



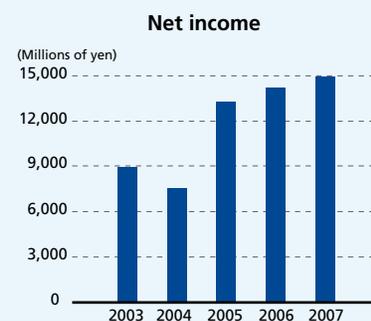
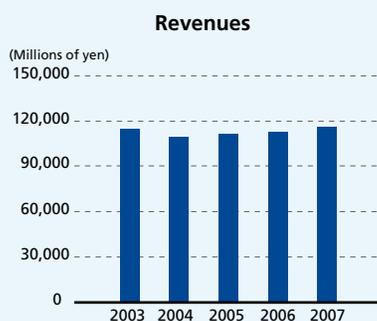
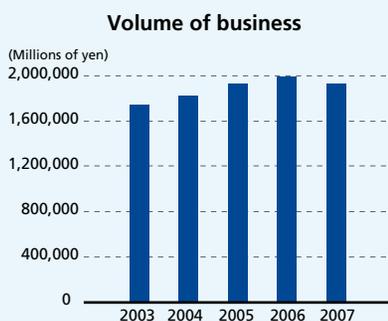
Power of Solutions,  
Power to Customers

# FINANCIAL HIGHLIGHTS

Hitachi Capital Corporation and Subsidiaries  
Years ended March 31, 2007, 2006 and 2005

	In millions of yen, except per share data			Thousands of U.S. dollars, except per share data
	2007	2006	2005	2007
<b>FOR THE YEAR:</b>				
Volume of business	¥1,927,259	¥ 1,989,161	¥ 1,934,819	\$16,332,703
Revenues	115,992	112,725	111,611	982,983
Operating income	24,963	26,189	24,697	211,550
Income before income taxes and minority interests	26,347	26,129	24,132	223,279
Net income	14,954	14,219	13,287	126,728
<b>AT YEAR-END:</b>				
Trade receivables	¥ 632,048	¥ 588,309	¥ 464,201	\$ 5,356,338
Total assets	2,516,721	2,436,132	2,190,188	21,328,144
Net assets	247,897	236,987	224,762	2,100,822
Number of employees	3,409	3,607	3,571	—
<b>PER SHARE DATA (in yen and U.S. dollars):</b>				
Net income (basic)	¥ 127.9	¥ 121.1	¥ 110.5	\$ 1.08
Net income (diluted)	127.9	121.0	108.0	1.08
Cash dividends paid and declared for the year	36.0	35.0	34.0	0.30
Stockholders' equity	2,061	1,974	1,854	17.46

Notes: 1. U.S. dollar amounts in this report represent translations of yen, solely for the convenience of the reader, at the rate of ¥118=US\$1, the approximate exchange rate at March 30, 2007.  
2. Stockholders' equity per share is based on the weighted average number of shares of common stock outstanding during the respective years (see Note 3 (l) for per share data).



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## Forward-Looking Statements

This annual report contains forward-looking statements about the future plans, strategies, beliefs and performance of Hitachi Capital and its subsidiaries. These forward-looking statements are not historical facts. They are expectations, estimates, forecasts and projections based on information currently available to the Company and are subject to a number of risks, uncertainties and assumptions, which, without limitation, include economic trends, competition in markets where the Company is active, personal consumption, market demand, the tax system and other legislation. As such, actual results may differ materially from those projected.

## Basic Management Policy

### MANAGEMENT PHILOSOPHY

The Hitachi Capital Group adopts the following management policy to “contribute to creating a better society through the cultivation of financial services required by customers and society.”

1. Sustainable Growth
2. Respect for Human Dignity
3. Implementation of Corporate Ethics

### ACTION GUIDELINES

Under the following three action guidelines, the Hitachi Capital Group companies will strive to win the confidence and trust of customers.

1. Aiming for reliable and trusted management
2. Trying to cultivate our own services and products
3. Achieving customer satisfaction taking pride and joy in our work

### MANAGEMENT POLICIES

1. The companies will respect the dignity and individuality of every employee.
2. The companies will provide financial services with an emphasis on products.
3. The companies will provide services that are tailored to the needs of customers and communities.

## Our Business Lines

### ● Finance Business

The finance business encompasses two primary areas. The first area caters to companies, farms, medical facilities and government and municipal offices, to whom we provide leases; and rental service, credit guarantees and installment finance for information equipment, industrial machinery, construction machinery, medical devices, and agricultural equipment. In the second area, lease, credit guarantee and financial services help consumers purchase goods and services that enhance their standard of living, such as automobiles, household appliances, homes and home refurbishment services.

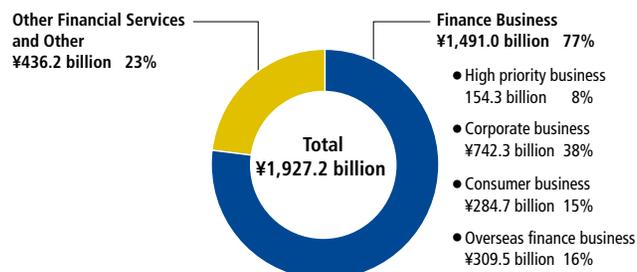


The Hitachi Capital Group is marking its 50th anniversary on September 10, 2007. Under the slogan, “Power of Solutions, Power to Customers for the Next 50 Years,” we will continue our best efforts to be a trusted and respected company.

### ● Other Financial Services

This segment is composed of four businesses. These include the card business, which offers financial services through credit cards; non-life insurance business that provides non-life insurance-related products and services; securitization business, which offers corporate finance-related services through securitization and trust schemes; and outsourcing business, which includes services such as outsourced payment and collection services.

Volume of business by products/services  
(Year ended March 31, 2007)





Kazuo Takano  
President & CEO

### OVERVIEW OF FISCAL 2007 AND PROJECTIONS FOR FISCAL 2008

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The Hitachi Capital Group is currently implementing business restructuring. Rather than focus primarily on automobile finance services, we have refined our business into the following core areas: finance services for small- and medium-size companies and government and municipal offices, as well as finance services to agricultural and medical and nursing businesses. Our aim is to provide distinctive services closely tailored to regions and customers. The volume of business in fiscal 2007 amounted to ¥1,927,259 million (US\$16,332 million), down 3.1% year-on-year, revenues were up 2.9% to ¥115,992 million (US\$982 million), operating income declined 4.7% to ¥24,963 million (US\$211 million) and net income increased 5.2% to ¥14,954 million (US\$126 million).

The environment surrounding the Company's operations is expected to remain harsh in fiscal 2008. Changes in financial policy have driven interest rates up, while there have been revisions to business law and accounting standards. Coupled with this, restructuring in the credit and leasing industries means that we are now faced with an era of pivotal change. Accordingly, in fiscal 2008 we forecast a 1.2% increase in the volume of business to ¥1,950,000 million (US\$16,525 million), a 1.5% increase in revenues to ¥117,700 million (US\$997 million), a 11.9% decrease in operating income to ¥22,000 million (US\$186 million), and a 19.8% decline in net income to ¥12,000 million (US\$101 million). Although in practical terms we have projected declines in certain areas, the Group will strive to boost performance over and above forecasts through careful order selection.

### DEEPEN REFORMS TO BE "THE BUSINESS PARTNER" FOR CUSTOMERS

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Amid a fast-changing business environment, it is necessary to shift to a more customer-oriented business model and pursue further differentiation to ensure sustainable growth into the future. We will not slow down our efforts in making reforms so we can keep pace with changes in the environment and build a solid path toward becoming "the business partner" that provides assistance to our customers' business.

The Hitachi Capital Group's business can be divided into two areas: indirect, which involves providing loan and leasing services to customers through sales outlets; and direct, where transactions are handled directly with

customers. In both types, profit margins are the primary source of income. Over the years, we have worked to reinforce our operations from a functional perspective, which has included the establishment of securities, insurance and trust companies. We also boast a near-complete range of financial products and have created foundations for the provision of services that meet diverse customer needs, from asset liquidity to management.

Going forward, we seek to expand business by providing our traditional services, the key streams of profit margins, as well as high value-added services with assorted features. Our aim is to create a corporate structure that is not susceptible to interest rate movements. We have formulated two key strategies as concrete measures to achieve this goal: "low-cost operations" and a "customer-oriented sales approach." We will seek to achieve the goals we set in each of these domains one by one so as to be recognized as "the business partner" by customers.

#### **Key Strategy 1: Low-cost Operations**

We will expand mutually beneficial relationships aimed at cutting business costs by seamlessly linking systems. We will achieve this primarily through the introduction of a "customer front system" that simplifies business procedures between sales outlets, customers and the Company via the Internet.

#### **Key Strategy 2: Customer-oriented Sales Approach**

We will nurture highly specialized staff and develop a system in which we can offer a full service lineup to customers. Combined with this, we will promote structural reforms in order to instill a more customer-oriented mindset.

## **TARGETING GROWTH AREAS AND DOMAINS**

The Company has targeted areas and domains manifesting high growth potential, including public services, physical and chemical equipment and semiconductor fabrication equipment, housing rentals, financial services, insurance, secondhand business, asset management services and overseas markets.

We have a proven record in the public services industry, having already concluded deals with almost all 1,800 local government offices throughout Japan. We have earned high acclaim as a manufacturer-affiliated financial services company, especially in terms of operating leases for physical and chemical equipment and semiconductor fabrication equipment. In addition, as a recycling-focused business, we aim to provide services related to all areas of a

company's operations from purchasing through sales and waste processing to recycling. Efforts elsewhere will focus on secondhand business, housing rentals and asset management services that leverage the Company's know-how and focus on products. We intend to expand business to shore up the next generation of our operations.

## **DIVIDEND POLICY AND MESSAGE TO SHAREHOLDERS**

Companies are public institutions that form a part of society, and as such, have a duty to fulfill their obligations to the community. We believe that the basis of corporate social responsibility (CSR) lies in human resource development. In light of this, we conduct thorough employee education involving conscious reform together with raising skill levels and increasing ethics awareness. At the same time, we aim to drive sustainable growth by strengthening compliance and establishing internal control systems.

While maintaining a stable distribution of dividends linked to business performance, we seek to ensure a sound financial position and secure internal reserves necessary for sustainable growth and to cope with the changing management environment. Based on this policy, we increased annual cash dividends per share by ¥1.00 (US\$0.008) to ¥36.00 (US\$0.30).

This year marks the 50th anniversary of Hitachi Capital's founding. We are extremely grateful for the loyal support shareholders and all of our stakeholders have given us over the years. To show our appreciation, we plan to add a commemorative dividend of ¥4.00 to the ordinary dividend at the end of the interim period.

In celebration of our 50th year, we will concentrate even more on "providing financial services with a focus on products" as well as "customer-oriented and community-based marketing." By doing so, we can create high value-added businesses with no limits to expansion, assuring sustainable growth. As we move forward, I ask for your continued support.



Kazuo Takano  
President & CEO

# Power of Solutions, Power to Customers

Embodied in this corporate slogan is the idea that the Hitachi Capital Group has both the power of solutions and the ability to bestow power to customers. It represents the will of each employee to meet diverse needs through the provision of services that truly focus on the customer and the community. Based on this philosophy, we always do our utmost to be a reliable and trusted company.

In this special feature, we showcase the Company's unique service menu, which has the power to meet the requirements of a new era. We also introduce services closely tailored to regions and customers, as well as initiatives and businesses that contribute directly to society, including environmental protection and life-support measures.

## Power to Meet the Requirements of a New Era



Semiconductor manufacturing equipment

### ANSWERING THE CALL OF DOMESTIC DEVICE MANUFACTURERS

#### — EXPANDED BUSINESS FOR SEMICONDUCTOR MANUFACTURING EQUIPMENT

As a manufacturer-affiliated leasing company, we have a competitive edge in operating leases for semiconductor manufacturing equipment. Apart from developing personnel with specialized skills, we have amassed a wealth of know-how in secondhand sales of equipment and other items. Through the effective utilization of management resources, we have created a system that enables us to meet the needs of domestic device makers in terms of investment in new equipment and installation of used equipment.

As part of our efforts directed toward business expansion, we strengthened ties with Hitachi High-Technologies Corporation, a semiconductor manufacturing equipment maker within the Hitachi Group. We also entered a business alliance with Apex Inc., which boasts sophisticated know-how and technological foundations in the appraisal, brokerage and purchase and sale of manufacturing devices.

## RESPONDING TO THE FUNDING DEMANDS OF THE AGRICULTURE, FORESTRY AND MARINE INDUSTRIES — INVESTED IN EHIME GAIYA FUND

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Hitachi Capital invested in Japan's first agricultural fund, the Ehime Gaiya Fund, which was established in November 2006 by The Ehime Bank, Ltd. The amount of equity participation by the Company was ¥50 million of a total ¥500 million. The purpose of the fund is to support and nurture agriculture, forestry and marine industries, which constitute the economic foundation of the Shikoku region.

The initial recipients of funding were two local companies: Takeda-farm Ltd., which is engaged in the direct selling of organic (low-pesticide) citrus fruits, and Katsuhime Co., Ltd., which is involved in the farming, processing and sale of saltwater eels. The Ehime Gaiya Fund accepts the issued bonds of each company and uses the funds to pay for the purchase of agricultural land, farm equipment and young fish.

Through this participation, Hitachi Capital can strengthen its ability to meet needs in the agricultural sector through community-based services, while adding value to the agricultural industry and contributing to the revitalization of the region.



Organic fruit farm of Takeda-farm Ltd.

## MEETING CORPORATE INFORMATION SECURITY NEEDS — DEVELOPED “IP FAX SYSTEM” FOR THE PREVENTION OF ERRONEOUS FACSIMILE TRANSMISSIONS

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Businesses run the possibility of losing customer trust if they erroneously transmit facsimiles. As a means to prevent such errors, the unique IP Fax System was developed by Hitachi Capital via thorough measures the Company has been implementing on a daily basis.

The system prevents information leaks due to the following three causes of erroneous transmission, namely, mistaken registration of the destination fax number, selection of the wrong recipient and the wrong fax number due to a change of address. This system prevents these problems before it's too late through such measures as recognizing the change in ID of the recipient's fax machine due to a change of address.

Despite advancements in network-related information security, the development of fundamental measures against erroneous fax transmission has been slow. Appealing the necessity of such measures, Hitachi Capital helps to resolve these issues for customers, which include public offices, local government and companies, through the proliferation of this system.



IP Fax System

## Power to Support the Development of Communities and Customers



Illustration of completed Gontazaka Square

### CONTRIBUTING TO THE CREATION OF NEW TOWNS — PROMOTED GONTAZAKA REDEVELOPMENT PROJECT IN THE CITY OF YOKOHAMA

The Gontazaka Redevelopment Project aims to promote urban redevelopment of idle land owned by the City of Yokohama. A plan devised by a consortium that includes several local companies and in which Hitachi Capital serves as the main representative was employed for the project. Hitachi Capital leased a plot of city land in Gontazaka 3-chome, Hodogaya-ku, Yokohama, under a fixed-term agreement for business purposes. Private businesses then constructed city-subsidized public housing, rental housing and commercial facilities on the site for leasing.

The site opened in July 2007 as Gontazaka Square. A supermarket, appliance mass-merchandise and pharmacy have already opened their doors for business, while the new residential area is scheduled to be ready soon. A medical clinic is also planned for the area.

