hitachi Capital Corporation (TSE:8586, President & CEO: Seiji Kawabe, "Hitachi Capital") announced today that its Dutch subsidiary, Hitachi Capital Mobility Holding Netherlands B.V. ("HCMH"), entered into an agreement with the shareholders of Mobilease Belgium NV ("Mobilease") whereby it acquired 100% of the share capital of Mobilease, on October 29, 2019 (local time in Belgium).

In its "FY2019-FY2021 Mid-Term Management Plan", Hitachi Capital positions Mobility*¹ as a key business, executing this by collaboration with its partner companies in Japan and through its existing highly capable operations in the U.K., Poland, the Netherlands, Germany and Austria.

In Europe we are seeing a trend whereby corporates and consumers are moving from vehicle ownership to usage, leading to the growth in leasing and products such as car sharing. In addition commuters are increasingly looking for additional non car based journey options, leading to the rapid development of MaaS*².

The Belgian vehicle market has been growing, with new vehicle registrations increasing for the last 4 years*³, with particularly strong growth in sales of Electric Vehicles (EV's). In addition Belgium, being the capital of the European Union, is a key country for Hitachi Capital's European expansion ambitions. With strong Governmental support for alternatives to car based commuting, including recently announced grants for mobility budgets, it has high potential for MaaS. With this in mind HCMH sees the acquisition of Mobilease as strategic to entering Belgium and providing an excellent platform for future growth and further development of Mobility Solutions.

From its location in Waregem, West Flanders, Mobilease is engaged in the provision of full operating lease with services for small and medium enterprises and consumers. Mobilease has also developed innovative, value added mobility services such as "Mobi360" enabling users to access a wide range of mobility services, including public transport, car sharing and bicycle sharing, and "Mobiswitch", which combines full operating lease of EVs with an allowance for use of non EVs when required. This acquisition increases Hitachi Capital's European footprint and it's capability to offer customers a Europe wide service.

Hitachi Capital will strengthen its business base in the 6 countries where it now operates Mobility Solutions and continue to expand its geographic presence and scale in Europe. In addition, the development of Mobility Solutions will enable Hitachi Capital to meet the ever changing needs of society and customers as a "Social Values Creating Company."

*1: Innovative service to mobile people or goods, such as car sharing and autonomous driving

*2: Abbreviation for Mobility as a Service which shifts away from "ownership" based business models to on demand and usage based multimodal travel options, seamlessly integrated from journey planning to payment via Smartphone or Smartcard

*3: Source; "European Automobile Manufacturers Association"

■ European Countries where Hitachi Capital operates Mobility Solutions
(as of October 30, 2019)

Countries	Mobility Solutions business companies
The U.K.	Hitachi Capital (UK) PLC
Poland	Hitachi Capital Polska Sp.z o.o.
The Netherlands	Hitachi Capital Mobility Netherlands B.V.
Germany	Maske Fleet GmbH
Austria	Maske Langzeit-Vermietung GmbH
Belgium	Mobilease Belgium NV

■ About Hitachi Capital Mobility Holding Netherlands B.V.*⁴

Name	Hitachi Capital Mobility Holding Netherlands B.V.
Location	M.de Klerkweg 1 1703DK, Heerhugowaard, the Netherlands
Business description	Financial holding company
Capital	950,715 EUR (Approx. 118.8 million JPY)
Establishment	June, 2014
Major shareholders and shareholdings	Hitachi Capital Corporation (98.61%)

*4: Financial figures are as of the end of July, 2019. 1 EUR=125 JPY

■ About Mobilease Belgium NV*⁵

Name	Mobilease Belgium NV
Location	Transvaalstraat 1, 8790 Waregem, West-Vlaanderen, Koninkrijk België
Business description	Full Operating Lease, Mobility Service, etc.
Capital	875,000 EUR (Approx. 109.4 million JPY)
Establishment	February, 2016
Number of employees	3 (as of September, 2019)
Major shareholders and shareholdings	Hitachi Capital Mobility Holding Netherlands B.V. (100%) (as of October 30, 2019)
Total assets	1,685,131 EUR (Approx. 210.6 million JPY)
Revenues	457,348 EUR (Approx. 57.2 million JPY)
Profit before tax	45,648 EUR (Approx. 5.7 million JPY)

*5: Financial figures are as of end-December, 2018. 1 EUR=125 JPY

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