## Overview of the Mitsubishi HC Capital Group

Figures are for FYE3/2023 or as of March 31, 2023.

Revenues 1,896.2 billion yen

**Net Income** 116.2 billion yen

**Segment Assets** 9,632.9 billion yen



**Number of Employees** 8,648 people

**Global Network** More than 20 countries and regions

Dividend per Share 33 yen

**Payout Ratio** 40.8%

Shareholder Return Increased dividends for 24 straight fiscal periods

Japan Credit Rating Agency, Ltd. (JCR)

External Credit Ratings Moody's

Rating and Investment Information, Inc. (R&I)



9,632.9 billion yen (as of March 31, 2023) 116.2 billion yen Achieving record-high profit (FYE3/2023) - Mobility **41.4** billion yen 447.2 billion yen Adjustments Mobility 3.7 billion yen 105.8 billion yen Logistics 1,092.9 billion yen 3,227.7 Logistics 15.3 billion year 1,640.2 Aviation 6.2 billion yen Environment & 2,644.2 billion yer Energy Environment & Energy 433.2 billion yen 11.6 billion yen Overseas 56% Domestic 44%\*

- \*1 Segment assets = operating assets + equity method investments + goodwill + investment securities, etc.
- \*2 Profits and operating assets in the Global Business segment do not include overseas profits and assets belonging to other segments such as Aviation and Logistics
- \*3 Approximate ratios are shown by counting the Customer Solutions, Environment & Energy, Real Estate, and Mobility segments as domestic, and the Global Business, Aviation, and Logistics segments as overseas, but some segments include both domestic and overseas assets and actual ratios differ from the above
- \*4 Net income includes negative 600 million yen in adjustments.

## **Segment Overview**



Leveraging a wealth of accumulated knowledge, we maximize the potential of assets while expanding business globally. The Mitsubishi HC Capital Group is committed to creating new value as a partner that supports customers in their challenges.



We provide services to meet the diverse needs of airlines and aircraft maintenance companies around the world, from aircraft and aircraft engine leasing to engine parts sales\*6.



In Japan, our operations are focused on the Customer Business, which provides easing and other finance solutions for companies and government agencies. and the Vendor Business, which provides finance functions supporting the sales of affiliated vendors (manufacturers, distributors, and so on).



We provide customers with assets that support logistics globally, such as marine containers and railway freight cars, through leasing and finance services.



In Europe, the Americas, China, and the ASEAN region, we offer a range of finance solutions, including leasing and sales finance, based on the social and customer needs of each country and



We offer real estate financing, investment, asset management, and other services for a wide range of asset types, from office buildings and homes to commercial properties, hotels, and logistics facilities.



In Japan and abroad, we are rolling out solar, wind, and other renewable energy businesses along with environmental finance businesses. The Group's net capacity of renewable energy is at the top level domestically at 1.2 GW (as of the end of March 2023). We also work on solar corporate power purchase agreements (corporate PPAs)\*5 in collaboration with partner companies.



With the widespread adoption of electric vehicles (EVs) picking up speed and new services such as car sharing and autonomous driving on the rise, the mobility industry faces a major turning point, and we are at the forefront, working with partners around the world providing high value-added automotive leasing and mobility services.

- \*5 Power Purchase Agreement: A mechanism that allows us to install power-generating facilities on facility rooftops or unused land owned by a company or municipality free of charge and then sell the electricity generated to that same company or municipality
- \*6 A business that involves purchasing aircraft engines nearing retirement, dismantling them, and selling each of the repaired parts to maintenance companies and airlines