Hitachi Capital will promote further collaborative projects with the local government and aims to contribute to the vitalization of local communities.



Warehouse of Hitachi Transport System, Ltd. used for customer distribution operations

### PURSuing A BUSINESS MODEL THAT BENEFITS CUSTOMERS

#### — PARTICIPATED IN A PROJECT REGARDING THE REFORM OF THE DISTRIBUTION BUSINESS OF SHISEIDO CO., LTD.

Hitachi Capital is participating in a project regarding reform of the distribution business of Shiseido Co., Ltd. with Hitachi Transport System, Ltd., a Hitachi Group company. Hitachi Capital has played the following role in this project.

In April 2007, Hitachi Transport System acquired a 90% stake in a Shiseido subsidiary engaged in logistics operations and started to carry out the domestic distribution of Shiseido's cosmetics. Hitachi Capital took possession of the distribution-related facilities owned by Shiseido and then leased these facilities to a newly established subsidiary of Hitachi Transport System. By integrating Hitachi Transport System's extensive know-how in logistics with Hitachi Capital's lease

scheme, we have built a strongly competitive business model.

Hitachi Capital seeks to develop such new types of business models and to devise ways that benefit companies' customers.

## SUPPORTING THE OPENING OF NEW MEDICAL CLINICS VIA DIVERSE PROGRAMS

### — HITACHI CAPITAL BECOMES A PARTNER TO DOCTORS

Hitachi Capital offers support programs to aid in the opening of medical clinics by leveraging its extensive know-how and network cultivated by the Company over the years.

Thorough consultation sessions are conducted to make sure the program is customized to the individual characteristics of each doctor wanting to open a clinic. Major funding is required to run a clinic, from real estate preparations to the purchase of medical equipment. Hitachi Capital answers these funding needs with a comprehensive financial services lineup. In addition, an extensive business network enables us to provide fine-tuned support in real estate selection, medical equipment leasing, personnel recruitment and other areas that require special care. Functioning as a true partner to doctors, staff provide practical solutions to problems.

We contribute to the enhancement and development of community-based medical care through such services.



Website for support programs of  
medical clinics

# Power to Create a Better Society



Maintenance, reuse and recycling of PCs is carried out in-house



CS-e-Shop website for recycled PCs



Recycling of car batteries for reuse

## PROMOTING THE REUSE OF USED PCs

### — EXPANDED WEB-BASED CS-e-SHOP

CS-e-Shop is a web shop system for used PCs operated by our subsidiary, Hitachi Capital Services Co., Ltd. The data stored on PCs and peripheral devices is first completely erased after lease expiration, then the operating system is installed and the item is sold at a low cost to an individual or company.

Hitachi Capital Services established a business model dedicated to the maintenance, reuse and recycling of PCs, activities that are carried out in-house at an ISO14001-certified site.

This demonstrates how the entire Hitachi Capital Group is fully committed to eco-friendly business practices.

## PROMOTING THE RECYCLING OF CAR BATTERIES

### — MARKETED "ECO STRONG" REUSED BATTERIES

Hitachi Capital Auto Lease Corporation, a subsidiary, is engaged in the "ECO STRONG" business for reusing car batteries. Previously, car batteries had to be disposed of after a few years due to deterioration of performance. Utilizing the unique "ECO STRONG" technology, degraded batteries can be refreshed and reused at a quality level equivalent to new batteries. The battery box is not dismantled, but rather reused to ensure an all-round eco-conscious system that reduces costs by 75% as compared with previous methods employed by the company.

Amid a market environment influenced by the enactment of the Battery Recycling Law, Hitachi Capital Auto Lease takes a proactive stance toward proposing this business to customers.

## INCREASING THE USE OF LIFE-SAVING AUTOMATED EXTERNAL DEFIBRILLATORS (AEDs)

### — EXPANDED SALES, LEASING AND RENTAL BUSINESS FOR AEDs

Hitachi Capital is striving to expand the use of AEDs through its sales, leasing and rental business. Ordinary people other than medical workers were permitted to use AEDs in July 2004, which provided the impetus for us to enter this business. We started at a point where understanding and usage of AEDs in Japan was not common. We have been promoting widespread use of AEDs by proposing installation at places and events with many people, including public facilities such as schools, train stations and sports venues, as well as apartment complexes and company factories. This business provides a real sense of mission as it has the potential to save lives.



Automated external defibrillator

## PROMOTING SELF-SUPPORT AND THE ARTISTIC TALENTS OF THE DISABLED

### — SPONSORED THE “ARTBILITY AWARDS”

Since 1995, we have sponsored the “Artbility Awards” (hosted by the Tokyo Colony Association) honoring disabled artists. In addition to the “Hitachi Capital Special Award” introduced in 1998, submitted artworks are used widely on several PR tools and advertisements. Through such efforts, we are proactively supporting the self-reliance of disabled persons.



Award ceremony

## PUSHING AHEAD WITH FORESTRY PROTECTION ACTIVITIES IN JAPAN

### — MANAGEMENT OF “CORPORATE FOREST” (“HITACHI CAPITAL FOREST”)

Hitachi Capital contributes to forestry conservation by being the first company to participate in the “Corporate Forest” program, a joint project between the Forestry Agency and Japanese companies aimed at creating and nurturing forests in Japan. Taking part in this project spurred employees to inaugurate a volunteer club, which organizes events four or five times annually, such as planting and care of trees, forest beautification and coastline cleanups.



Beautification of forests by volunteer club

# DIRECTORS AND OFFICERS

## Directors



**Yoshiki Yagi**  
Chairman of the Board

**Kazuo Takano**  
Director

**Kazuya Miura**  
Director

**Yukio Ooki**  
Director

**Kunimitsu Mukunoki**  
Director

**Akira Tsuda**  
Director

**Kazuhiro Mori**  
Director

## Corporate Officers



**Kazuo Takano**  
President and  
Chief Executive Officer

**Kazuya Miura**  
Vice President  
and Executive Officer,  
General Manager of  
Business Control Division

**Yasushi Matsushita**  
Senior Corporate Officer,  
General Manager of  
Information Systems Division

**Sadahiro Katoh**  
Senior Corporate Officer,  
General Manager of Tokyo  
Dai-ni Regional Head Office

**Yutaka Yokoyama**  
Senior Corporate Officer,  
Deputy General Manager of  
Business Control Division

**Keiji Momoi**  
Senior Corporate Officer,  
General Manager of Finance  
Division

**Yasuo Kitaura**  
Senior Corporate Officer,  
General Manager of Kansai  
Regional Head Office

**Hiroshi Senma**  
Senior Corporate Officer,  
General Manager of Corporate  
Planning & Development  
Division

## Senior Administrative Officers and Administrative Officers

**Mitsugu Ikeda**  
Senior Administrative Officer

**Misuo Yoshii**  
Senior Administrative Officer

**Ryoji Sato**  
Senior Administrative Officer

**Yasutaka Miyoshi**  
Senior Administrative Officer

**Seiji Kawabe**  
Administrative Officer

**Masaaki Ohta**  
Administrative Officer

**Atsuyoshi Kantou**  
Administrative Officer

**Masahiro Nakai**  
Administrative Officer

**Shinichi Urata**  
Administrative Officer

**Hideaki Kashiwa**  
Administrative Officer

**Syouzou Tamai**  
Administrative Officer

**Syuichi Kame**  
Administrative Officer

**Mitsuo Yokokawa**  
Administrative Officer

**Toshiyuki Mori**  
Administrative Officer

**Takashi Nakamura**  
Administrative Officer

**Tadashi Tooyama**  
Administrative Officer

**Sumio Tanno**  
Administrative Officer

**Noriyuki Koutake**  
Administrative Officer

## Top Management at Subsidiaries

**Toru Honda**  
Okinawa Hitachi Capital Corporation

**Yoshikatsu Saitoh**  
Hitachi Capital Servicer Corporation

**Takashi Furukawa**  
Hitachi Capital Services Co., Ltd.

**Kenji Suzuki**  
Hitachi Capital Auto Lease Corporation

**Fumio Kuboyama**  
Hitachi Capital Securities Co., Ltd.

**Kenichi Murakami**  
Hitachi Triple Win Corp.

**Masahiko Okuno**  
Sekisui Leasing Co., Ltd.

**Hidehiro Ishikawa**  
Hitachi Capital Insurance Corporation

**Mitsuhiro Watanabe**  
Iseki Capital Corporation

**Masami Aishima**  
Hitachi Capital Ayase SC Corporation

**Kiyoshi Kojima**  
Hitachi Capital Trust Corporation

**Hironori Tozawa**  
Hitachi Capital (Hong Kong) Ltd.

**David Anthony**  
Hitachi Capital (UK) PLC

**Simon Oliphant**  
Hitachi Capital Vehicle Solutions Ltd.

**Steven Lawler**  
Hitachi Capital Insurance Europe Ltd.  
Hitachi Capital Reinsurance Ltd.

**David Swift**  
Hitachi Capital Credit Management Ltd.

**Yuichiro Shimada**  
**William Besgen**  
Hitachi Capital America Corp.

**Chihiro Shirai**  
Hitachi Capital Singapore Pte. Ltd.

**Seika Ryu**  
Hitachi Capital Leasing (China) Co., Ltd.

(As of July 1, 2007)

## BASIC POLICY

Hitachi Capital believes the establishment of an optimal management structure to enhance corporate value serves as the cornerstone of corporate governance. In keeping with this rationale, Hitachi Capital is strengthening its corporate governance structure.

### 1. DESCRIPTION OF INTERNAL ORGANIZATIONS

Hitachi Capital uses a committee system as part of a management structure suitable for achieving fast and fair solutions to management issues currently facing the Company as well as in addressing future issues.

As of June 22, 2007, Hitachi Capital's Board of Directors consists of seven directors, including four external directors, who normally convene monthly. As prescribed by laws, Articles of Incorporation and the regulations of the Board of Directors, it conducts decision-making on such pressing management issues as basic policies and key management strategies. The Board also undertakes the appointment of Corporate Officers, requests explanations and reports regarding executive activities when needed and ensures the proper functioning of operations.

The Nominating Committee, Audit Committee and Compensation Committee have been set up within the Board of Directors. The Audit Committee ordinarily meets monthly and is responsible for auditing management in terms of propriety and legality. The Nominating and Compensation committees convene when deemed necessary to decide on matters related to an optimal corporate officer structure and proper compensation of officers.

Corporate Officers (eight Corporate Officers as of June 22, 2007) elected by the Board execute business affairs within the scope of authority delegated by the Board of Directors. A Corporate Officers Committee established as a consensual decision-making organization convenes monthly.

### 2. COMPLIANCE STRUCTURE

Hitachi Capital has established the Compliance Group within the Legal Department to gather information and plan, prepare and promote frameworks for legal compliance. In terms of compliance education for employees, the group undertakes educational programs created by the Education Department to offer well-planned training tailored to the employee rank targeted as well as specialized educational training.

In addition, Hitachi Capital employs an internal reporting system that allows Group employees to report any illegal activities or improper conduct occurring within the Group to either an internal contact point or to external legal counsel.

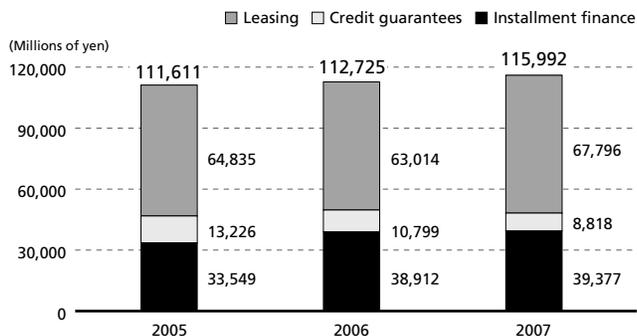
Hitachi Capital is thoroughly managing personal information and other data within the Group, while further strengthening the structure to enable operations to be conducted based on a spirit of compliance toward such industry-specific laws pertaining to money lending businesses as well as various laws that affect its business.

### 3. RISK MANAGEMENT STRUCTURE

With the aim of preventing various types of risk and minimizing human, material and economic damage in the event a problem occurs, we have instituted a risk management structure that includes the formulation of the Basic Policies for Risk Management. Cognizant of the fact that accurately detecting business risks and adjusting accordingly is a core and essential competency of the financial services industry, Hitachi Capital aims to comprehensively address a variety of risks within the Group, including business risks, credit risks and compliance risks. To that end, it established the Risk Management Group within the Legal Department, and is working to further bolster the risk management structure.

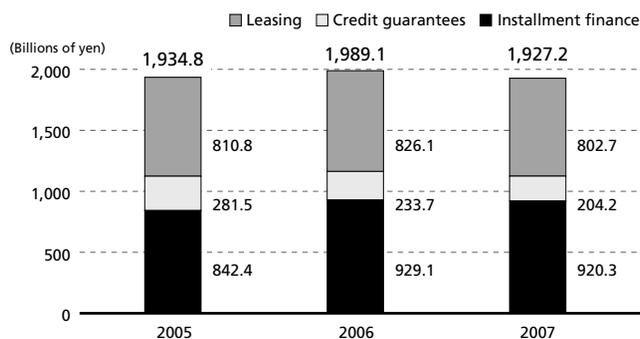
# MANAGEMENT'S DISCUSSION AND ANALYSIS

**Revenues (by type of contract)**

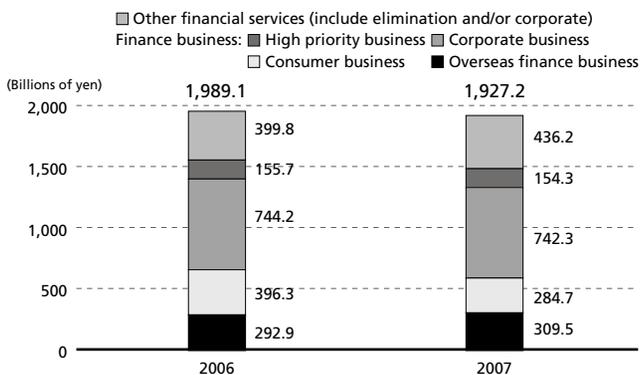


Leasing includes rental and auto leases and others.  
 Credit guarantees include loan sales through alliances and others.  
 Installment finance includes installment sales, business loans, card services and others.

**Volume of business (by type of contract)**



**Volume of business (by product/services)**



High priority business: Agricultural equipment and medical and nursing  
 Corporate business: Information equipment related, industrial machinery, construction machinery, automobile finance and others  
 Consumer business: Automobile business, home appliances and home refurbishment, home loans and others  
 Other financial services: Card business, non-life insurance, securitization business, outsourcing business and elimination and/or corporate

\* The breakdown of volume of business by product/services has been changed from 2006.

## BUSINESS RESULTS

During the fiscal year ended March 31, 2007, revenues increased 2.9% to ¥115,992 million (US\$982 million). Looking at performance by type of contract, although we posted lower revenues in credit guarantees due to a downsizing of our auto loan business, we recorded increased revenues in our leasing business as well as favorable results in installment finance and other businesses due to growth in the outsourcing business.

Operating income declined 4.7% to ¥24,963 million (US\$211 million) due to an increase in financial expenses accompanying a rise in market interest rates. Net income rose 5.2% to ¥14,954 million (US\$126 million) owing to such factors as the recording of other income from a gain on the sale of marketable securities.

## BY BUSINESS SEGMENT

### Finance Business

The overall volume of business in the finance business declined 6.2% to ¥1,491,052 million (US\$12,636 million), attributable to such factors as a re-evaluation of the composition of our long-term home loan products in response to a financial environment characterized by rising interest rates. Revenues increased 5.9% to ¥107,631 million (US\$912 million) on the back of increased leasing revenues. However, operating income declined 2.6% to ¥24,289 million (US\$205 million) due mainly to a rise in financial expenses.

### Other Financial Services

In our card business, we focused on corporate-use cards and settlement services. In the outsourcing business, we worked to expand the scope of our business by increasing the number of business partners. As a result of these efforts, the total volume of business in other financial services increased 8.6% to ¥444,767 million (US\$3,769 million). Due in part to the effects of the transfer of a portion of the Sales Division in the outsourcing business along with a corporate divestiture, revenues declined 21.7% to ¥15,061 million (US\$127 million) and operating income fell 30.6% to ¥2,321 million (US\$19 million).

## PER SHARE INDICES AND ROE/ROA

Consolidated net income per share rose 5.6% to ¥127.9 (US\$1.08) due to an increase in net income. Accordingly, annual cash dividends per share increased by ¥1.00 (US\$0.008) to ¥36.00 (US\$0.30). The payout ratio was 28.1% (consolidated). ROE was 6.3% and ROA was 0.60%.

## FINANCIAL POSITION

As of March 31, 2007, total assets amounted to ¥2,516,721 million (US\$21,328 million), up ¥80,588 million (US\$682 million) from the previous fiscal year-end. Total current assets rose ¥41,804 million (US\$354 million) to ¥785,990 million (US\$6,660 million) due to a rise in trade receivables accompanying favorable performance in the outsourcing business. Property and equipment rose because of an increase in equipment for lease along with a rise in the volume of leases.

Net assets rose ¥10,909 million (US\$92 million) to ¥247,897 million (US\$2,100 million). The stockholders' equity ratio rose 0.1 percentage point from the previous fiscal year-end to 9.6%.

Interest-bearing debt declined ¥43,697 million (US\$370 million) to ¥892,745 million (US\$7,565 million).

## CASH FLOWS

Cash and cash equivalents at end of year amounted to ¥82,029 million (US\$695 million), a decrease of ¥2,953 million (US\$25 million) from the previous fiscal year-end. Cash flows for each category were as follows.

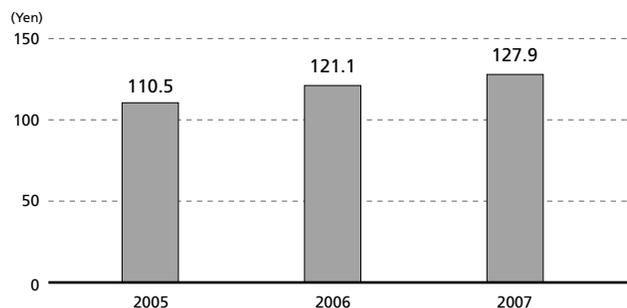
Net cash provided by operating activities was ¥95,412 million (US\$808 million). This consisted mainly of such inflows as depreciation of ¥553,423 million (US\$4,690 million), cash provided by asset backed securitization of ¥1,231,992 million (US\$10,440 million) as well as such outflows as payment for asset backed securitization of ¥1,210,071 million (US\$10,254 million) and acquisition of equipment for lease of ¥612,698 million (US\$5,192 million).

Net cash used in investing activities amounted to ¥5,516 million (US\$46 million) mainly due to the acquisition of information systems.

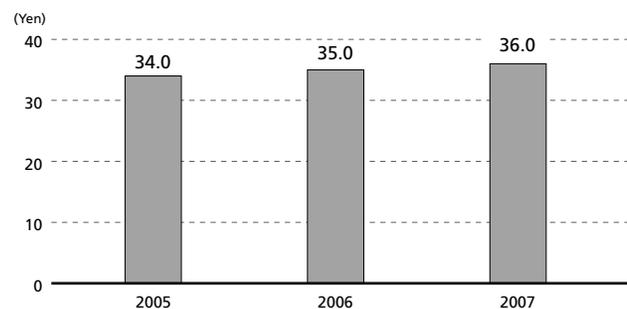
Net cash used in financing activities amounted to ¥93,092 million (US\$788 million) due primarily to redemption of bonds and a decrease in commercial paper.

As a result of the previous activities, free cash flows, the sum of operating and investing cash flows, totaled ¥89,895 million (US\$761 million).

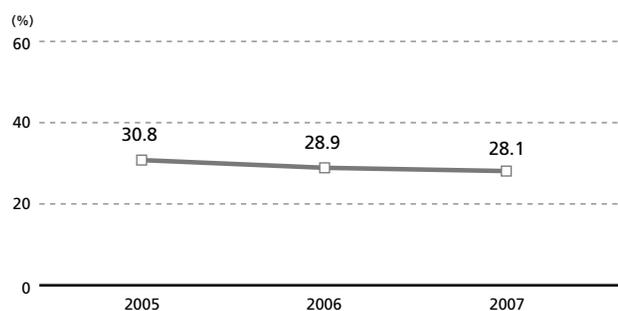
## Net income per share



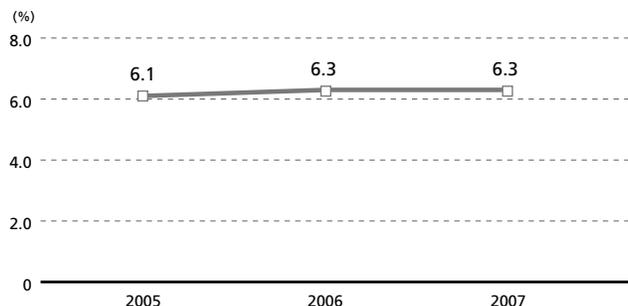
## Annual cash dividends per share



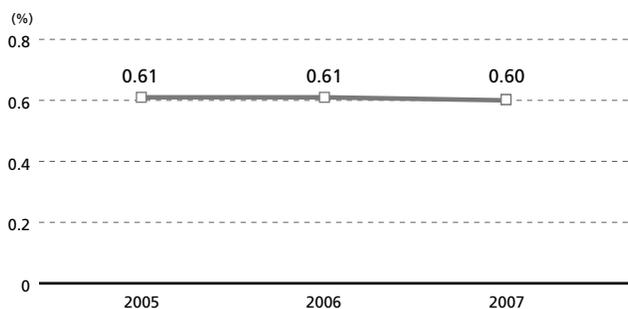
## Payout ratio



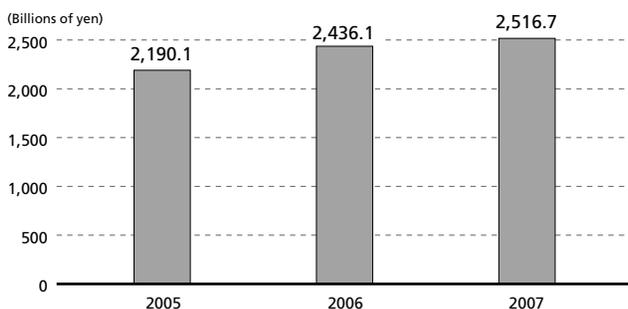
### ROE



### ROA



### Total assets



## BUSINESS RISK

### Interest Rate Risk

Because the Group provides financial services, including leasing and installment financing, the Company must procure large amounts of funds and carry out thorough ALM\* through liquidation. A sharp rise in market interest rates, however, could cause a rise in fundraising costs and have an adverse impact on the Group's business results.

\* Asset Liability Management: Companies firmly ascertain the characteristics of maturities and interest from their assets and liabilities and monitor cash flows, liquidity, currency risk and interest risk.

### Credit Risk

The Group appropriately conducts screening at the time of a contract and ascertains such factors as the state of credit when a credit receivable is being collected and makes an appropriate level of reserves. Nevertheless, deterioration in the collection of receivables along with an increase in corporate and personal bankruptcies due to a changing economic environment could result in an increased burden with respect to losses on receivables and provision for allowance for losses on receivables and guarantees.

### Laws and Regulations Changes Risk

Changes in laws and regulations relative to Group business could impact the Group's business results. The amendment of the Money-Lending Business Control and Regulation Law in December 2006 does not have a direct impact on the Group's business results, as its business has been in compliance with the Interest Limitation Law. However, there could be additional costs incurred with the changes. The Accounting Standards Board of Japan has announced the new accounting standards for leases, and lease taxation has been reviewed. While we will add new value to our products and services with a focus on "goods," and address these changes, such changes could have an adverse impact on the Group's business results.

### Business Structure Shift Risk

The Group is reforming its business structure in order to achieve sustainable growth. However, a delay or failure to achieve this shift, for any reason, could have an adverse impact on the Group's business results.

### Leased Assets Residual Value Risk

One of the Group's business strategies is "Providing financial services that focus on 'goods'."

We will focus on operating leases in order to respond to changes in market demand accompanied by changes in

accounting standards for financial leases. We will continue to improve our abilities and expertise for evaluation of “goods” and the resale of the leased assets as the Group’s core skills. However, there is a possibility of a disposal loss due to such factors as unexpected changes in the market environment and technological innovations.

### Administrative and System Risks

The Group carries out its business activities using various information systems. Any error, including administrative or accidental human errors as well as fraudulence caused by employees, unauthorized access to the systems or a computer virus from outside the Group, or a stoppage or breakdown of internal operating systems, could have an adverse impact on the Group’s business results.

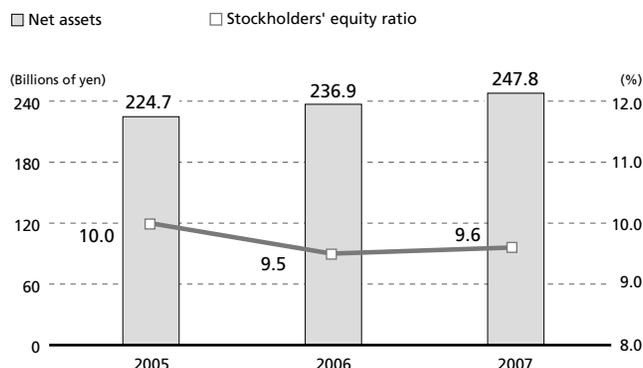
### Compliance Risk

Given that the Group offers a variety of financial services, it must comply with a number of laws and regulations, such as the Installment Sales Law and the Money-Lending Business Control and Regulation Law, as well as various consumer protection, data protection and environmental laws. The Company must also comply with a wide range of corporate rules from internal regulations and rules in respective business fields to social ethics and norms. The Company has established a Compliance Department and is establishing a compliance structure. However, failure to comply with applicable laws, regulations and social norms could have an adverse impact on the Group’s business results due to criminal prosecution and loss of trust from society.

### Human Resources Risk

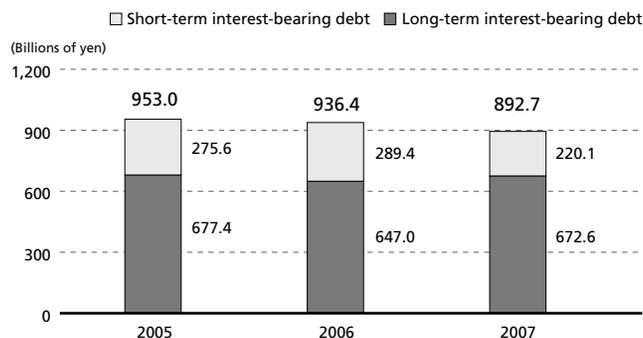
The Group considers employees’ abilities as important assets of a company, and is implementing intensified recruitment, well-planned educational programs as well as improved training programs. However, there is a risk that the Group will not be able to secure the human resources required for business operations following the shift in cases where employees of existing businesses cannot adapt to business structural reforms, where appropriate employee placement is not conducted or where new personnel cannot be hired. Moreover, difficulties in ensuring that the Group’s screening and collection management know-how and experience are effectively passed on to new employees could have an adverse impact on the Group’s business results.

### Net assets/stockholders’ equity ratio



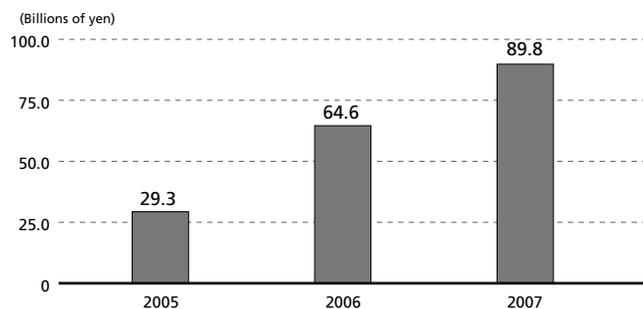
\* Stockholders' equity ratio = (Net assets - Minority interests) / Total assets

### Outstanding interest-bearing debt



Long-term interest-bearing debt includes current portion of loans and debt.

### Free cash flows



# CONSOLIDATED BALANCE SHEETS

Hitachi Capital Corporation and Subsidiaries  
March 31, 2007 and 2006

ASSETS	Japanese yen (millions)		U.S. dollars (thousands) (Note 2)
	2007	2006	2007
<b>CURRENT ASSETS:</b>			
Cash on hand and at bank (Note 15) .....	¥ 23,981	¥ 37,753	\$ 203,228
Trade receivables, including amounts maturing after one year .....	632,048	588,309	5,356,338
Less: Allowance for losses on receivables (Notes 3 (c) and 6) .....	10,556	10,061	89,457
Net trade receivables .....	621,492	578,247	5,266,881
Parent company deposit (Note 15) .....	58,048	47,229	491,932
Short-term investments (Notes 3 (d) and 5) .....	2,392	792	20,271
Prepaid expenses and other current assets (Note 9) .....	80,075	80,163	678,601
Total current assets .....	785,990	744,185	6,660,932
Equipment held for lease, at cost less accumulated depreciation (Notes 3 (f) and 17)			
2007 — ¥2,444,384 million (\$ 20,715,118 thousand)			
2006 — ¥2,277,193 million .....	1,664,357	1,624,497	14,104,720
Investments in securities (Notes 3 (d), 4 and 5) .....	19,352	24,567	164,000
Total investments .....	1,683,710	1,649,065	14,268,728
Property and equipment, at cost less accumulated depreciation .....	7,020	6,283	59,491
Other assets (Notes 4, 9 and 10) .....	40,000	36,597	338,983
Total assets .....	¥ 2,516,721	¥ 2,436,132	\$21,328,144

See accompanying notes to consolidated financial statements.

LIABILITIES AND NET ASSETS	Japanese yen (millions)		U.S. dollars (thousands) (Note 2)
	2007	2006	2007
<b>CURRENT LIABILITIES:</b>			
Short-term bank loans (Note 7) . . . . .	¥ 53,440	¥ 65,058	\$ 452,881
Commercial paper . . . . .	166,724	224,376	1,412,915
Current portion of long-term debt (Note 7) . . . . .	128,079	121,738	1,085,415
Trade payables (Note 8) . . . . .	322,893	278,563	2,736,381
Accrued expenses . . . . .	13,343	14,142	113,076
Obligation for securitized lease receivables (Note 3 (o)) . . . . .	331,489	306,709	2,809,228
Income taxes payable (Note 9) . . . . .	5,001	5,922	42,381
Allowance for losses on guarantees (Note 6) . . . . .	3,300	3,685	27,966
Other current liabilities (Note 9) . . . . .	42,715	38,876	361,991
Total current liabilities . . . . .	<u>1,066,988</u>	<u>1,059,071</u>	<u>9,042,271</u>
Long-term debt (Note 7) . . . . .	544,500	525,270	4,614,406
Retirement and severance benefits (Notes 3 (h) and 10) . . . . .	5,000	5,103	42,372
Retirement benefits for directors (Note 3 (h)) . . . . .	1,223	1,042	10,364
Long-term obligation for securitized lease receivables (Note 3 (o)) . . . . .	618,687	575,373	5,243,110
Other liabilities (Note 9) . . . . .	32,424	33,284	274,779
Total liabilities . . . . .	<u>2,268,824</u>	<u>2,199,144</u>	<u>19,227,322</u>
<b>NET ASSETS:</b>			
Stockholders' equity			
Common stock:			
Authorized 270,000,000 shares; issued 116,891,173 shares in 2007 and issued 116,892,979 shares in 2006 . . . . .	9,983	9,983	84,601
Capital surplus . . . . .	45,972	45,972	389,593
Retained earnings (Notes 3 (k) and 11) . . . . .	192,754	181,954	1,633,508
Treasury stock (Notes 3 (j) and 12) . . . . .	(14,327)	(14,323)	(121,415)
Total stockholders' equity (Notes 3 (q) and 11) . . . . .	<u>234,382</u>	<u>223,586</u>	<u>1,986,288</u>
Valuation and translation adjustments			
Net unrealized holding gain on securities . . . . .	4,378	6,856	37,101
Net unrealized gain on hedging derivatives . . . . .	423	—	3,584
Foreign currency translation adjustments . . . . .	1,788	370	15,152
Total valuation and translation adjustments . . . . .	<u>6,590</u>	<u>7,227</u>	<u>55,847</u>
Minority interests . . . . .	6,924	6,173	58,677
Total net assets (Note 3 (q)) . . . . .	<u>247,897</u>	<u>236,987</u>	<u>2,100,822</u>
Total liabilities and net assets . . . . .	<u>¥ 2,516,721</u>	<u>¥ 2,436,132</u>	<u>\$ 21,328,144</u>

See accompanying notes to consolidated financial statements.

# CONSOLIDATED STATEMENTS OF INCOME

Hitachi Capital Corporation and Subsidiaries  
Years ended March 31, 2007, 2006 and 2005

	Japanese yen (millions)			U.S. dollars (thousands) (Note 2)
	2007	2006	2005	2007
<b>REVENUES</b> (Note 16):				
Operating revenues .....	¥ 114,811	¥ 112,272	¥ 111,108	\$ 972,974
Interest and dividend income .....	1,181	453	502	10,008
	<b>115,992</b>	<b>112,725</b>	<b>111,611</b>	<b>982,983</b>
<b>EXPENSES</b> (Note 16):				
Selling, general and administrative expenses .....	63,849	63,774	64,629	541,093
Financing costs .....	27,179	22,762	22,284	230,330
	<b>91,029</b>	<b>86,536</b>	<b>86,914</b>	<b>771,432</b>
Operating income .....	<b>24,963</b>	<b>26,189</b>	<b>24,697</b>	<b>211,550</b>
Other income .....	1,521	227	138	12,889
Other expenses .....	137	287	703	1,161
Income before income taxes and minority interests .....	<b>26,347</b>	<b>26,129</b>	<b>24,132</b>	<b>223,279</b>
Income taxes (Notes 3 (g) and 9) .....	10,659	11,257	9,908	90,330
Minority interests .....	733	652	935	6,211
Net income .....	¥ 14,954	¥ 14,219	¥ 13,287	\$ 126,728
<b>PER SHARE DATA</b> (Notes 3 (l) and 13):				
Net income (basic) .....	¥ 127.9	¥ 121.1	¥ 110.5	\$ 1.08
Net income (diluted) .....	127.9	121.0	108.0	1.08

See accompanying notes to consolidated financial statements.

# CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS

Hitachi Capital Corporation and Subsidiaries  
Years ended March 31, 2007, 2006 and 2005

	Japanese yen (millions)				
	Common stock	Capital surplus	Stockholders' equity		Total stockholders' equity (Notes 3(q) and 11)
			Retained earnings (Notes 3(k) and 11)	Treasury stock (Notes 3(j) and 12)	
<b>Balance as of March 31, 2004</b>	¥ 9,459	¥ 45,448	¥ 180,234	¥ (20,050)	¥ 215,092
Changes during the year					
Conversion of convertible bonds	523	523			1,046
Gain on sales of treasury stock		283			283
Retirement of treasury stock		(283)	(16,146)	7,994	(8,435)
Cash dividends			(3,887)		(3,887)
Directors' bonuses			(103)		(103)
Net income			13,287		13,287
Net change in the items other than stockholders' equity during the period			(6,849)	7,994	2,191
Total change during the year	523	523	(6,849)	7,994	2,191
<b>Balance as of March 31, 2005</b>	<u>¥ 9,983</u>	<u>¥ 45,972</u>	<u>¥ 173,384</u>	<u>¥ (12,055)</u>	<u>¥ 217,284</u>

	Japanese yen (millions)					
	Valuation and translation adjustments					
	Net unrealized holding gain on securities	Net unrealized gain on hedging derivatives	Foreign currency translation adjustments	Total valuation and translation adjustments	Minority interests	Total net assets
<b>Balance as of March 31, 2004</b>	¥ 1,732	¥ —	¥ (1,302)	¥ 430	¥ 4,623	¥ 220,146
Changes during the year						
Conversion of convertible bonds						1,046
Gain on sales of treasury stock						283
Retirement of treasury stock						(8,435)
Cash dividends						(3,887)
Directors' bonuses						(103)
Net income						13,287
Net change in the items other than stockholders' equity during the period	639	—	501	1,140	1,283	2,424
Total change during the year	639	—	501	1,140	1,283	4,616
<b>Balance as of March 31, 2005</b>	<u>¥ 2,371</u>	<u>¥ —</u>	<u>¥ (800)</u>	<u>¥ 1,571</u>	<u>¥ 5,907</u>	<u>¥ 224,762</u>

	Japanese yen (millions)				
	Common stock	Capital surplus	Stockholders' equity		Total stockholders' equity (Notes 3(q) and 11)
			Retained earnings (Notes 3(k) and 11)	Treasury stock (Notes 3(j) and 12)	
<b>Balance as of March 31, 2005</b>	¥ 9,983	¥ 45,972	¥ 173,384	¥ (12,055)	¥ 217,284
Changes during the year					
Gain on sales of treasury stock		0			0
Cumulative effect of initial application of IFRS by subsidiaries			(1,478)		(1,478)
Purchase of treasury stock				(2,267)	(2,267)
Cash dividends			(4,111)		(4,111)
Directors' bonuses			(59)		(59)
Net income			14,219		14,219
Net change in the items other than stockholders' equity during the period			8,569	(2,267)	6,302
Total change during the year	—	0	8,569	(2,267)	6,302
<b>Balance as of March 31, 2006</b>	<u>¥ 9,983</u>	<u>¥ 45,972</u>	<u>¥ 181,954</u>	<u>¥ (14,323)</u>	<u>¥ 223,586</u>

	Japanese yen (millions)					
	Valuation and translation adjustments					
	Net unrealized holding gain on securities	Net unrealized gain on hedging derivatives	Foreign currency translation adjustments	Total valuation and translation adjustments	Minority interests	Total net assets
<b>Balance as of March 31, 2005</b>	¥ 2,371	¥ —	¥ (800)	¥ 1,571	¥ 5,907	¥ 224,762
Changes during the year						
Gain on sales of treasury stock						0
Cumulative effect of initial application of IFRS by subsidiaries						(1,478)
Purchase of treasury stock						(2,267)
Cash dividends						(4,111)
Directors' bonuses						(59)
Net income						14,219
Net change in the items other than stockholders' equity during the period	4,484	—	1,171	5,656	266	5,922
Total change during the year	4,484	—	1,171	5,656	266	12,224
<b>Balance as of March 31, 2006</b>	<u>¥ 6,856</u>	<u>¥ —</u>	<u>¥ 370</u>	<u>¥ 7,227</u>	<u>¥ 6,173</u>	<u>¥ 236,987</u>

# CONSOLIDATED STATEMENTS OF CHANGES IN NET ASSETS (CONTINUED)

Hitachi Capital Corporation and Subsidiaries  
Years ended March 31, 2007, 2006 and 2005

	Japanese yen (millions)				
	Common stock	Capital surplus	Stockholders' equity		
			Retained earnings (Notes 3(k) and 11)	Treasury stock (Notes 3(j) and 12)	Total stockholders' equity (Notes 3(q) and 11)
<b>Balance as of March 31, 2006</b>	¥ 9,983	¥ 45,972	¥ 181,954	¥ (14,323)	¥ 223,586
Changes during the year					
Cash dividends			(4,208)		(4,208)
Directors' bonuses			(42)		(42)
Net income			14,954		14,954
Liquidation of consolidated subsidiary			(40)		(40)
Reduction of equity-method affiliates			136		136
Purchase of treasury stock				(4)	(4)
Disposal of treasury stock		0		0	0
Net change in the items other than stockholders' equity during the period			10,799	(4)	10,795
Total change during the year	—	0	10,799	(4)	10,795
<b>Balance as of March 31, 2007</b>	<u>¥ 9,983</u>	<u>¥ 45,972</u>	<u>¥ 192,754</u>	<u>¥ (14,327)</u>	<u>¥ 234,382</u>

	Japanese yen (millions)					
	Valuation and translation adjustments		Minority interests			Total net assets
	Net unrealized holding gain on securities	Net unrealized gain on hedging derivatives	Foreign currency translation adjustments	Total valuation and translation adjustments	Minority interests	Total net assets
<b>Balance as of March 31, 2006</b>	¥ 6,856	¥ —	¥ 370	¥ 7,227	¥ 6,173	¥ 236,987
Changes during the year						
Cash dividends						(4,208)
Directors' bonuses						(42)
Net income						14,954
Liquidation of consolidated subsidiary						(40)
Reduction of equity-method affiliates						136
Purchase of treasury stock						(4)
Disposal of treasury stock						0
Net change in the items other than stockholders' equity during the period	(2,478)	423	1,417	(636)	750	113
Total change during the year	(2,478)	423	1,417	(636)	750	10,909
<b>Balance as of March 31, 2007</b>	<u>¥ 4,378</u>	<u>¥ 423</u>	<u>¥ 1,788</u>	<u>¥ 6,590</u>	<u>¥ 6,924</u>	<u>¥ 247,897</u>

	U.S. dollars (thousands) (Note 2)				
	Common stock	Capital surplus	Stockholders' equity		
			Retained earnings (Notes 3(k) and 11)	Treasury stock (Notes 3(j) and 12)	Total stockholders' equity (Notes 3(q) and 11)
<b>Balance as of March 31, 2006</b>	\$ 84,601	\$ 389,593	\$ 1,541,983	\$ (121,381)	\$ 1,894,796
Changes during the year					
Cash dividends			(35,661)		(35,661)
Directors' bonuses			(355)		(355)
Net income			126,728		126,728
Liquidation of consolidated subsidiary			(338)		(338)
Reduction of equity-method affiliates			1,152		1,152
Purchase of treasury stock				(33)	(33)
Disposal of treasury stock		0		0	0
Net change in the items other than stockholders' equity during the period			91,516	(33)	91,483
Total change during the year	—	0	91,516	(33)	91,483
<b>Balance as of March 31, 2007</b>	<u>\$ 84,601</u>	<u>\$ 389,593</u>	<u>\$ 1,633,508</u>	<u>\$ (121,415)</u>	<u>\$ 1,986,288</u>

	U.S. dollars (thousands) (Note 2)					
	Valuation and translation adjustments		Minority interests			Total net assets
	Net unrealized holding gain on securities	Net unrealized gain on hedging derivatives	Foreign currency translation adjustments	Total valuation and translation adjustments	Minority interests	Total net assets
<b>Balance as of March 31, 2006</b>	\$ 58,101	\$ —	\$ 3,135	\$ 61,245	\$ 52,313	\$ 2,008,364
Changes during the year						
Cash dividends						(35,661)
Directors' bonuses						(355)
Net income						126,728
Liquidation of consolidated subsidiary						(338)
Reduction of equity-method affiliates						1,152
Purchase of treasury stock						(33)
Disposal of treasury stock						0
Net change in the items other than stockholders' equity during the period	(21,000)	3,584	12,008	(5,389)	6,355	957
Total change during the year	(21,000)	3,584	12,008	(5,389)	6,355	92,449
<b>Balance as of March 31, 2007</b>	<u>\$ 37,101</u>	<u>\$ 3,584</u>	<u>\$ 15,152</u>	<u>\$ 55,847</u>	<u>\$ 58,677</u>	<u>\$ 2,100,822</u>

# CONSOLIDATED STATEMENTS OF CASH FLOWS

Hitachi Capital Corporation and Subsidiaries  
Years ended March 31, 2007, 2006 and 2005

	Japanese yen (millions)			U.S. dollars (thousands) (Note 2)
	2007	2006	2005	2007
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>				
Income before income taxes and minority interests	¥ 26,347	¥ 26,129	¥ 24,132	\$ 223,279
Depreciation	553,423	540,888	513,148	4,690,025
Interest and dividend income	(977)	(308)	(344)	(8,279)
Interest expense	23,817	20,159	19,814	201,838
Gain on sale of securities	(1,197)	(137)	(84)	(10,144)
Decrease (increase) in trade receivables	5,507	(111,368)	(42,425)	46,669
Loss on sale of equipment for lease	2,342	2,064	2,023	19,847
Acquisition of equipment for lease	(612,698)	(645,821)	(633,121)	(5,192,355)
Proceeds from sale of equipment for lease	53,410	57,614	53,279	452,627
Increase (decrease) in trade payables	28,565	48,815	(39,988)	242,076
Cash provided by asset backed securitization	1,231,992	1,232,315	1,081,081	10,440,610
Payment for asset backed securitization	(1,210,071)	(1,076,891)	(933,862)	(10,254,838)
Decrease in retirement and severance benefits	(102)	(32)	(235)	(864)
Other	4,249	(16,104)	(3,046)	36,008
Income taxes paid	(9,194)	(8,373)	(2,737)	(77,915)
Net cash provided by operating activities	95,412	68,948	37,635	808,576
<b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>				
Proceeds from sale of short-term investments	49	299	111	415
Purchase of investments in securities and subsidiaries' common stock	(1,638)	(2,887)	(5,092)	(13,881)
Acquisition of subsidiaries	—	541	(1,537)	—
Proceeds from sale of investments in securities	1,119	248	937	9,483
Capital expenditure	(3,830)	(2,775)	(2,954)	(32,457)
Proceeds from sale of capital assets	221	52	25	1,872
Interest and dividend received	1,017	238	258	8,618
Payment for acquisition of business assets	(2,455)	—	—	(20,805)
Net cash used in investing activities	(5,516)	(4,281)	(8,252)	(46,745)
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>				
(Decrease) increase in short-term bank loans	(13,920)	3,370	9,670	(117,966)
(Decrease) increase in commercial paper	(63,740)	6,797	31,997	(540,169)
Proceeds from long-term borrowings	137,905	151,137	148,406	1,168,686
Payments of long-term borrowings	(126,351)	(189,262)	(226,209)	(1,070,771)
Interest paid	(22,369)	(20,285)	(21,085)	(189,567)
Purchase of treasury stock	(4)	(2,267)	(16,246)	(33)
Proceeds from sales of treasury stock	—	0	0	—
Dividends paid to stockholders	(4,208)	(4,111)	(3,887)	(35,661)
Dividends paid to minority stockholders of subsidiaries	(363)	(314)	(280)	(3,076)
Other	(38)	(23)	(170)	(322)
Net cash used in financing activities	(93,092)	(54,957)	(77,805)	(788,915)
<b>EFFECT OF EXCHANGE RATE CHANGES ON CASH AND CASH EQUIVALENTS</b>	<b>243</b>	<b>198</b>	<b>234</b>	<b>2,059</b>
<b>NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS</b>	<b>(2,953)</b>	<b>9,908</b>	<b>(48,187)</b>	<b>(25,025)</b>
<b>CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR</b>	<b>84,982</b>	<b>75,074</b>	<b>123,262</b>	<b>720,186</b>
<b>CASH AND CASH EQUIVALENTS AT END OF YEAR (Note 15)</b>	<b>¥ 82,029</b>	<b>¥ 84,982</b>	<b>¥ 75,074</b>	<b>\$ 695,161</b>

See accompanying notes to consolidated financial statements.

# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Hitachi Capital Corporation and Subsidiaries

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## (1) BASIS OF PRESENTING CONSOLIDATED FINANCIAL STATEMENTS

The accompanying consolidated financial statements of Hitachi Capital Corporation (the Company) and consolidated subsidiaries are prepared on the basis of accounting principles generally accepted in Japan, which are different in certain respects as to the application and disclosure requirements of International Financial Reporting Standards, and are compiled from the consolidated financial statements prepared by the Company as required by the Securities and Exchange Law of Japan.

As permitted under the Securities and Exchange Law of Japan, amounts of less than one million yen have been omitted. As a result, the totals shown in the accompanying consolidated financial statements (both in yen and in dollars) do not necessarily agree with the sums of the individual amounts.

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## (2) U.S. DOLLAR AMOUNTS

The consolidated financial statements are expressed in yen. Solely for the convenience of the reader, the consolidated financial statements as of and for the year ended March 31, 2007 have been translated into United States dollars at the rate of ¥118 to \$1, the approximate exchange rate at March

30, 2007. The inclusion of such dollar amounts does not imply that the assets and liabilities, which originated in yen, have been or could readily be converted, realized or settled in dollars at ¥118 to \$1 or at any other rate.

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## (3) SIGNIFICANT ACCOUNTING POLICIES

### (a) Consolidation

The consolidated financial statements include the accounts of the Company and following majority-owned subsidiaries, which are directly or indirectly controlled:

Okinawa Hitachi Capital Corp., Hitachi Capital Servicer Corp., Hitachi Capital Services Co., Ltd., Hitachi Capital Auto Lease Corp., Hitachi Capital Securities Co., Ltd., Hitachi Triple Win Corp., Sekisui Leasing Co., Ltd., Hitachi Capital Insurance Corporation, Iseki Capital Corp., Hitachi Capital Ayase SC Corp., Hitachi Capital Trust Corp., Hitachi Capital (UK) PLC, Hitachi Capital Vehicle Solutions Ltd., Trowbridge Vehicle Rentals Ltd., Industrial Equipment Finance Ltd., Hitachi Capital Credit Management Ltd., Hitachi Capital Insurance Europe Ltd., Hitachi Capital Reinsurance Ltd., Hitachi Capital America Corp., Hitachi Capital (Hong Kong) Ltd., Hitachi Capital (Singapore) Pte. Ltd., and Hitachi Capital Leasing (China) Co., Ltd.

Trowbridge Vehicle Rentals Ltd. and Industrial Equipment Finance Ltd. are now in liquidation.

During the year ended March 31, 2007, Hitachi Leasing (Singapore) Pte. Ltd., a former subsidiary, was excluded from consolidation because of completion of liquidation, and Hitachi Card Service Corp., a former subsidiary, was merged into the Company.

Hitachi Capital Leasing (China) Co., Ltd. has a December 31 fiscal year-end. Its significant transactions during the period from its fiscal year-end to March 31, which could materially affect the Company's financial position and results of operations, have been adjusted. All significant

intercompany accounts have been eliminated in consolidation. The investments in affiliates are stated at its underlying equity value. The cost in excess of net assets acquired by the Company is amortized using the straight-line method over five years in principle.

### (b) Revenue Recognition

#### *Loan guarantee arrangements:*

The Company and subsidiaries provide loan guarantees to banks and other financial institutions on behalf of customers who borrow funds for the product purchase. The commission revenue is recognized at the inception of loans, when the customers pay total commissions.

#### *Equipment Lease:*

Equipment lease is accounted for under operating lease. Lease revenue is recognized over the lease terms when lease payments become due. Lease costs, which primarily consist of depreciation expense, are generally recognized in proportion to the related lease revenue over the lease terms.

#### *Purchase of installment receivables:*

The Company and subsidiaries purchase installment receivables from retailers at the inception of the installment contracts between retailers and their customers. The payables to retailers are determined as the cash sales price of commodities, and revenue is calculated as the net of installments receivables and payables to retailers. The revenue is deferred and recognized proportionately over the installment period, when the monthly installments

become due.

**Installment credit facilities:**

The customers pay commissions on installment credit facilities, which are computed at predetermined fixed rates based on the number of monthly installments. The commission revenue is deferred and proportionately recognized over the installment period, when monthly installments become due.

**(c) Allowance for Losses on Receivables and Guarantees**

Receivables are classified into five categories based on the credit history of debtors and the allowance for losses on receivables has been provided for estimated uncollectible amounts by each category. In addition, an allowance has been provided for estimated losses arising from loan guarantees outstanding as of each balance sheet date, using the same method as receivables.

**(d) Short-term Investments and Investments in Securities**

The Company and subsidiaries have adopted "Accounting Standards for Financial Instruments" issued by the Business Accounting Deliberation Council and the related implementation guidance issued by the Accounting Standards Board of Japan (ASB). Under this standard, securities are to be classified into one of the following three categories and accounted for as follows:

- Securities that are generally used with the objective of generating profits on short-term differences in price are classified as trading securities and measured at fair value, with unrealized holding gains and losses included in earnings.
- Securities that the Company and subsidiaries have the positive intent and ability to hold to their maturities are classified as held-to-maturity securities and measured at amortized cost.
- Securities classified as neither trading securities nor held-to-maturity securities are classified as other securities and measured at fair value, with either unrealized holding gains and losses excluded from earnings and reported as a net amount in a separate component of net assets until realized, or unrealized holding losses included in earnings and unrealized gains excluded from earnings and reported as a net amount in a separate component of net assets until realized.

Held-to-maturity securities are amortized or accumulated to face value. Other securities with a fair value are carried at fair value with unrealized holding gains and losses excluded from earnings and reported as a net amount in a separate component of net assets until realized. Other securities

without fair value are carried at cost. In computing realized gain or loss, cost of other securities was principally determined by the moving-average method.

**(e) Impairment of Fixed Assets**

Effective April 1, 2005, the Company and subsidiaries adopted "Accounting Standard for Impairment of Fixed Assets" issued by the Business Accounting Deliberation Council and the related implementation guidance issued by the ASB. Under this standard and implementation guidance, fixed assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. When amounts of undiscounted future cash flows of fixed assets are less than the carrying amounts, the fixed assets are determined to be impaired. Then, an amount by which the carrying amount exceeds the recoverable amount is recognized as an impairment loss in earnings. The recoverable amount of fixed assets is the greater of the net selling price or the present value of the future cash flows expected to be derived from the fixed assets. The Company and consolidated subsidiaries identify groups of assets by their business units as the smallest identifiable group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows from other assets or groups of assets.

Prior to the adoption of the new standard, fixed assets were not reviewed, tested or recognized for impairments. The application of this standard had no effect on the Company's consolidated financial statements as of and for the year ended March 31, 2006.

**(f) Residual Value Reserves**

Accumulated depreciation includes an allowance for losses on disposal of leased assets upon termination of lease contracts. The Company and subsidiaries provided for the allowance in the amount of ¥180 million (\$1,525 thousand) and appropriated for losses on disposal of leased assets in the amount of ¥1,271 million (\$10,771 thousand) for the year ended March 31, 2007. The allowance included in accumulated depreciation was ¥3,373 million (\$28,584 thousand) at March 31, 2007.

**(g) Income Taxes**

Deferred income taxes are accounted for under the asset and liability method, and deferred tax assets and liabilities are recognized for the expected future tax consequences attributable to differences between the financial statement carrying amount of existing assets and liabilities and their respective tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to be applied to taxable income in the years in which those temporary differences are expected to be recovered or settled.

#### **(h) Retirement and Severance Benefits**

The Company and subsidiaries account for retirement and severance benefits in accordance with "Accounting Standard for Retirement Benefits" issued by the Business Accounting Deliberation Council. Under this standard, retirement and severance benefits for employees are accrued based on the estimated retirement benefit obligation and the pension assets.

Retirement benefits for directors and executive officers have been reserved for the vested benefits to which they are entitled if they were to retire or sever immediately at the balance sheet date.

#### **(i) Foreign Currency Translation**

The Company accounts for foreign currency transactions in accordance with "Accounting Standard for Foreign Currency Transaction" issued by the Business Accounting Deliberation Council. Under this standard, foreign currency transactions are translated into yen on the basis of the rates in effect at the transaction date or, if the relation between a foreign currency transaction and related firm forward exchange contracts meets the criteria of hedge accounting as provided in "Accounting Standards for Financial Instruments," those transactions covered by firm forward exchange contracts can be translated at such contract rates. At year-end, monetary assets and liabilities denominated in foreign currencies are translated into yen at the rates of exchange in effect at the balance sheet date, except for those, as described above, translated at related contract rates. Gains or losses resulting from the translation of foreign currencies, including gains and losses on settlement, are recognized in earnings as incurred.

The financial statements of the foreign subsidiaries are translated into the reporting currency of yen as follows: all assets and liabilities are translated at the rates of exchange in effect at the balance sheet date; net assets accounts are translated at historical rates; income and expenses are translated at an average of exchange rates in effect during the year; and a comprehensive adjustment resulting from translation of assets, liabilities and net assets is included in Minority interests and Foreign currency translation adjustments, separate components of net assets.

#### **(j) Treasury Stock**

Treasury stock is recorded at cost as a deduction of stockholders' equity. When the Company reissues the treasury shares, the difference between the issuance price and the costs of the treasury shares is accounted for as capital surplus.

#### **(k) Appropriation of Retained Earnings**

On May 1, 2006, the Japanese Corporate Law went into effect and replaced the Japanese Commercial Code. Under

the Japanese Corporate Law, the Company is able to appropriate retained earnings by resolution of the Board of Directors, provided that certain criteria are met.

Effective from the fiscal year ended March 31, 2007, the Company adopted "Accounting Standard for Directors' Bonus" (Accounting Standards Board of Japan Statement No. 4, November 29, 2005) and thus recorded directors' bonuses as selling, general and administrative expenses in the fiscal year when incurred. The effect of the adoption of this standard was to reduce operating income and income before income taxes and minority interests by ¥68 million (\$576 thousand).

#### **(l) Per Share Data**

Basic net income per share is computed by dividing net income available to common stockholders by the weighted average number of shares of common shares outstanding during each year. Diluted net income per share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock or resulted in the issuance of common stock that then shared in the earnings of the entity.

#### **(m) Financial Instruments**

The Company accounts for installment accounts receivable in accordance with "Accounting Standards for Financial Instruments" issued by the Business Accounting Deliberation Council. Under this standard, installment accounts receivable is recorded at fair value less related interest income.

#### **(n) Derivative Financial Instruments**

The Company and certain subsidiaries account for derivative financial instruments in accordance with "Accounting Standards for Financial Instruments" issued by the Business Accounting Deliberation Council. Under this standard, in principle, net assets or liabilities arising from derivative financial transactions are measured at fair value, with unrealized gain or loss included in earnings. Hedging transactions, which meet the criteria of hedge accounting as provided in "Accounting Standards for Financial Instruments," are accounted for using deferral hedge accounting, which requires the unrealized gain or loss to be deferred as a liability or asset until gain or loss relating to the hedge object is recognized.

Net assets or liabilities arising from derivative financial transactions are measured at fair value, except for interest rate option contracts, which are accounted for using deferral hedge accounting. In addition, certain foreign currency swap transactions and certain interest rate swap transactions are accounted for using the allocation method and the special method, respectively, which are regulated in the standard. The allocation method requires recognized foreign currency receivables or payables covered by firm

foreign currency swap transactions to be translated at such swap rates. Under the special method, interest rate swap transactions are accounted for as if the interest rates under those transactions were originally applied to underlying borrowings and debentures.

**(o) Securitization**

The Company and subsidiaries have a number of securitization programs. Under those programs, certain financial assets such as lease receivables and trade receivables are primarily sold to Special Purpose Entities which are funded through the issuance of asset-backed securities to investors. The Company accounts for a transfer of lease receivables as a secured borrowing with pledge of collateral and classifies the borrowing as Obligation for securitized lease receivables because all lease agreements are accounted for as operating leases and no lease receivable is originally recognized in the consolidated balance sheets. When the Company transfers a trade receivable other than lease receivables, and the transfer is eligible to be accounted for as a sale under "Accounting Standards for Financial Instruments" issued by the Business Accounting Deliberation Council, the transfer is accounted for as a sale.

**(p) Reclassification**

Certain reclassifications have been made in prior year's

consolidated financial statements to conform classifications used in the current year's financial statements.

**(q) Accounting Standard for the Presentation of Net Assets in the Balance Sheet**

Effective from the fiscal year ended March 31, 2007, the Company adopted "Accounting Standard for Presentation of Net Assets in the Balance Sheet" (Accounting Standards Board of Japan Statement No. 5, December 9, 2005) as well as "Guidance on Accounting Standard for Presentation of Net Assets in the Balance Sheet" (Accounting Standards Board of Japan Guidance No. 8, December 9, 2005).

As a result, former stockholders' equity and minority interests are presented as components of net assets, while net assets have been divided into stockholders' equity, valuation and translation adjustments and minority interests.

In order to conform to the 2007 presentation, the consolidated balance sheet as of March 31, 2006 and the consolidated statement of stockholders' equity for the years ended March 31, 2006 and 2005 have been restated.

The amount corresponding to the former classification of total stockholders' equity in the balance sheet was ¥240,549 million (\$2,038,550 thousand) at March 31, 2007.

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**(4) ASSETS DEPOSITED**

As of March 31, 2007, investments in securities of ¥31 million (\$262 thousand) and other assets of ¥3 million (\$25 thousand) were deposited as operating guarantees.

Additionally, as of March 31, 2007, investments in securities of ¥6 million (\$50 thousand) were pledged as a collateral for the loan of an affiliated company of Hitachi, Ltd.

## (5) SHORT-TERM INVESTMENTS AND INVESTMENTS IN SECURITIES

As of March 31, 2007 and 2006, the Company had no trading securities.

basis, gross unrealized holding gains or losses and aggregate fair value of held-to-maturity securities and other securities by major security type as of March 31, 2007 and 2006.

The following table is a summary of the amortized cost

	Japanese yen (millions)			U.S. dollars (thousands)		
	Amortized cost basis	Gross gain (loss)	Aggregate fair value	Amortized cost basis	Gross gain (loss)	Aggregate fair value
	<b>2007</b>			<b>2007</b>		
Held-to-maturity securities with gross unrealized holding gains:						
Government bonds . . . . .	¥ 3	¥ 0	¥ 3	\$ 25	\$ 0	\$ 25
	¥ 3	¥ 0	¥ 3	\$ 25	\$ 0	\$ 25
Held-to-maturity securities with gross unrealized holding losses:						
Government bonds . . . . .	¥ 1,026	¥ (1)	¥ 1,024	\$ 8,694	\$ (8)	\$ 8,677
	¥ 1,026	¥ (1)	¥ 1,024	\$ 8,694	\$ (8)	\$ 8,677
	¥ 1,030	¥ (1)	¥ 1,028	\$ 8,728	\$ (8)	\$ 8,711
Other securities with gross unrealized holding gains:						
Equity securities . . . . .	¥ 5,487	¥ 7,587	¥ 13,074	\$ 46,500	\$ 64,296	\$ 110,796
Government bonds . . . . .	500	0	500	4,237	0	4,237
	¥ 5,988	¥ 7,587	¥ 13,575	\$ 50,745	\$ 64,296	\$ 115,042
Other securities with gross unrealized holding losses:						
Equity securities . . . . .	¥ 1,479	¥ (224)	¥ 1,254	\$ 12,533	\$ (1,898)	\$ 10,627
Government bonds . . . . .	1,200	(1)	1,198	10,169	(8)	10,152
Other . . . . .	9	(1)	8	76	(8)	67
	¥ 2,689	¥ (227)	¥ 2,461	\$ 22,788	\$ (1,923)	\$ 20,855
	¥ 8,677	¥ 7,360	¥ 16,037	\$ 73,533	\$ 62,372	\$ 135,906

	Japanese yen (millions)		
	Amortized cost basis	Gross gain (loss)	Aggregate fair value
	<b>2006</b>		
Held-to-maturity securities with gross unrealized holding losses:			
Government bonds . . . . .	¥ 1,040	¥ (7)	¥ 1,033
	¥ 1,040	¥ (7)	¥ 1,033
Other securities with gross unrealized holding gains:			
Equity securities . . . . .	¥ 6,978	¥ 11,531	¥ 18,510
Other . . . . .	14	6	20
	¥ 6,993	¥ 11,537	¥ 18,531
Other securities with gross unrealized holding losses:			
Equity securities . . . . .	¥ 71	¥ (5)	¥ 66
Government bonds . . . . .	1,000	(5)	995
	¥ 1,072	¥ (11)	¥ 1,061
	¥ 8,065	¥ 11,526	¥ 19,592

Proceeds from sales of other securities for the year ended March 31, 2007 were ¥1,295 million (\$10,974 thousand). The gross realized gains on these sales for the years ended March 31, 2007 were ¥790 million (\$6,694 thousand). The gross realized gains and losses on sale of other securities for the years ended March 31, 2006 and 2005 were not material.

It is not practicable to estimate the fair value of investments in nonmarketable securities because of the lack

of a market price and difficulty in estimating fair value without incurring excessive cost. Nonmarketable securities at March 31, 2007 amounted to ¥3,683 million (\$31,211 thousand). The carrying amount of these securities at March 31, 2006 was not material.

Information about the contractual maturities of held-to-maturity securities and other securities with contractual maturities at March 31, 2007 are as follows:

	Japanese yen (millions)			U.S. dollars (thousands)		
	Due within one year	Due after one year through five years	Due after five years through ten years	Due within one year	Due after one year through five years	Due after five years through ten years
Debt securities:						
Government bonds	¥ 1,648	¥ 731	¥ 399	\$ 13,966	\$ 6,194	\$ 3,381
	¥ 1,648	¥ 731	¥ 399	\$ 13,966	\$ 6,194	\$ 3,381

## (6) ALLOWANCE FOR LOSSES ON RECEIVABLES AND GUARANTEES

The Company and subsidiaries provide loan guarantee arrangements on behalf of customers. The outstanding balance of such loan guarantees as of March 31, 2007 and 2006 was ¥462,618 million (\$3,920,491 thousand) and

¥496,563 million, respectively. The activities in the allowance for losses on receivables and guarantees provided for the years ended March 31, 2007 and 2006 are summarized as follows:

	Japanese yen (millions)		U.S. dollars (thousands)
	2007	2006	2007
Balance at beginning of year	¥ 13,746	¥ 14,504	\$ 116,491
Write-off during the year	(5,918)	(4,206)	(50,152)
Provision	6,064	3,727	51,389
The effect of translation adjustments (Note 3 (i))	(36)	(280)	(305)
Balance at end of year:			
Allowance for losses on receivables	10,556	10,061	89,457
Allowance for losses on guarantees	3,300	3,685	27,966
	¥ 13,856	¥ 13,746	\$ 117,423

## (7) SHORT-TERM BANK LOANS AND LONG-TERM DEBT

The weighted average interest rates on short-term bank loans outstanding at March 31, 2007 and 2006 were 3.1% and 2.1%, respectively.

Long-term debt at March 31, 2007 and 2006 consisted of the following:

	Japanese yen (millions)		U.S. dollars (thousands)
	2007	2006	2007
Unsecured bonds payable in Japanese yen, due from May 2007 to September 2011, interest ranging from 0.55% to 2.75% .....	¥ 205,000	¥ 205,000	\$ 1,737,288
Unsecured bonds payable in Japanese yen (for specific institutional investors), due from September 2007 to December 2010, interest ranging from 0.52% to 1.93% .....	30,000	60,000	254,237
Medium-term notes payable issued by Hitachi Capital America Corp., in euro-dollars due from May 2007 to August 2011, interest ranging from 0.32% to 5.50% .....	47,814	44,817	405,203
Medium-term notes payable issued by Hitachi Capital (UK) PLC, in euro-yen, due from May 2007 to March 2014, interest ranging from 0.26% to 5.67% .....	100,080	91,331	848,135
Loans from banks and other financial institutions: Unsecured, maturing in 2007 – 2026 .....	289,684	245,858	2,454,949
	672,579	647,008	5,699,822
Less current portion .....	128,079	121,738	1,085,415
	¥ 544,500	¥ 525,270	\$ 4,614,406

The weighted average interest rates on long-term loans from banks and other financial institutions outstanding at March 31, 2007 and 2006, shown above, were 1.3% and

1.4%, respectively. The aggregate annual maturities of long-term debt at March 31, 2007 were as follows:

	Japanese yen (millions)	U.S. dollars (thousands)
Years ending March 31:		
2009 .....	¥ 177,254	\$ 1,502,152
2010 .....	178,047	1,508,872
2011 .....	65,090	551,610
2012 .....	46,840	396,949
2013 and thereafter .....	77,267	654,805
	¥ 544,500	\$ 4,614,406

As is customary in Japan, both short-term and long-term bank loans are made under general agreements which provide that securities and guarantees for present and future indebtedness will be given upon request from the bank, and that the bank shall have the right, as the obligations become due or in the event of default, to offset cash deposits against obligations to the bank.

(a) Hitachi Capital America Corp. established a \$400 million medium-term-note lending program with the Company's

guarantee at March 31, 2001. Amounts of issues exceeding \$400 million are guaranteed through separate applications. Hitachi Capital America Corp. issued \$404 million at March 31, 2007.

(b) Hitachi Capital (UK) PLC established a \$1,400 million medium-term euro-note lending program at November 22, 2004. The outstanding amount was \$764 million as of March 31, 2007.

## (8) TRADE PAYABLES

Trade payables at March 31, 2007 and 2006 were as follows:

	Japanese yen (millions)		U.S. dollars (thousands)
	2007	2006	2007
Notes payable . . . . .	¥ 6,866	¥ 6,390	\$ 58,186
Accounts payable . . . . .	316,026	272,172	2,678,186
	¥ 322,893	¥ 278,563	\$ 2,736,381

Trade payables represent amounts arising from purchases of installment receivables and from purchases of goods and property to be sold or leased by the Company and subsidiaries. Generally, notes payable become due from 30 to 180 days after the date of issue. The most common terms of maturity are from 30 to 120 days.

## (9) INCOME TAXES

Income tax expense attributable to income from continuing operations for the years ended March 31, 2007, 2006, and 2005 consists of the following:

	Japanese yen (millions)			U.S. dollars (thousands)
	2007	2006	2005	2007
Current . . .	¥ 8,242	¥ 7,807	¥ 6,405	\$ 69,847
Deferred . .	2,416	3,449	3,503	20,474
	¥ 10,659	¥ 11,257	¥ 9,908	\$ 90,330

Reconciliation between the statutory income tax rate and the effective income tax rate as a percentage of income before income taxes and minority interests is as follows:

The Company and its domestic subsidiaries are subject to a number of taxes based on income. The aggregated statutory income tax rate for domestic companies was approximately 40.5% for the years ended March 31, 2007, 2006 and 2005.

Statutory income tax rate . . . . .	2006
Per capita tax . . . . .	40.5%
Expenses not deductible for tax purposes . . . . .	0.6
Difference in statutory tax rates of foreign subsidiaries . . . . .	1.7
Elimination for tax credit on dividend income by consolidation . . . . .	(2.6)
Amortization of consolidated adjustment account . . . . .	3.3
Tax credits . . . . .	0.8
Other . . . . .	(0.6)
Effective income tax rate . . . . .	(0.6)
	43.1%

As the difference between the statutory income tax rate and the effective income tax rate was not material for the

years ended March 31, 2007 and 2005, the reconciliation was omitted.

The effects of temporary differences that give rise to significant portions of the deferred tax assets and liabilities

as of March 31, 2007 and 2006 are presented below:

	Japanese yen (millions)		U.S. dollars (thousands)
	2007	2006	2007
Total gross deferred tax assets:			
Depreciation . . . . .	¥ 1,757	¥ 1,767	\$ 14,889
Allowance for losses on receivables . . . . .	1,122	674	9,508
Allowance for losses on guarantees . . . . .	802	1,513	6,796
Accrued expenses . . . . .	1,452	2,733	12,305
Net operating loss carryforwards . . . . .	990	1,219	8,389
Cumulative revenues from leasing contracts . . . . .	376	605	3,186
Accrued business taxes . . . . .	333	468	2,822
Prepaid expenses . . . . .	302	437	2,559
Retirement and severance benefits . . . . .	63	118	533
Valuation loss on other securities . . . . .	234	490	1,983
Retirement benefits for directors . . . . .	496	433	4,203
Bad debt write-off . . . . .	963	—	8,161
Other . . . . .	2,849	2,476	24,144
	<b>11,745</b>	<b>12,938</b>	<b>99,533</b>
Valuation allowance . . . . .	<b>(1,453)</b>	<b>(1,514)</b>	<b>(12,313)</b>
	<b>10,291</b>	<b>11,424</b>	<b>87,211</b>
Total gross deferred tax liabilities:			
Net unrealized holding gain on investments in other securities . . . . .	<b>(3,073)</b>	(4,675)	<b>(26,042)</b>
Temporary difference related to overseas subsidiaries and other . . . . .	<b>(860)</b>	(1,006)	<b>(7,288)</b>
Prepaid pension benefit cost . . . . .	<b>(1,876)</b>	(586)	<b>(15,898)</b>
Other . . . . .	<b>(3)</b>	(—)	<b>(25)</b>
	<b>(5,814)</b>	<b>(6,269)</b>	<b>(49,271)</b>
Net deferred tax assets . . . . .	<b>¥ 4,477</b>	<b>¥ 5,155</b>	<b>\$ 37,940</b>

As of March 31, 2007 and 2006, no deferred tax assets were recognized for the temporary differences related to the Company's divested operation, since it is not practicable to estimate the timing of the reversals of the

temporary differences.

Net deferred tax assets and liabilities as of March 31, 2007 and 2006 are reflected in the accompanying consolidated balance sheets under the following captions:

	Japanese yen (millions)		U.S. dollars (thousands)
	2007	2006	2007
Prepaid expenses and other current assets . . . . .	¥ 6,348	¥ 7,317	\$ 53,796
Other assets . . . . .	2,174	1,763	18,423
Other current liabilities . . . . .	(930)	(1,006)	(7,881)
Other liabilities . . . . .	(3,115)	(2,919)	(26,398)
Net deferred tax assets . . . . .	<b>¥ 4,477</b>	<b>¥ 5,155</b>	<b>\$ 37,940</b>

## (10) RETIREMENT AND SEVERANCE BENEFITS

The Company and its domestic subsidiaries have a number of pension plans to provide retirement and severance benefits to substantially all employees. Under these plans, contributions are made solely by the Company and subsidiaries.

Principal pension plans are unfunded defined benefit pension plans. Under the plans, employees are entitled to lump-sum payments based on the current rate of pay and

the length of service upon retirement or termination of employment for reasons other than dismissal for cause. The liability is partially funded by contributions to trusted pension funds. Such contributions constitute funded status of the plans. In addition to the above plans, the Company and certain subsidiaries have defined contribution plans.

The funded status of the Company's pension plans as of March 31, 2007 and 2006 is summarized as follows:

	Japanese yen (millions)		U.S. dollars (thousands)
	2007	2006	2007
Projected benefit obligation . . . . .	¥ (35,823)	¥ (35,408)	\$ (303,584)
Plan assets at fair value . . . . .	37,614	32,922	318,762
Funded status . . . . .	1,790	(2,486)	15,169
Unrecognized actuarial loss . . . . .	5,137	6,373	43,533
Unrecognized prior service cost . . . . .	(2,582)	(2,873)	(21,881)
Net amount recognized in the consolidated balance sheets . . . . .	¥ 4,345	¥ 1,014	\$ 36,822
Amounts recognized in the consolidated balance sheets consist of:			
Prepaid benefit cost . . . . .	¥ 9,346	¥ 6,117	\$ 79,203
Accrued benefit cost . . . . .	(5,000)	(5,103)	(42,372)
	¥ 4,345	¥ 1,014	\$ 36,822

Net periodic benefit cost for the years ended March 31, 2007, 2006, and 2005 consisted of the following components:

	Japanese yen (millions)			U.S. dollars (thousands)
	2007	2006	2005	2007
Service cost, net of participants' contributions	¥ 1,283	¥ 1,303	¥ 1,439	\$ 10,872
Interest cost	876	871	840	7,423
Expected return on plan assets for the period	(983)	(738)	(622)	(8,330)
Amortization of net loss of transition difference	—	—	796	—
Amortization of actuarial loss	713	1,001	921	6,042
Amortization of prior service cost	(285)	(277)	(278)	(2,415)
Net periodic benefit cost	1,604	2,159	3,096	13,593
Contributions to the defined contribution pension plan	¥ 226	¥ 242	¥ 295	\$ 1,915

Actuarial assumptions and the basis used in accounting for the Company's plans are principally as follows:

- Discount rates were both 2.5% for the years ended March 31, 2007 and 2006.
- Expected rates of return were both 3.0% for the years ended March 31, 2007 and 2006.
- Net loss of transition difference is amortized using the straight-line method over 5 years.
- Actuarial loss is amortized using the straight-line method over 5 to 19 years, which is within the estimated average remaining service years of employees.
- Prior service cost is amortized using the straight-line method over 5 to 19 years, which is within the estimated average remaining service years of employees.

## (11) STOCKHOLDERS' EQUITY

At March 31, 2007 and 2006, 57.5% of the outstanding capital stock of the Company was directly owned by Hitachi, Ltd.

The Company has authorized to issue 270,000,000 shares of common stock.

The Japanese Corporate Law went into effect on May 1, 2006, replacing the Japanese Commercial Code. It is applicable to events or transactions of companies in Japan occurring on or after May 1, 2006 and for fiscal years ending on or after May 1, 2006. The Japanese Corporate Law stipulates that the amounts actually paid in or provided in consideration for newly issued stocks shall be recorded as common stock. However, it also allows 50% or less of such amounts to be recorded as additional paid-in capital. The Japanese Corporate Law requires that an

amount equal to 10% of dividends be appropriated to the legal reserve. However, such appropriation cannot be made if the aggregate amount of the legal reserve exceeds 25% of common stock (i.e. the aggregate amount of the Company's legal reserve has already reached 25% of its common stock). Directors' bonuses are charged to income in the fiscal year in which they are accrued, although some subsidiaries previously conventionally accounted for them as appropriation of retained earnings in accordance with Japanese customary practices.

The accompanying consolidated financial statements do not include any provision for the semiannual dividend of ¥18.00 (\$0.15) per share totaling ¥36.00 (\$0.30) subsequently proposed by the Board of Directors with respect to the fiscal year ended March 31, 2007.

## (12) TREASURY STOCK

The Japanese Corporate Law allows a company to acquire treasury stock upon shareholders' approval to the extent that sufficient distributable funds are available. If the Board of Directors' authority is stated in the articles of incorporation, a company is allowed to acquire treasury stock not upon shareholders' approval but Board of Directors' approval. In this connection, acquisition of treasury stock is allowed under the Company's articles of incorporation.

Pursuant to the provisions of the Japanese Corporate Law, shareholders may request the company to acquire their shares less than a minimum trading lot as shares less than a minimum trading lot cannot be publicly traded and such a

shareholder holding less than a minimum trading lot cannot exercise a voting right and other shareholders' rights except as provided in the Japanese Corporate Law or the articles of incorporation. The Japanese Corporate Law also states that a shareholder holding shares less than a minimum trading lot may request the company to sell its treasury stock, if any, to the shareholder up to a minimum trading lot if entitled under the articles of incorporation. In this connection, sale of treasury stock is allowed under the Company's articles of incorporation.

The changes in treasury stock for the years ended March 31, 2007, 2006 and 2005 are summarized as follows:

	Japanese yen (millions)		U.S. dollars (thousands)
	Number of shares	Amount	Amount
Balance as of March 31, 2004 . . . . .	13,380,608	¥ 20,050	
Acquisition for treasury stock . . . . .	8,356,646	16,246	
Conversion of convertible bonds . . . . .	4,908,413	7,810	
Retirement of treasury stock . . . . .	10,000,000	16,430	
Sales of treasury stock . . . . .	8	0	
Balance as of March 31, 2005 . . . . .	6,828,833	¥ 12,055	
Acquisition for treasury stock . . . . .	1,104,749	2,267	
Sales of treasury stock . . . . .	9	0	
Balance as of March 31, 2006 . . . . .	7,933,573	¥ 14,323	\$ 121,381
Acquisition for treasury stock . . . . .	1,822	4	33
Sales of treasury stock . . . . .	16	0	0
Balance as of March 31, 2007 . . . . .	7,935,379	¥ 14,327	\$ 121,415

At the meeting held in April 2005, the Board of Directors resolved to acquire treasury stock up to 2,300,000 shares of its common stock for an aggregate acquisition amount not exceeding ¥4,830 million from April 27, 2005 to June 21, 2005. As a result, the Company acquired a total of 1,103,600 shares for ¥2,264 million.

At the meeting held in July 2004, the Board of Directors resolved to acquire treasury stock up to 10,000,000 shares of its common stock for an aggregate acquisition amount not exceeding ¥21,000 million from July 23, 2004 to March 31, 2005. As a result, Company acquired a total of

89,900 shares for ¥187 million.

At the ordinary general shareholders' meeting in June 2003, the Company was authorized to acquire treasury stock up to 10,000,000 shares of its common stock for an aggregate acquisition amount not exceeding ¥15,000 million during the period from the close of the ordinary general shareholders' meeting to the close of the next ordinary general shareholders' meeting, pursuant to the provision of the Japanese Commercial Code. As a result, the Company acquired 9,300,000 shares for ¥14,992 million during the period above.

### (13) NET INCOME PER SHARE INFORMATION

The reconciliation of the number of shares and the amounts used in the basic and diluted net income per share computations is as follows:

	Number of shares	
	2007	2006
Weighted average number of shares on which basic net income per share is calculated . . . . .	<b>116,892,333</b>	117,057,392
Effect of dilutive securities:		
Convertible debentures . . . . .	—	—
Number of shares on which diluted net income per share is calculated . . . . .	<b>116,892,333</b>	<b>117,057,392</b>

	Japanese yen (millions)			U.S. dollars (thousands)
	2007	2006	2005	2007
Net income . . . . .	¥ <b>14,954</b>	¥ 14,219	¥ 13,287	\$ <b>126,728</b>
Appropriations for directors' bonuses . . . . .	—	(42)	(58)	—
Net income on which basic net income per share is calculated . . . . .	<b>14,954</b>	14,176	13,228	<b>126,728</b>
Effect of dilutive securities:				
Interest paid . . . . .	—	—	0	—
Stock option granted by a subsidiary . . . . .	(3)	(4)	(4)	(25)
Other . . . . .	—	—	1	—
Net income on which diluted net income per share is calculated . . . . .	¥ <b>14,951</b>	¥ 14,171	¥ 13,226	\$ <b>126,703</b>

Net income per share data:	Japanese yen			U.S. dollars
Basic . . . . .	¥ <b>127.9</b>	¥ 121.1	¥ 110.5	\$ <b>1.08</b>
Diluted . . . . .	<b>127.9</b>	121.0	108.0	<b>1.08</b>

#### (14) RELATED PARTIES

The Company's balances with its parent company as of March 31, 2007 and 2006, and related transactions for the

years ended March 31, 2007, 2006 and 2005 are summarized as follows:

	Japanese yen (millions)		U.S. dollars (thousands)
	2007	2006	2007
Balances:			
Receivables — current . . . . .	¥ 27,013	¥ 14,455	\$ 228,923
Parent company deposit . . . . .	57,522	47,154	487,474
Receivables — non-current . . . . .	1,317	1,061	11,161
Payables — current . . . . .	19,927	18,131	168,872

	Japanese yen (millions)		2005	U.S. dollars (thousands)
	2007	2006	2005	2007
Transactions:				
Revenue . . . . .	¥ 51,314	¥ 42,054	¥ 35,563	\$ 434,864
Purchases . . . . .	59,238	62,726	77,009	502,016
Interest income . . . . .	282	51	62	2,389

#### (15) CONSOLIDATED STATEMENTS OF CASH FLOWS — SUPPLEMENTARY INFORMATION

For the purpose of the statements of cash flows, the Company considers all highly liquid investments with insignificant risk of changes in value that have maturities of generally three months or less when purchased to be cash

equivalents. The components of cash and cash equivalents at March 31, 2007, 2006 and 2005 were as follows:

	Japanese yen (millions)			U.S. dollars (thousands)
	2007	2006	2005	2007
Cash on hand and at bank . . . . .	¥ 23,981	¥ 37,753	¥ 26,337	\$ 203,228
Parent company deposit . . . . .	58,048	47,229	48,736	491,932
Cash and cash equivalents . . . . .	¥ 82,029	¥ 84,982	¥ 75,074	\$ 695,161

## (16) SEGMENT INFORMATION

### (a) Industry Segment Information

As members of the Hitachi Group, the Company and subsidiaries provide a wide range of financial services to respond to our customers' various needs in manufacturing, commercial and consumer finance. Although there is a wide

range of financial services, the Company and subsidiaries have been categorized into two segments; Finance and Other financial services.

	Japanese yen (millions)				
	Finance	Other financial services	Total	Elimination and/or corporate	Consolidated
<b>2007</b>					
<b>REVENUES:</b>					
Third party revenues	¥ 107,534	¥ 8,022	¥ 115,557	¥ 435	¥ 115,992
Intersegment revenues	96	7,039	7,135	(7,135)	—
Total	107,631	15,061	122,693	(6,700)	115,992
<b>EXPENSES</b>	83,342	12,740	96,082	(5,053)	91,029
<b>OPERATING INCOME</b>	¥ 24,289	¥ 2,321	¥ 26,610	¥ (1,646)	¥ 24,963
Assets	¥ 2,183,582	¥ 324,002	¥ 2,507,585	¥ 9,136	¥ 2,516,721
Depreciation	551,054	358	551,412	2,010	553,423
Addition to fixed assets (tangible and intangible)	614,894	537	615,431	1,096	616,528

	U.S. dollars (thousands)				
	Finance	Other financial services	Total	Elimination and/or corporate	Consolidated
<b>2007</b>					
<b>REVENUES:</b>					
Third party revenues	\$ 911,305	\$ 67,983	\$ 979,296	\$ 3,686	\$ 982,983
Intersegment revenues	813	59,652	60,466	(60,466)	—
Total	912,127	127,635	1,039,771	(56,779)	982,983
<b>EXPENSES</b>	706,288	107,966	814,254	(42,822)	771,432
<b>OPERATING INCOME</b>	\$ 205,838	\$ 19,669	\$ 225,508	\$ (13,949)	\$ 211,550
Assets	\$18,504,932	\$ 2,745,779	\$21,250,720	\$ 77,423	\$21,328,144
Depreciation	4,669,949	3,033	4,672,983	17,033	4,690,025
Addition to fixed assets (tangible and intangible)	5,210,966	4,550	5,215,516	9,288	5,224,813

- i) Segment categories are defined according to lines of business. (See "Management's Discussion and Analysis.") Other financial services include Credit Card business, Insurance business, Securitization business and Outsourcing business.
- ii) Third party revenue of ¥435 million (\$3,686 thousand), shown in the column of Elimination and/or corporate represents interest and dividend income earned by the head office.
- iii) Of the Expenses shown in the column of Elimination and/or corporate, ¥1,747 million (\$14,805 thousand) represents administrative expenses of the head office.
- iv) Of the Assets shown in the column of Elimination and/or corporate, ¥79,254 million (\$671,644 thousand) mainly represents extra fund (cash and securities), long-term investments (investments in securities) and assets of the head office.

Japanese yen (millions)					
	Finance	Other financial services	Total	Elimination and/or corporate	Consolidated
2006					
<b>REVENUES:</b>					
Third party revenues	¥ 101,466	¥ 11,063	¥ 112,529	¥ 196	¥ 112,725
Intersegment revenues	152	8,171	8,323	(8,323)	—
Total	101,618	19,234	120,853	(8,127)	112,725
<b>EXPENSES</b>	76,687	15,888	92,576	(6,039)	86,536
<b>OPERATING INCOME</b>	¥ 24,931	¥ 3,345	¥ 28,276	¥ (2,087)	¥ 26,189
Assets	¥ 2,204,991	¥ 260,892	¥ 2,465,883	¥ (29,750)	¥ 2,436,132
Depreciation	538,548	348	538,896	1,991	540,888
Addition to fixed assets (tangible and intangible)	647,323	395	647,719	877	648,596

- i) Segment categories are defined according to lines of business. Other financial services include Credit Card business, Insurance business, Securitization business and Outsourcing business.
- ii) Third party revenue of ¥196 million, shown in the column of Elimination and/or corporate represents interest and dividend income earned by the head office.

- iii) Of the Expenses shown in the column of Elimination and/or corporate, ¥1,371 million represents administrative expenses of the head office.
- iv) Of the Assets shown in the column of Elimination and/or corporate, ¥69,609 million mainly represents extra fund (cash and securities), long-term investments (investments in securities) and assets of the head office.

Japanese yen (millions)					
	Finance	Other financial services	Total	Elimination and/or corporate	Consolidated
2005					
<b>REVENUES:</b>					
Third party revenues	¥ 101,614	¥ 9,812	¥ 111,427	¥ 183	¥ 111,611
Intersegment revenues	123	8,093	8,216	(8,216)	—
Total	101,737	17,905	119,643	(8,032)	111,611
<b>EXPENSES</b>	78,357	14,867	93,224	(6,310)	86,914
<b>OPERATING INCOME</b>	¥ 23,380	¥ 3,038	¥ 26,418	¥ (1,721)	¥ 24,697
Assets	¥ 2,022,542	¥ 209,545	¥ 2,232,087	¥ (41,899)	¥ 2,190,188
Depreciation	510,836	363	511,199	1,948	513,148
Addition to fixed assets (tangible and intangible)	634,348	830	635,178	897	636,076

- i) Segment categories are defined according to lines of business. Other financial services include Credit Card business, Insurance business, Securitization business and Outsourcing business.
- ii) Third party revenue of ¥183 million, shown in the column of Elimination and/or corporate represents interest and dividend income earned by the head office.
- iii) Of the Expenses shown in the column of Elimination and/or corporate, ¥1,278 million represents administrative expenses of the head office.

- The Company changed its basis of segment allocation of cooperate IT related expenses in order to reflect its operating income more appropriately during the fiscal year ended March 31, 2005. The effects on operating income are a decrease of ¥1,709 million in Finance, decrease of ¥42 million in Other financial services and increase of ¥1,751 million in Elimination and/or corporate.
- iv) Of the Assets shown in the column of Elimination and/or corporate, ¥30,483 million mainly represents extra fund (cash and securities), long-term investments (investments in securities) and assets of the head office.

## (b) Geographic Segment Information

	Japanese yen (millions)			U.S. dollars (thousands)
	2007	2006	2005	2007
<b>Revenues</b>				
Japan.....	¥ 80,929	¥ 82,751	¥ 85,437	\$ 685,838
Europe and North America .....	31,291	27,050	23,641	265,177
Asia.....	3,860	2,966	2,568	32,711
Intersegment elimination .....	(89)	(43)	(36)	(754)
Consolidated total.....	¥ 115,992	¥ 112,725	¥ 111,611	\$ 982,983
<b>Expenses</b>				
Japan.....	¥ 61,388	¥ 61,334	¥ 65,530	\$ 520,237
Europe and North America .....	26,876	23,032	19,669	227,762
Asia.....	2,852	2,212	1,750	24,169
Intersegment elimination .....	(89)	(43)	(36)	(754)
Consolidated total.....	¥ 91,029	¥ 86,536	¥ 86,914	\$ 771,432
<b>Operating income</b>				
Japan.....	¥ 19,540	¥ 21,417	¥ 19,906	\$ 165,593
Europe and North America .....	4,414	4,017	3,972	37,406
Asia.....	1,007	753	818	8,533
Consolidated total.....	¥ 24,963	¥ 26,189	¥ 24,697	\$ 211,550
<b>Assets</b>				
Japan.....	¥ 2,153,357	¥ 2,094,152	¥ 1,922,314	\$18,248,788
Europe and North America .....	314,347	300,543	239,495	2,663,957
Asia.....	49,118	41,494	28,417	416,254
Intersegment elimination .....	(101)	(57)	(38)	(855)
Consolidated total.....	¥ 2,516,721	¥ 2,436,132	¥ 2,190,188	\$21,328,144

## (17) LEASE INFORMATION

### Finance leases

Finance leases other than those leases which are deemed to transfer the ownership of the leased assets to lessees, are generally accounted for by the method applicable to

ordinary operating leases.

Additional lease information as of and for the years ended March 31, 2007 and 2006 is as follows:

### (a) Lessee

(i) Acquisition costs, accumulated depreciation and net balance of leased assets at March 31, 2007 and 2006, if they had been capitalized:

	March 31, 2007			U.S. dollars (thousands)	March 31, 2006		
	Acquisition costs	Japanese yen (millions) Accumulated depreciation	Net balance		Acquisition costs	Japanese yen (millions) Accumulated depreciation	Net balance
Furniture and equipment .....	¥ 298	¥ 104	¥ 193	\$ 1,635	¥ 1,681	¥ 1,281	¥ 399

(ii) Future lease payments (Includes non-accrued payments on underwritten leases at year-end):

	March 31		
	Japanese yen (millions)		U.S. dollars (thousands)
	2007	2006	2007
Within one year . . . . .	¥ 867	¥ 10,334	\$ 7,347
Over one year . . . . .	1,065	1,066	9,025
Total . . . . .	¥ 1,933	¥ 11,401	\$ 16,381

(iii) Comparison of lease payments with depreciation and interest expense, if they had been capitalized:

	For the year ended March 31		
	Japanese yen (millions)		U.S. dollars (thousands)
	2007	2006	2007
Lease payments . . . . .	¥ 371	¥ 445	\$ 3,144
Depreciation . . . . .	365	436	3,093
Interest expense . . . . .	2	6	16

**(b) Lessor**

(i) Acquisition costs, accumulated depreciation and net balance of leased assets at March 31, 2007 and 2006 included in equipment held for lease:

	March 31, 2007			U.S. dollars (thousands)	March 31, 2006		
	Japanese yen (millions)		Net balance		Japanese yen (millions)		Net balance
	Acquisition costs	Accumulated depreciation			Acquisition costs	Accumulated depreciation	
Equipment held for lease . . . . .	¥ 2,315,005	¥ 1,047,556	¥ 1,267,448	\$ 10,741,084	¥ 2,231,350	¥ 995,589	¥ 1,235,760

(ii) Future lease payments to be received (Includes non-accrued payments on underwritten leases at year-end):

	March 31		
	Japanese yen (millions)		U.S. dollars (thousands)
	2007	2006	2007
Within one year . . . . .	¥ 405,154	¥ 403,051	\$ 3,433,508
Over one year . . . . .	881,896	844,266	7,473,694
Total . . . . .	¥ 1,287,050	¥ 1,247,318	\$ 10,907,203

(iii) Comparison of lease income with depreciation expense and interest income:

	For the year ended March 31		
	Japanese yen (millions)		U.S. dollars (thousands)
	2007	2006	2007
Lease income . . . . .	¥ 466,290	¥ 458,253	\$ 3,951,610
Depreciation . . . . .	423,673	412,121	3,590,449
Interest income . . . . .	40,673	40,246	344,686

## Operating leases

### (a) Lessee

The Company did not have lease contracts that need to be disclosed as non-cancelable operating leases as of March 31, 2007 and 2006.

### (b) Lessor

Future lease payments to be received:

	March 31		U.S. dollars (thousands)
	Japanese yen (millions)		
	2007	2006	2007
Within one year .....	¥ 79,381	¥ 77,660	\$ 672,720
Over one year .....	140,449	141,440	1,190,245
Total .....	¥ 219,830	¥ 219,101	\$ 1,862,966

## (18) FINANCIAL INSTRUMENTS

The Company and certain subsidiaries operate globally, and are exposed to market risks arising from fluctuations in foreign currency exchange rates and interest rates. In order to mitigate those risks, the Company and certain subsidiaries enter into various derivative financial agreements, including forward exchange contracts, foreign currency swap agreements, and interest rate swap agreements. Forward exchange contracts and foreign currency swap agreements are intended to mitigate risks arising from foreign currency receivables; foreign currency payables; and forecasted foreign currency transactions. Interest rate swap agreements and interest rate option contracts are intended to mitigate interest rate risk for debts. The Company and subsidiaries have no derivative financial instruments for trading purposes. In addition, the Company and subsidiaries are exposed to credit-related losses in the event of non-performance by counterparties to financial instruments and derivative financial instruments. However, it is not expected that any counterparties will fail to meet their obligations as most of the counterparties are financial institutions with high ratings.

The Company and subsidiaries have also developed hedging policies to control various aspects of derivative financial transactions including authorization levels and transaction volumes. Based on this policy, the Company and subsidiaries hedge, within certain scopes, risks arising from changes in foreign currency exchange rates and interest rates. The Company and subsidiaries periodically review the effectiveness of all hedge policies to take account of the cumulative cash flows and any changes in the market.

The fair values of derivative financial instruments are estimated on the basis of information obtained from third party financial institutions. The estimated fair values of the derivative financial instruments, excluding certain instruments, which are accounted for using deferral hedge accounting, the allocation method and the special method, by major instrument type as of March 31, 2007 and 2006 are as follows:

	Japanese yen (millions)			U.S. dollars (thousands)		
	Notional amounts	Estimated fair values	Unrealized gains (losses)	Notional amounts	Estimated fair values	Unrealized gains (losses)
	2007			2007		
Interest rate swap agreements:						
Floating rate to fixed rate	¥ 81,172	¥ 489	¥ 489	\$ 687,898	\$ 4,144	\$ 4,144

	Japanese yen (millions)		
	Notional amounts	Estimated fair values	Unrealized gains (losses)
	2006		
Interest rate swap agreements:			
Floating rate to fixed rate	¥ 54,598	¥ 1	¥ 1

### (19) COMMITMENT AND CONTINGENCIES

The Company and a subsidiary provide certain revolving lines of credit to their credit card holders in accordance with the terms of the credit card business customer service contracts. Furthermore, the Company provides credit facilities to parties in accordance with the service agency

business contracts from which temporary payments on behalf of such parties are made. In addition, the Company provides loan commitments to certain investee. The outstanding balance of the revolving lines of credit as of March 31, 2007 and 2006 are shown as follows:

	Japanese yen (millions)	U.S. dollars (thousands)
	2007	2007
Total revolving lines of credit available	¥ 717,668	\$ 6,081,932
Amount utilized	25,246	213,949
Balance available	¥ 692,421	\$ 5,867,974

	Japanese yen (millions)
	2006
Total revolving lines of credit available	¥ 689,699
Amount utilized	26,595
Balance available	¥ 663,103

A portion of the revolving lines of credit, which are pending credit approval, cannot be utilized.

Other guaranteed liabilities are as follows. Guaranteed liabilities concerning the sale of receivables of a foreign subsidiary amounted to ¥2,545 million (\$21,567

thousand) as of March 31, 2007.

Contingent liabilities for guarantees of employees' housing loans amounted to ¥27 million (\$228 thousand) and ¥29 million as of March 31, 2007 and 2006, respectively.

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**(20) SUBSEQUENT EVENTS**

Based on a comprehensive resolution to issue unsecured straight bonds passed at a meeting of the Board of Directors on May 22, 2007, the Company decided to issue its 32nd unsecured straight bonds (with limited interbond pari passu clause) on June 6, 2007. The issue was made as follows

- (a) Total issue amount: ¥20,000 million (US\$169,491 thousand)
- (b) Issue price: 100 yen per 100 yen face value
- (c) Payment date: June 14, 2007
- (d) Redemption date: Entire amount is redeemable on June 20, 2012
- (e) Interest rate: 1.60% annually
- (f) Application of funds: Facilities (including purchases of equipment for lease) and redemption of short-term straight bonds

At a special Meeting of the Board of Directors held on June 15, 2007, Hitachi Capital decided to make a tender offer bid in the United Kingdom to acquire shares of Hitachi Capital (UK) PLC, a consolidated subsidiary listed on the London Stock Exchange. The tender offer bid has received approval from the Board of Directors of Hitachi Capital (UK) PLC. An outline of the tender offer bid is as follows.

- (a) Tender offer price: £2.65 per share
- (b) Number of shares to be purchased: The sum total of the number of common shares outstanding (42,674,511 shares as of June 15, 2007) and the total number of common shares to be issued in the future, after subtracting the total number of common shares (27,637,400 shares as of June 15, 2007) already held by Hitachi Capital. Even if the number of tendered shares is less than the number of shares to be purchased, all shares including tendered shares shall be purchased.
- (c) Funds required for purchase: Approximately £39 million (plan)
- (d) Future outlook: The tender offer bid is not expected to have a material impact on the Company's result of operations for the fiscal year ending March 31, 2008.

## INDEPENDENT AUDITORS' REPORT

The Board of Directors  
Hitachi Capital Corporation

We have audited the accompanying consolidated balance sheets of Hitachi Capital Corporation and consolidated subsidiaries as of March 31, 2007 and 2006, and the related consolidated statements of income, changes in net assets, and cash flows for each of the three years in the period ended March 31, 2007, all expressed in yen. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in Japan. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Hitachi Capital Corporation and consolidated subsidiaries at March 31, 2007 and 2006, and the consolidated results of their operations and their cash flows for each of the three years in the period ended March 31, 2007, in conformity with accounting principles generally accepted in Japan.

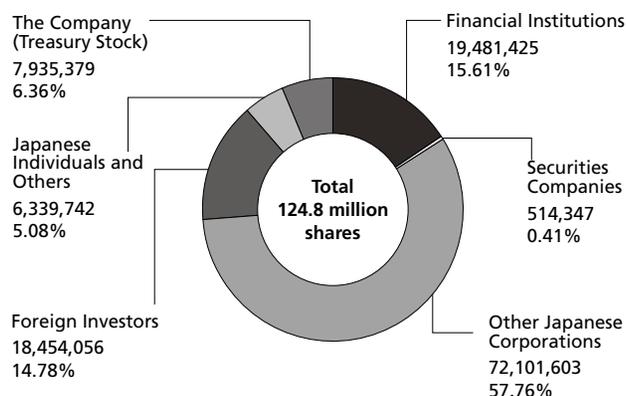
The U.S. dollar amounts in the accompanying consolidated financial statements with respect to the year ended March 31, 2007 are presented solely for convenience. Our audit also included the translation of yen amounts into U.S. dollar amounts and, in our opinion, such translation has been made on the basis described in Note (2).



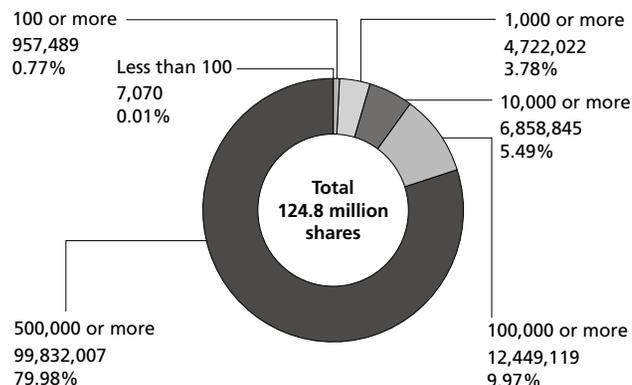
June 22, 2007

## INVESTOR INFORMATION (As of March 31, 2007)

### COMPOSITION OF STOCKHOLDERS (Shares)



### NUMBER OF SHARES OWNED



### MAJOR STOCKHOLDERS

	Number of shares owned (thousands)	Percentage of voting shares (%)
Hitachi, Ltd.	67,246	57.55
Japan Trustee Services Bank, Ltd.	5,629	4.82
The Master Trust Bank of Japan, Ltd.	4,488	3.84
Trust & Custody Services Bank, Ltd.	2,947	2.52
Hitachi High-Technologies Corporation	2,325	1.99
Caseyce Bank Ordinary Account	1,158	0.99
State Street Bank and Trust Company 505019	1,101	0.94
Mellon Bank N.A. as agent for its client Mellon omnibus US pension	1,082	0.93
State Street Bank and Trust Company	983	0.84
The Nomura Trust and Banking Co., Ltd.	869	0.74
<b>Total</b>	<b>87,831</b>	<b>75.16</b>

Note: The above excludes 7,935 thousand of treasury shares held by Hitachi Capital Corporation.

## CORPORATE DATA (As of March 31, 2007)

### CORPORATE NAME

Hitachi Capital Corporation

### FOUNDED

1957  
(incorporated in 1960)

### NUMBER OF EMPLOYEES

Consolidated: 3,409

### VOLUME OF BUSINESS

Finance Business: ¥1,491,052 million  
 Other Financial Services Business: ¥444,767 million  
 Intersegment Elimination: ¥(8,560) million  
 Total: ¥1,927,259 million

### COMMON STOCK

Authorized: 270,000,000 shares  
 Issued: 124,826,552 shares

### STOCKHOLDERS

6,437

### STOCK LISTING

Tokyo Stock Exchange

## CONSOLIDATED SUBSIDIARIES (As of June 1, 2007)

### JAPAN

**Okinawa Hitachi Capital Corporation**  
1-1, Kumoji 1-chome, Naha,  
Okinawa 900-0015

**Hitachi Capital Servicer Corporation**  
22-10, Shimbashi 5-chome,  
Minato-ku, Tokyo 105-0004

**Hitachi Capital Services Co., Ltd.**  
5-10 Iidabashi 1-chome,  
Chiyoda-ku, Tokyo 102-0072

**Hitachi Capital Auto Lease Corporation**  
1-11, Shimbashi 6-chome,  
Minato-ku, Tokyo 105-0004

**Hitachi Capital Securities Co., Ltd.**  
15-12, Nishi Shimbashi 2-chome,  
Minato-ku, Tokyo 105-8712

**Hitachi Triple Win Corp.**  
7-1, Nishi Shimbashi 3-chome,  
Minato-ku, Tokyo 105-0003

**Sekisui Leasing Co., Ltd.**  
13-8, Nishitenman 4-chome,  
Kita-ku, Osaka, Osaka 530-0047

**Hitachi Capital Insurance Corporation**  
1-4, Kojimachi 2-chome,  
Chiyoda-ku, Tokyo 102-0083

**Iseki Capital Corporation**  
3-14, Nishi Nippori 5-chome,  
Arakawa-ku, Tokyo 116-0013

**Hitachi Capital Ayase SC Corporation**  
18-2, Iidabashi 2-chome,  
Chiyoda-ku, Tokyo 102-0072

**Hitachi Capital Trust Corporation**  
15-12, Nishi Shimbashi 2-chome,  
Minato-ku, Tokyo 105-8712

### EUROPE AND NORTH AMERICA

**Hitachi Capital (UK) PLC**  
Wallbrook Business Centre,  
Green Lane, Hounslow,  
Middlesex TW4 6NW, UK

**Hitachi Capital Vehicle Solutions Ltd.**  
Kiln House 54A Kiln Road,  
Newbury, Berkshire RG14 2NU, UK

**Hitachi Capital Insurance Europe Ltd.**  
4th Floor, Marsh House 25-28,  
Adelaide Road, Dublin 2,  
Republic of Ireland

**Hitachi Capital Reinsurance Ltd.**  
4th Floor, Marsh House 25-28,  
Adelaide Road, Dublin 2,  
Republic of Ireland

**Hitachi Capital Credit Management Ltd.**  
2 Apex View Leeds, West Yorkshire,  
LS11 9BH, UK

**Hitachi Capital America Corp.**  
800 Connecticut Avenue,  
Norwalk, CT 06854, U.S.A.

### OTHER AREAS

**Hitachi Capital (Hong Kong) Ltd.**  
16th Floor, Wai Fung Plaza, 664  
Nathan Road, Kowloon, Hong Kong

**Hitachi Capital Singapore Pte. Ltd.**  
16 Collyer Quay #16-00,  
Hitachi Tower, Singapore 049318

**Hitachi Capital Leasing (China) Co., Ltd.**  
Room 817, Beijing Fortune Building,  
No.5, Dong san Huan Bei-lu,  
Chao Yang District, Beijing 100004,  
China

 **Hitachi Capital Corporation**

15-12, Nishi Shimbashi 2-chome,  
Minato-ku, Tokyo 105-8712, Japan

Phone: +81-3-3503-2118

<http://www.hitachi-capital.co.jp>